

Request for Bid



Alabama Community College System & Alabama Higher Education Joint Purchasing Agreement

MANUFACTURER SUPPLIED TECHNOLOGY EQUIPMENT WITH
PERIPHERALS,
SOFTWARE, NETWORKING, EQUIPMENT, MAINTENANCE AND
PROFESSIONAL SUPPORT SERVICES BID

Submitted by:

One Diversified, LLC (formerly Technical Innovation, LLC)
140 Business Center Drive
Birmingham, AL 35244
205-582-5900 / 800-832-4463
www.diversifiedus.com

January 16th, 2019
Bid #: ACCS-2019-01
Return by: February 15th, 2019 at 4:00 PM CST

LETTER OF TRANSMITTAL

To: Alabama Community College System
Joint Purchasing Agreement

From: One Diversified, LLC (formerly Technical Innovation, LLC)
140 Business Center Drive
Birmingham, AL 35244

Date: February 15, 2019

Subject: ACCS-2019-01

This letter is to transmit that One Diversified, LLC (formerly Technical Innovation, LLC) is officially submitting a response to the Request for Bid # ACCS-2019-01. Due on February 15, 2019 at 4:00 pm CST.

Scott Skoneki, Regional Sales Director, is authorized to make contractual obligations and to negotiate on behalf of One Diversified and can be reached at 334-546-0034 or 800-832-4463.

Lindsay Grant, Account Manager, is authorized to make contractual obligations for One Diversified, and can be reached at 205-283-8078 or 800-832-4463.

Either Scott Skoneki or Lindsay Grant may be contacted for clarification to any part of this response.

Either Scott Skoneki or Lindsay Grant are authorized to negotiate the contract on behalf of the organization. Title and telephone number listed below.

One Diversified, LLC accepts the Conditions Governing the Procurement unless explicitly noted within the response.

One Diversified, LLC has received all amendments to this RFB.

Respectfully,

Scott Skoneki



Lindsay Grant



EVALUATION SUBMISSION FORM

Vendor Name: One Diversified, LLC (formerly Technical Innovation, LLC)

Last Updated: 02/15/2019

JPA Website Address: <https://diversifiedus.com/locations/#toggle-id-9>

Primary Contract Executive(s):

Scott Skoneki, 334-546-0034, sskoneki@diversifiedus.com

Lindsay Grant, 205-283-8078, lgrant@diversifiedus.com

Sr. Account/Sales Manager(s):

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David DeGruy, 205-919-7770, ddegruy@diversifiedus.com

Susan Grant, 850-449-0627, sgrant@diversifiedus.com

Account/Manager:

Scott Skoneki, 334-546-0034, sskoneki@diversifiedus.com

Technical Support:

David Hewlett, 334-657-6001, dhewlett@diversifiedus.com

Administrative Support:

Angela Smith, 205-582-5901, asmith@diversifiedus.com

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RESPONSE TO GENERAL REQUIREMENTS AND SPECIFICATIONS

- 1.1 One Diversified, LLC acknowledges, agrees, and will comply
- 1.2 One Diversified, LLC acknowledges, agrees, and will comply
- 1.3 One Diversified, LLC acknowledges, agrees, and will comply
- 1.4 One Diversified, LLC acknowledges, agrees, and will comply

- 2.1 One Diversified, LLC acknowledges, agrees, and will comply
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 - 2.1.6 One Diversified, LLC acknowledges, agrees, and will comply
 - 2.1.7 One Diversified, LLC acknowledges, agrees, and will comply
 - 2.1.8 One Diversified, LLC acknowledges, agrees, and will comply
 - 2.1.9 One Diversified, LLC acknowledges, agrees, and will comply
- 3.1 One Diversified, LLC, does not manufacture any products and therefore does not hold the ISO 9001 certification. We are responding to this bid with products from manufacturers with whom we hold an authorized partner and reseller position. Each manufacturer's authorization letters and ISO 9001 certifications (if applicable) are contained within the response.
- 3.2 One Diversified, LLC acknowledges, agrees, and will comply
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- 3.21 One Diversified, LLC acknowledges, agrees, and will comply
- 3.22 Product & Services Delivery Overview: One Diversified, LLC acknowledges, agrees, and will comply

Company Profile

Corporate History

Diversified was formed in 1993 as a full-service systems and media technology integration company, originally addressing the technical needs of the broadcast, audio-visual, IT and RF market segments. However, as the market needs continued to grow and evolve, so did Diversified's service offerings. Over the years, the company made a series of strategic investments and acquisitions that not only expanded their portfolio of expertise but also extended their geographic footprint to better serve a growing client base.

With the enhanced capabilities, Diversified emerged as an industry leading technology solutions provider delivering innovative digital media, collaborative, broadcasting, electronic security, and OTT solutions to a global clientele

across a wide array of markets including financial, media & entertainment, enterprise, energy, higher education, technology, healthcare, hospitality, government, and more. As an engineering-centric organization, specialized teams of technical experts partner with clients to design custom solutions that enhance their operations, increase productivity, and help drive ROI.

Today Diversified has more than 30 offices serving Fortune 500 clients around the world and is widely recognized for thought leadership and strategic enterprise implementation. From initial design consultation to deployment to managed services, Diversified is a trusted technology partner.

Organization

Diversified delivers services and solutions through specialized, yet collaborative divisions. These industry and technology specialized divisions understand the unique challenges, business issues and emerging technology trends which enables us to deliver solutions tailored to each client's needs.

- Advanced Visual Environments
- Business Consulting Group
- Digital Media Group
- Diversified Global Services
- Electronic Security Solutions
- Federal Solutions Group
- Intelligent Technology Solutions
- Media & Entertainment
- Medical Innovation Group
- Mission Critical Environments
- Sports & Live Events
- Structured Cabling Solutions

▶	1993 Founded
▶	1,500 Employees
▶	\$750M Revenue
▶	5,000 Integrations/Year
▶	200+ Vehicles Serving Clients
▶	9.1 Out of 10 Customer Satisfaction
▶	3 Network Operation Centers
▶	300,000 Monitored Endpoints

Worldwide Deployment

Diversified integrates and maintains technology solutions across the U.S. and around the globe. Many of our large, multi-national clients rely on us to deploy enterprise solutions throughout North America, South America, Europe, Southeast Asia and the Middle

East. Diversified is a founding member of the PSNI Global Alliance, a vetted network of global technology partners and integrators providing additional service and support worldwide.



Leading the Industry

Diversified's distinctions and awards include recognition by the following organizations.



Executive Leadership



Fred D'Alessandro, CEO

Before founding Diversified, Fred D'Alessandro worked as an engineer in the media and entertainment industry, where his fascination with technology and new applications began. He has been instrumental in growing Diversified to the industry leading position it holds today. Fred leads Diversified through corporate planning, strategic market development, creating and maintaining partnerships, overseeing operations, and managing customer and manufacturer relationships. Fred has the knowledge and skills needed to keep Diversified at the forefront of the digital transformation that is redefining the way businesses operate across the globe.



Kevin Collins, President and COO

Kevin has amassed three decades of experience in turnkey broadcast media and AV systems integration, working in and around industry since 1986. Starting with Diversified in 1993 as a startup enterprise, he was one of the company's first ten employees. During his tenure, Kevin has held various key positions in both sales and operations and now serves as President and Chief Operating Officer. He holds direct P&L responsibility for the development of the short and long-term business plans, business development, employee recruiting/retention, process development and cost control.



Bruce Herman, Executive Vice President and CFO

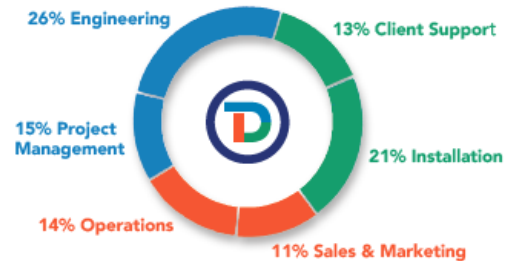
Bruce became Diversified's Executive Vice President, Chief Financial Officer when Diversified acquired Technical Innovation in February 2016. He joined Technical Innovation in March 2014 as EVP, CFO, responsible for all administrative operations. He brings 25 years' Executive Management experience in private and public corporations, including over 15 years as CFO/CEO in private equity portfolio companies.

Certified for Success

Our service offerings are based on the highest technology credentials, backed by world-class project management skills and fueled by a passion for helping clients.

As an engineering-centric company, we make training and certification priorities to ensure our clients receive the best possible service and support.

DISTRIBUTION OF EMPLOYEES



INSTALLERS · DESIGNERS



CERTIFIED PROFESSIONAL
BROADCAST ENGINEERS



FELLOW



REGISTERED COMMUNICATIONS
DISTRIBUTION DESIGNERS



CERTIFIED INFORMATION SYSTEMS
SECURITY PROFESSIONALS



SECURITY · WIRELESS · DESIGN



ROUTE/SWITCH · VOICE/COLLABORATION



Our PMP certification and project management practice ensures a thorough, consistent and fully documented approach across all projects. The optimum outcome is achieved through established processes, careful oversight and clear communication.

We also hold certifications from leading manufacturers. Following is a sample with a complete list available upon request.

AV | AMX, Barco, Biamp, Christie, ClearOne, Crestron and Polycom

BROADCAST | Evertz, Panasonic, Sony Quantum Storage Systems

IT | Aruba, Cisco, Dell, Microsoft, NetApp, Palo Alto Networks, and VMware

SECURITY | AMAG, Avigilon, DSX, Exacq, Honeywell, Lenel, PremiSys, S2 & Valcom

Organizational Overview



Advanced Visual Environments

Our Advanced Visual Environments team provides consultation, design, implementation and maintenance of easy-to-use collaboration spaces that increase productivity.

- Development and implementation of standards-based collaborative meeting spaces
- Providing reliable and easy to use connected experiences in the workplace
- Maximizing value through electronic room scheduling and automated collaboration systems



Business Consulting Group

Brings industry-aware experts to understand your business goals, assess your challenges and formulate solutions that are relevant to your business.

- Leverage a matrixed team of experts to analyze your business, operation and technologies
- Develop a strategy to align tactical operations against strategic business goals
- Specify problem-solving tools & methods and develop a plan for successful execution



Digital Media Group

A full-service managed network provider of digital communication solutions offering state-of-the-art monitoring and management of our clients' infrastructure data.

- Consultation, design, network architecture and dynamic content generation
- Experiential design, digital signage networks and IPTV systems
- Content strategy, graphics/video production, and interactive/UX design
- 24/7/365 network operation center, remote & on-site services



Diversified Global Services

We provide flexible plans tailored to maximize your systems' up-time, reduce your operating costs and prolong your technology investments. Support for your organization is orchestrated through our 24/7/365 Global Service Center.

- Robust client support agreements including: guaranteed on-site response time, regular preventative maintenance visits and unlimited help desk support
- Nationwide support from our highly trained field service technicians who are focused exclusively on service and repair activities
- Equipment coverage enabling customers to avoid the risk of unexpected and expensive equipment replacement



Electronic Security Solutions

Our security experts will help you identify your vulnerabilities and implement the right mix of security strategies and solutions such as comprehensive, IP-based access control, rules-based intrusion and video surveillance—on-premises or in the cloud.

- Managed access control, video surveillance and intrusion detection
- Physical security information management (PSIM) for situational awareness and centralized management
- Mass emergency notification systems for disparate communication platforms



Federal Solutions Group

We understand the unique challenges and requirements of federal customers and have successful past performance within the DoD, intelligence and federal civilian agencies.

- Secure multiple classification A/V systems design and installation
- AV/VTC conference rooms, video walls and operation centers
- AV support, maintenance services and 24/7 help desk
- Unified communications classified / unclassified
- IT infrastructure build-out and modernization



Intelligent Technology Solutions

Our IT certified team offers expert design and implementation of wireless technology, data center and network systems to optimize your IT performance. We partner with clients to deliver secure, reliable IT solutions that serve as the technology backbone for their daily operations.

- Enterprise networking and mobility solutions
- Data center switching, virtualization, computing, storage and back-up for on-premise, hybrid and cloud environments
- Next-gen cybersecurity for risk management and infrastructure security



Media & Entertainment

This team reviews your existing workflows and skillfully designs and integrates scalable network solutions to support your advanced digital media, dramatically increasing operating efficiencies while delivering a superior product that engages your audience.

- Consulting for studio, lighting and set design as well as infrastructure requirements and staffing
- Implementation for content management, archiving, broadcasting, streaming and post production
- Studio & post production facilities, editorial suites
- Mobile production units, broadcast & cable networks



Medical Innovation Group

Our team of medical experts, with deep knowledge of the growing challenges in healthcare, leverage Diversified's extensive expertise to deliver solutions that complement our partner's infrastructure and provide interoperability of new and existing capital assets.

- Clinical integration solutions
- Vendor-neutral content management
- Workflow optimization, data analytics & asset management tools
- Situational awareness applications
- Patient and healthcare professional education solutions



Mission Critical Environments

Provides turn-key, design-build for command and control facilities that allow operators to instantaneously disseminate critical data, accelerating response times through enhanced situational awareness.

- Room design, technology design and room adjacencies for operational control centers
- Advanced visual analytics for data analysis and correlation
- Networked visualization for distributed workforce collaboration
- Emergency, security, utility and intelligence operation centers



Sports & Live Events Group

These sports and live venue specialists team with venue ownership, facilities, and engineering staff to deliver video control rooms, audio, LED displays, and IT solutions creating immersive fan experiences and accelerating ROI in this ever-changing market.

- HD/UHD/IP video control rooms
- Sound reinforcement
- LED displays
- Broadcast and structured cabling
- Audiovisual, IPTV and digital signage



Structured Cabling Solutions

Our certified team of network specialists design and implement integrated voice, data application and management system solutions that power and provide dependable connectivity to your critical IT network infrastructure.

- End-to-end structured cabling systems
- Data center installations
- Fiber-optic installations
- Wireless design and implementation
- BICSI-certified RCDDs

Project Life Cycle

DOCUMENTATION

1

- Client Interviews
- Current Capabilities Assessment
- Showroom Tours
- Architectural Review
- IT Integration
- Technology Budgeting



DESIGN SERVICES

2



- Infrastructure Construction Drawing
- Equipment/Electrical Layouts
- Elevation Drawings/Details
- Signal Flow Diagrams
- Heat Load Calculations
- Furniture Coordination
- Microphone & Tablebox Placement
- Project Plan (GANTT)

3

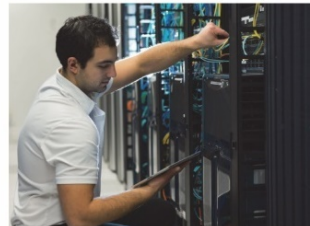
- Rack Fabrication
- UI Programming
- Pre-Deployment Testing
- Early Procurement
- On-Site Pre-Wiring
- IT Coordination
- Furniture Integration



INTEGRATION

COMMISSIONING

4



- UI Testing
- Audio Balancing
- Training
- Quick Reference Guides
- Service Turnover

5

- Telephone Help Desk
- Remote Monitoring
- Warranty Support
- Equipment Replacement
- Preventative Maintenance
- Field Service Technicians
- Tiered Service Plans



CLIENT SUPPORT

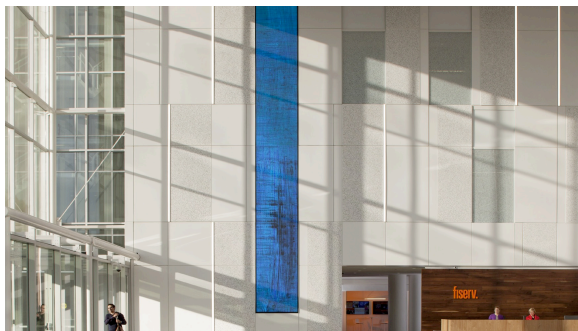
Project Profiles

Advanced Visual Environments



eBay | Main Street San Jose, CA

- Diversified delivered a custom LED solution of five iconic displays.
- A total width of 55-ft. which serves as a large media canvas.
- The project was a collaboration with ESI Design, the consultant, and Float4 the content developer.



Fiserv | Headquarters Atlanta, GA

- Diversified created an Impactful brand experience for Fiserv clients through digital signage in the lobby and public areas.
- Collaborative environments with seamless connectivity and standardized technology and functionality in huddle spaces and meeting rooms on each floor of the building.



Intercontinental Exchange Atlanta, GA

- Diversified provided design and integration of collaborative and meeting room scheduling technologies for ICE's consolidated Atlanta operations.
- Systems included: video walls, digital signage and purpose-built systems for network and security operations.



Samsung | Experience Center New York, NY

- Design and integration of a digital playground with numerous installations and touchpoints.
- One-of-a-kind giant digital screen made from 96 55-inch visual displays, auditorium seating for performances and special events, a broadcast studio control room, a virtual reality area.
- A zoned audio system, an outdoor event space and a virtual reality tunnel with curated content.

Business Consulting Group



International Cable Programmer

Organizational Alignment | U.S., EMEA

- Diversified performed a total operational alignment study to determine the best location from which to manage the portfolio of services performed.
- Deep assessment of installed versus virtualized and cloud-based offerings.
- 5-month engagement with a 6-member team providing expertise across Technology, Distribution, Operations, Regulatory Compliance, Real Estate, Tax & Finance.

Public Media Station

Capital Reinvestment Strategy | U.S.

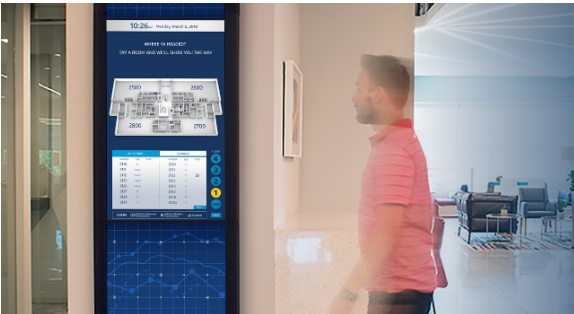
- Diversified performed a Capital Reinvestment Strategy to identify a technology roadmap for a multi-platform Public Media Station.
- Technology roadmap development required an assessment of current practices and a final recommendation for realignment of the operation to the business goals.
- Roadmap includes a "Path to Public Cloud" approach that offers agility when the client is ready.

Owned Station Group

Tech Core with Remote Station Operation | U.S.

- Diversified performed a Conceptual Design and Business Case Justification for the station group to construct a centralized technical "Hub" with the in-market station operations "tethered" to the central core.
- Various resiliency concepts and related cost models were developed to determine best approach and Return on Investment opportunities.
- Proof of Concept project was approved and is planned for completion in early 2019.

Digital Media Group



Electronic Security Solutions

Bank of America | Signage Systems Chicago, IL

- For this multi-phase collaboration, Diversified engineers gave considerable attention to maintaining the integrity of the historic art deco building from planning through installation.
- The project scope ranged from video walls and displays in the learning centers, financial center, home loan area and conference rooms to a show-stopping 2x2 custom, transparent, organic LED display. Then for the street view and bank lobby, LED stretch screens share stock ticker information, weather, marketing videos, and news.

Capital One | Wayfinding & Communication System Richmond, VA

- Diversified partnered with Capital One to develop a custom wayfinding application and corporate communication platform. From initial wireframes and design to programming and installation, the solution focuses on usability, accessibility and appeal in the interaction between the user and the signage.
- The 13 endpoints are located throughout four floors of the building and each displays one of three custom applications. Diversified provides ongoing monitoring, management and support for the system.

Comcast | Digital Signage & Experiential Learning Nationwide

- In addition to monitoring the digital signage network for 50+ Comcast retail locations, Diversified designed custom digital signage solutions for 4 flagship stores.
- Solutions include: a 10'x30' video wall displaying either full screen content, or utilizing multiple regions to display images, videos, or live content for in-store events. Experiential X1 pods, passion bays and VR games which customers use to interact with content while learning about Comcast's services.

Vornado-Marriott | Marquis Display New York, NY

- Diversified designed, furnished, installed and provides ongoing support for the content management system of 25,000+ sq.ft., HD digital billboard that spans the façade of the Marriott Marquis Hotel in the heart of New York City's Times Square.
- Flexible content options include the ability to fill the entire screen with a single video source, to display pictures from multiple advertisers simultaneously and to connect video feeds in support of live events.



Federal Solutions Group

Fortune 50 Software Co. | Undisclosed Locations

- Diversified provides large data center physical security build-outs and retrofits with the latest in access control, video surveillance and security management systems to include cage security, biometric readers, CCTV and intrusion alarm detection and coverage.
- Diversified is a trusted partner to the corporation, providing consultation, logistical planning, design engineering and installation for each new site, including a standardized design for global continuity.

Consilio | International

- With locations all over the globe, Diversified provided an electronic security platform that allows access control for any location from centralized workstations and ease of entry for all authorized personnel, no matter which office they are visiting.
- The cloud-based solution provides standardization of access control, video assessment and surveillance systems. Admins can manage the entire enterprise from a central location with badging, monitoring and reporting with better control of who comes and goes and greater accuracy and response capabilities.

Morgan State University | Baltimore, MD

- Diversified provided access control systems, ensuring ADA compliance and seamless system integration. The multiple-phase design integrates classrooms and study spaces with the master security monitoring platform of the campus, using varying interoperable products such as CBORD, Honeywell Integrated Technical Security and Axis Communications.
- Diversified was involved in all aspects from consultation, logistical planning and staging to the installation, programming and commissioning of cabling, conductors and overall peripheral system equipment.

Anthology | Washington, DC

- Diversified designed and delivered security technology solutions for the 307-unit complex including: a tenant access control solution for the garage, main entrances and each apartment.
- All apartments were equipped with glass break sensors on each window and a temperature detector in case of emergency. Overhead PTZ cameras, 360-degree HD cameras, as well as an intrusion alarm system and motion detectors protect the entire complex from break-ins and unwanted visitors.



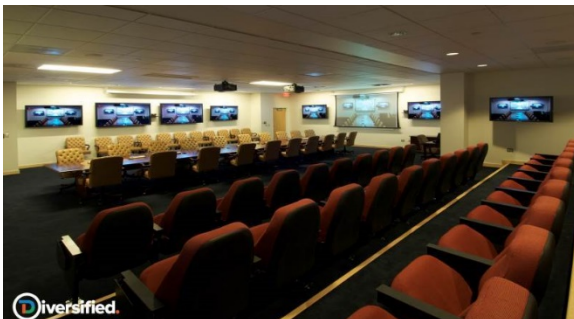
Georgia Systems Operations | Tucker, GA

- Diversified developed a turn-key video wall solution with a fully integrated platform comprised of an 8x4 matrix of 70" display walls, a controller and CMS control room management software.
- Using the videowall and software, operators and managers more easily control and collaborate on content thereby creating a common operational picture from multiple sources which enables them to make faster, better decisions.



Naval Air Station, Oceana | Virginia Beach, VA

- Diversified transitioned their legacy PBX phone system to a VoIP system in order to deliver enhanced voice and data features for 1,500+ users and 2,000+ endpoints across a 40-building campus.
- Diversified also delivered a mass notification system integrated with the VoIP architecture including: a network alerting system, telephone alerting system, personnel alerting system and unified notification management capability.



Marine Special Ops Command | Jacksonville, NC

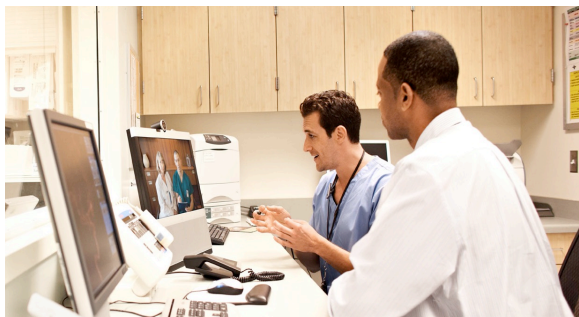
- This multi-year, multi-building project included a state-of-the-art HQ command center, base-wide visual communication distribution network, and multiple conference/briefing rooms.
- The systems include: a switchable secure/non secure video conferencing network, HD cable TV system, and command/control facility.



Orlando VA Medical Center | Orlando, FL

- Diversified developed a consolidated media system including automated AV, media control, presentation systems, intelligent learning boards, digital video walls and building automation system.
- The system conserves energy while maximizing the use of innovative and interactive technologies.

Intelligent Technology Solutions



Claims Management Provider | Confidential

- Design and implementation of unified communications manager and hybrid WebEx/Telepresence conferencing system.
- The new video network enables the firm to provide real-time consulting services and support to clients across its global locations.
- Diversified provides ongoing enterprise-wide remote and on-site support through its managed services program.

Florida Hospital Assoc. | Tallahassee, FL

- Specification and deployment of a video conferencing network for use in its tele-neurology program which provides 24/7 consultation with neurologists.
- The migration to the new system took place without any downtime or interruption of services to the patient population.
- The technology extends the facility's reach and provides new and innovative ways to deliver remote healthcare.

Naval Air Station, Oceana | Virginia Beach, VA

- Transition their legacy PBX phone system to a VoIP system in order to deliver enhanced voice and data features for 1,500+ users and 2,000+ endpoints across a 40-building campus.
- The new system's advanced features increase end-user productivity and administrative features make it easier for their team to manage.

Materials Handling Company | Confidential

- Design, deployment and support of a visual communications hub with secure video conferencing.
- Design, technical specifications, and direction for an enterprise-wide unified communications network with VoIP voice, data, videoconferencing, streaming media and multiple types of messaging.

Media & Entertainment



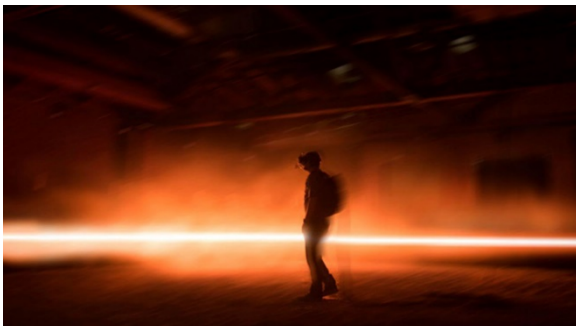
Fox News | News Studio New York, NY

- Fox sought to revolutionize the way broadcast news was presented which involved an overhaul in their news gathering methodology and studio.
- Diversified designed and integrated a new control room and workflow to share video across a 38-foot, floor-to-ceiling grid of displays while a ribbon of suspended displays tracks videos, photos, news feeds, weather and stock prices.



KXAS NBC Dallas| News Station Dallas, TX

- During the two-year design process, Diversified listened to the client's needs then developed flexible IP and file-based workflows to help them adapt to the changing technology and market conditions.
- Diversified then integrated three HD production control rooms into the 75,000 sq.ft. building to support four studios which handle six program streams for NBC 5, Cozi TV, Telemundo 39, Exitos and mobile DTV feeds.



Legendary Films | Virtual Reality Burbank, CA

- Diversified collaborated on "Carne Y Arena" a unique experiential installation that immerses participants in the elements and experiences of illegally crossing the Mexico-United States border.
- The exhibit includes virtual reality experience and transport, audio systems, motion capture, LED and show lighting, digital signage, and an operator control room to create the immersive illusion.



Viacom Media Network | Mobile Production New York, NY

- Diversified integrated 4K production capabilities for Viacom's 'Atlas' mobile units which support the VMA's and other complex, live events.
- The audio production unit contains one of the mobile industry's largest audio control rooms and the video production unit include space for additional production equipment and operators.

Mission Critical Environments



Intelsat | NOC Ellenwood, GA

- Diversified combined their four operations centers into one comprehensive Network Operations Center (NOC) and significantly upgrade their capabilities to more effectively support their operational requirements.
- Intelsat now has the scalability to share content in multiple formats across the video wall and across their network to other buildings.



Georgia Systems Operations Center | EOC Tucker, GA

- Diversified developed a turn-key video wall solution with a fully integrated platform comprised of an 8x4 matrix of 70" display walls, a controller and CMS control room management software.
- Using the videowall and software, operators and managers more easily control and collaborate on content thereby creating a common operational picture from multiple sources which enables them to make faster, better decisions.



Prince George's County | EOC Upper Marlboro, MD

- Diversified delivered enterprise-based video and control systems that would scale and interconnect with endpoints such as PCs, encoders, IP cameras, network video recorders (NVR) and/or other facilities and systems on the same network.
- The AVS needed to be able to drive multiple video walls in various locations connected by an IP network.



United Airlines | NOC Chicago, IL

- Diversified helped UAL consolidate its flight operations into the industry's premier network operations center.
- Diversified designed and integrated this 24/7/365 NOC including everything from a multi-tiered security system to custom-designed workstations.
- The project included collaborative systems for conference rooms, huddle spaces and digital signage for the facility.

Sports & Live Events



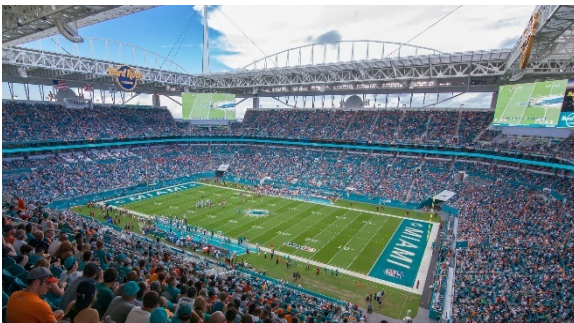
Atlanta Falcons | Control Room Atlanta, GA

- Integration of an IP-based control room that delivers high-definition video via first-of-its-kind graphics platform for the NFL's first 360-degree, halo-style videoboard.
- Diversified collaborated with manufacturers and the client to integrate the "cutting edge" solution which delivers video content in the correct perspective from every angle around the stadium. The halo board is 58-feet tall by 1,075-feet wide and shows as many as eight different TV feeds.



Chicago Cubs | Control Room Chicago, IL

- Diversified's work with the Cubs included consulting for replay boards as well as ongoing partnership on the multi-phase, multi-year upgrades to the video control room.
- This included integration of the control room into temporary office spaces then moving and re-integrating the control room into a permanent location at Wrigley Field.



Miami Dolphins | Digital Audio Networking Miami, FL

- Diversified partnered with Dolphins' IT and broadcast teams to design and implement stadium bowl and venue sound on a converged network.
- The significant benefits of this system include: flexibility (any input source added to the network at any point via switch), signal quality (audio remains digital until the output to the amplifiers), scalability (the sound system can be expanded with the addition of new endpoints), and system-wide redundancy.



Detroit Redwings | Control Room Detroit, MI

- Diversified integrated a 3G video production and distribution system which enables the Redwings entertainment-services team to easily manage, store and distribute content for 45 large LED displays throughout the venue.
- These include two 360-degree ribbon displays, 15 additional ribbon displays, seven exterior displays, an LED ceiling and a 600-foot jewel skin in the upper concourse.

Structured Cabling Solutions



Cemex | Houston, TX

- Provided structured cabling services for all facilities nationwide.
- Delivered and installed over 1000+ category UTP 5e cable for a newly built multi-story office building.

Florida Power & Light | Juno Beach, FL

- Designed and integrated the FPL operations center and provided structured cabling with over 566 strands of fiber optic cables and 675 runs of category 6 shielded cables.
- Leveraged relationships with various vendors, contractors and distributors to secure discount prices, contract labor and inventory management.

Kamtek, A MAGNA Company | Troy, MI

- Designed and installed fiber optic and UTP category structured cabling plant for their new 90,000 sq.ft. casting facility. Diversified delivered over 1,000 ft. of outside plant, fiber optic connectivity from their main and secondary facilities using directional underground boring. Our team installed enteral fiber ring, including a number of IDF's throughout the production facility.
- Testing documentation and CAD drawings were provided as part of our as built package.

Polaris Industries | Roseau, MN

- Provided fiber optic and category structured cabling for their new 750,000 sq.ft. facility.
- Worked closely with their IT team to design, engineer and deliver a redundant fiber optic connectivity ring within the production facility to maintain critical uptime with production. Nearly 1,000 copper CAT6 cables were installed throughout the production and administration offices along with 100+ wireless access points and other network hardware.

Services Overview

Break/fix Service Agreements

Item	Qty	Description	Price
1	1	Elite – Client Support Agreement <ul style="list-style-type: none"> • 24/7/365 • Exclusive 1-800 to support line • 8 hour a day, five day a week 1-hour call-back time • Unlimited on-site visits (travel and expenses are covered) • 1 business day on-site response • Priority queuing • Two preventative maintenance visits per year • Replacement part coverage • Product manufacturer management • Additional periodic training / re-training (2 four-hour session per year) 	Included
Item	Qty	Description	Price
1	1	Classic – Client Support Agreement <ul style="list-style-type: none"> • 24/7/365 • Exclusive 1-800 to support line • 8 hour a day, five day a week 2-hour call-back time • Unlimited on-site visits (travel and expenses are covered) • 2 business day on-site response • One preventative maintenance visit per year • Replacement part coverage • Product manufacturer management 	Included
Item	Qty	Description	Price
1	1	Basic (Labor Only) – Client Support Agreement <ul style="list-style-type: none"> • 24/7/365 • Exclusive 1-800 to support line • 8 hour a day, five day a week 4-hour call-back time • Unlimited on-site visits (travel and expenses are covered) • 2 business day on-site response • One preventative maintenance visit per year • Product manufacturer management • Replacement parts NOT covered under this agreement 	Included

On-site/Embedded Techs

Item	Qty	Description	Price
1	1	Site Facilitator/Meeting/Event support <ul style="list-style-type: none"> Dedicated on-site resource at a predesignated location – available forty (40) hours/week, fifty-two (52) weeks annually Unlimited technical support Mon-Fri 8a to 5p for eight (8) hours daily Operational support for meetings/events for eight (8) hours daily On-going Preventative Maintenance checks Assists with maintaining inventory accuracy/changes 	Included

Partner/Manufacturer (sub-coverage) Support

This coverage is a technical support service that gives your IT staff direct access to Diversified' Global Service Center experts in combination with manufacturer partnerships to provide solutions and support for your devices.

Item	Qty	Description	Price
1	1	Manufacturer (sub-coverage) Support <ul style="list-style-type: none"> 24/7/365 Unlimited email/phone support to Diversified' Global Service Center Manufacturer's self-help support with online knowledge base, communities, resources and tools 8 hour a day, five day a week 4-hour call-back time Priority scheduling of on-site service over non-contract holders Product manufacturer management – Options: <ul style="list-style-type: none"> a) Software/hardware updates b) Advanced equipment replacement c) Smart management (if enabled) 	Included

Managed Services (Options)

Item	Qty	Description	Price
1	1	Managed Services (Available Options) <ul style="list-style-type: none"> Digital signage IPTV UC – Unified Communications support Video conference support Remote monitoring Asset Management IT Engineering Support 	Included

*During business hours: M-F 8:00 a.m. to 6:00 p.m.

To learn more about our support services and the type of program we can tailor to your needs, call 800.554.5440 or visit us online at [Diversified.com/Support](https://www.Diversified.com/Support).

NON – CSA Support

If a CSA is not selected by the customer, Technical Support is available by calling the Diversified Birmingham, AL office at 1-800-832-4463, ext 5901, or 205-582-5901. A Team of sixteen Service Technicians, Programmers, Design Engineers, Field Engineers, Service Technicians, and Installation Experts is based in this office. This team is managed by a regional Technical Operations Director, also based in Birmingham.

All of these technical employees hold industry certifications, including CTS, CTS-I, and CTS-D, as well as multiple manufacturers' authorizations and certifications. Many of the Sales Account Managers also hold industry CTS certifications along with manufacturers' requirements, such as SMART Certified Trainer.

Service calls received will be directed to the correct technical representative for timely and correct trouble-shooting and diagnosis of the service issue(s). On-site service will be provided and coordinated with the customer for scheduling. According to the instance and customer preference, the service call can be negotiated on either a time & materials basis, or as a fixed price with terms & conditions agreed upon.

Installation Services

One Diversified, LLC, represents all of the major manufacturers in the Pro A/V and Conferencing industry. We provide complete turnkey solutions, including design, installation, programming, and physical installation services. Along with those services, our deliverables upon completion include system training for the end users and key operators, as well as a concise operator manual of all of the components in the system.

During the installation process, the assigned Project Manager will issue weekly progress reports that include delivery status and scheduling of installation services.

3.23 Reporting

One Diversified, LLC agrees to provide quarterly utilization reports to the ACCS system in conjunction with the schedule and contents described in the RFB. If selected as a vendor Diversified will work to provide electronic delivery of reports or direct access to internet or other data bases that may be used to administer the agreements or support marketing activities.

A minimum sample report for equipment purchases would be:

One Diversified, LLC									
Quarterly Usage Report									
First Quarter									
						Jan 2019-Mar 2019			
						Contract #:			
						ACCS2019-01			
ABC Technical School						\$ 178,000			
	Monitors					\$58,000			
	Video Conferencing					\$120,000			
DEF Community College						\$ 152,000			
	Multimedia Hardware					\$98,000			
	Video Conferencing					\$54,000			
GRAND TOTAL						\$330,000			

3.24 Electronic Commerce

If selected as a vendor, One Diversified, LLC will comply with this requirement to provide the complete ESS as well as product specifications and options. One Diversified, LLC has maintained a website for the ACCS contract since 2012 (formerly as Technical Innovation)). One Diversified currently holds a Schedule 58 GSA Contract, and customers have the ability to access that information electronically. One Diversified also participates in the Mississippi Express Products List, and that information is also available electronically.

3.25 Breadth of Offering

One Diversified, LLC acknowledges, agrees, and will comply

Monitors (Touch and NonTouch): One Diversified will provide the complete product listing of SMART, NEC, Newline and LG large display monitors.

Video Conferencing Equipment: One Diversified will provide the complete product listing of Video and Audio Systems Conferencing Systems from Polycom.

Multimedia Hardware: One Diversified will provide the complete listing of Pro AV and Conferencing systems from Barco, Biamp, BrightSigns, C2G, Chief, Crestron, Da-Lite, Extron, Grass Valley, Harman, AMX, Kramer USA, LG, AKG, Listen, BSS, Crown, JBL, SoundCraft, Middle Atlantic, NEC, NewLine, Liberty, Planar, Plura, Polycom, QSC, Ross Video, Shure, Smart, Sony, Telestream, Vaddio, Wiremold, Wolfvision, Epson, Liberty, Fujifilm, Cannon, Panasonic, and Legrand

Software: Only the proprietary software required for a system to function will be provided. No operating systems are required or included with this offering:

Mersive Solstice, TriplePlay and SMART are examples of such software

3.26 Account Representatives

One Diversified, LLC acknowledges, agrees, and will comply

Scott Skoneki, CTS – Primary ACCS Representative
Regional Sales Director
One Diversified
4131 Carmichael Road Suite 6
Montgomery, AL 36106
334-546-0034 / 800-832-4463
sskoneki@diversifiedus.com

Lindsay Grant, CTS
Account Representative
One Diversified
140 Business Center Drive
Birmingham, AL 35244
205-283-8078 / 800-832-4463
lgrant@diversifiedus.com

David Berndt
Regional Vice President
One Diversified
1449 Donelson Pike
Nashville, TN 37217
615-515-3400 / 800-832-4463
dberndt@diversifiedus.com

Angela Smith
Marketing and Administrative Representative
One Diversified
140 Business Center Drive
Birmingham, AL 35244
205-582-5901 / 800-832-4463
asmith@diversifiedus.com

3.27 References

One Diversified, LLC acknowledges, agrees, and will comply

1. Wallace Community College - Selma
3000 Earl Goodwin Parkway
Selma, AL 36703
Robby Bennett – IT Director, rbennett@wccs.edu
334.876.9228 or 334.876.9227
General Classroom – NEC and Extron products with installation
2. H. Council Trenholm State Technical College – Library Tower
3086 Mobile Highway
Montgomery, AL 36108
Robert Rollins – Director of IS, rrollins@trenholmstate.edu
334.420.4232
Building E – A/V install and equipment including NEC projects, Chief mounts and Extron
3. Shelton State Community College
9500 Old Greensboro Road
Tuscaloosa, AL 35405
Jimmy Osmore, IT Supervisor, josome@sheltonstate.edu
205.391.2466
General Classroom – NEC, Epson, Da-Lite and Extron products with installation

Customer Satisfaction Surveys

(Max possible score for overall satisfaction - 5)
Alabama Real Estate Commission

Search Result	
Job Number	G05436
Client ID	
Client Company Name	Alabama Real Estate Commission
Contact First Name	Steven
Contact Last Name	Brown
Email address	steven.brown@arec.alabama.gov
Affiliate Salesperson Name	
Affiliate PM Name	Rod Buchanan
New or Repeat Customer	Repeat
Project Size	Not Answered
Project Duration	Not Answered

Overall Questions	Response
Q1. Likelihood to Recommend	10
Q2. Overall Satisfaction	5
Q2a. Reason for Dissatisfaction	
Q3. Technology meeting your expectation	Very Satisfied
Q4. Ease-of-Use	Very Satisfied
Q5. Value of the technology for the money spent	Very Satisfied
Q6. Project schedule	Very Satisfied
Q7. Training	Very Satisfied

Sales Support Questions	Response
Q8. Did you interact with the salesperson or sales team for this integration?	Yes
Q9. Overall satisfaction with salesperson.	Very Satisfied
Q9a. What caused your dissatisfaction with your salesperson?	
Q10. My salesperson clearly understood my organization's needs.	Very Satisfied
Q11. The products and solutions recommended solved my organization's problems and/or needs.	Very Satisfied
Q12. The scope of work and timeline were well defined.	Very Satisfied
Q13. My salesperson responded promptly to my questions or concerns.	Very Satisfied
Q14. My salesperson stayed involved in my project from start to finish.	Very Satisfied

Project Management Questions	Response
Q15. Overall, how satisfied were you with your project manager or project contact?	Very Satisfied
Q16. What caused your dissatisfaction with your project manager or project contact?	
Q17. The project was well-coordinated across all applicable teams (sales/design/install training, etc.)	Strongly Agree
Q18. The project manager/contact effectively communicated with me/my team throughout the course of the integration project.	Strongly Agree
Q19. The project manager/contact competently handled any issues or concerns that arose through the duration of the integration.	Strongly Agree
Q20. The project manager/contact competently managed the various crews involved in the integration.	Strongly Agree
Q21. The crews completed the work in an efficient and timely manner.	Strongly Agree
Q22. The crews arrived and departed on time.	Strongly Agree

Project Completion Questions	Response
------------------------------	----------

Q24. The system documentation met our expectations.	Strongly Agree
---	----------------

Q25. If training was included in your project, overall, how satisfied were you with the training you/your organization received?	Very Satisfied
--	----------------

Q25a. What caused your dissatisfaction with the training you received?

Billing and Delivery Process Questions	Response
--	----------

Q26. Did you have any involvement with the billing or deliveries relative to your project?	Yes
--	-----

Q27. Overall, how satisfied are you with the billing and delivery process as it relates to your most recent integration project?	Very Satisfied
--	----------------

Q27a. What caused your dissatisfaction with the billing or delivery process?

Q28a. Invoices are easy to understand.	Strongly Agree
--	----------------

Q28b. Invoices are accurate and timely.	Strongly Agree
---	----------------

Q28c. Responds quickly to your billing questions.	Strongly Agree
---	----------------

Q28d. Equipment shipped to you is properly packed and contains appropriate paperwork.	Strongly Agree
---	----------------

Service Contract/Agreement Questions	Response
--------------------------------------	----------

Q29. Do you have a customer support/service agreement with our company?	Yes
---	-----

Q30. The customer support/service agreement is clear and easy to understand.	Strongly Agree
--	----------------

Q31. The difference between product warranty and system warranty was clearly explained to me.	Strongly Agree
---	----------------

Q32. Please use this space to provide any additional feedback you may have about this integration project.

Our Salesperson, Scott Skoneki, and Project Manager, Rod Buchanan, were both friendly and helpful throughout the entire process. Scott was helpful in the selection of products that would fit our needs he also made some suggestions for new innovative products that have been very useful in our day to day work. When there was a need to change the order, Scott had no problem making the changes. Mr. Skoneki was available to answer any technical question I had. However, when he did not have an answer he would find the answer quickly and get back to me. Frankly, this is a breath of fresh air since most of the salespeople I normally deal with just tend to make up something they think I want to hear when they don't know the answer to a question. As a Project Manager and an ambassador for your company, Rod Buchanan is a great asset to Diversified. His helpful and friendly demeanor is only matched by his desire to make the customer feel satisfied with the product installation and implementation. Bobby worked tirelessly to make sure that we were happy with the project even going so far as handling numerous last-minute changes at the request of our Executive Director. He did all this with a smile on his face and gave us the impression that he only wanted us, as the customer, to be happy.

Customer Satisfaction Surveys
(Max possible score for overall satisfaction - 5)
University of West Florida

Search Result	
Job Number	G05999
Client ID	
Client Company Name	UWF
Contact First Name	Diana
Contact Last Name	Walker
Email address	dwalker@uwf.edu
Affiliate Salesperson Name	
Affiliate PM Name	Dan Yanik
New or Repeat Customer	Repeat
Project Size	Not Answered
Project Duration	Not Answered

Overall Questions	Response
Q1. Likelihood to Recommend	10
Q2. Overall Satisfaction	5
Q2a. Reason for Dissatisfaction	
Q3. Technology meeting your expectation	Very Satisfied
Q4. Ease-of-Use	Very Satisfied
Q5. Value of the technology for the money spent	Very Satisfied
Q6. Project schedule	Very Satisfied
Q7. Training	Very Satisfied

Sales Support Questions	Response
-------------------------	----------

Q8. Did you interact with the salesperson or sales team for this integration? Yes

Q9. Overall satisfaction with salesperson. Very Satisfied

Q9a. What caused your dissatisfaction with your salesperson?

Q10. My salesperson clearly understood my organization's needs. Very Satisfied

Q11. The products and solutions recommended solved my organization's problems and/or needs. Very Satisfied

Q12. The scope of work and timeline were well defined. Very Satisfied

Q13. My salesperson responded promptly to my questions or concerns. Very Satisfied

Q14. My salesperson stayed involved in my project from start to finish. Very Satisfied

Project Management Questions Response

Q15. Overall, how satisfied were you with your project manager or project contact? Very Satisfied

Q16. What caused your dissatisfaction with your project manager or project contact?

Q17. The project was well-coordinated across all applicable teams (sales/design/install training, etc.) Strongly Agree

Q18. The project manager/contact effectively communicated with me/my team throughout the course of the integration project. Strongly Agree

Q19. The project manager/contact competently handled any issues or concerns that arose through the duration of the integration. Strongly Agree

Q20. The project manager/contact competently managed the various crews involved in the integration. Strongly Agree

Q21. The crews completed the work in an efficient and timely manner. Strongly Agree

Q22. The crews arrived and departed on time. Strongly Agree

Project Completion Questions Response

Q24. The system documentation met our expectations. Strongly Agree

Q25. If training was included in your project, overall, how satisfied were you with the training you/your organization received? Very Satisfied

Q25a. What caused your dissatisfaction with the training you received?

Billing and Delivery Process Questions	Response
--	----------

Q26. Did you have any involvement with the billing or deliveries relative to your project?	Yes
--	-----

Q27. Overall, how satisfied are you with the billing and delivery process as it relates to your most recent integration project?	Very Satisfied
--	----------------

Q27a. What caused your dissatisfaction with the billing or delivery process?

Q28a. Invoices are easy to understand.	Strongly Agree
--	----------------

Q28b. Invoices are accurate and timely.	Strongly Agree
---	----------------

Q28c. Responds quickly to your billing questions.	Strongly Agree
---	----------------

Q28d. Equipment shipped to you is properly packed and contains appropriate paperwork.	Strongly Agree
---	----------------

Service Contract/Agreement Questions	Response
--------------------------------------	----------

Q29. Do you have a customer support/service agreement with our company?	Yes
---	-----

Q30. The customer support/service agreement is clear and easy to understand.	Strongly Agree
--	----------------

Q31. The difference between product warranty and system warranty was clearly explained to me.	Somewhat Agree
---	----------------

Q32. Please use this space to provide any additional feedback you may have about this integration project.

3.28 Pricing Level and Guarantee

One Diversified, LLC acknowledges, agrees and will comply

Harman (AMX, AKG, BSS, Crown, JBL, Soundcraft) – One Diversified offers the entire Harman catalog of products and will be provided to the Alabama Community College System at a 10% to 25% discount from the manufacturer's published price list, depending on the items included in the project.

Legrand (DaLite, Chief, Middle Atlantic, C2G, Wiremold, Vaddio) – One Diversified offers the entire Legrand catalog of products and will be provided to the Alabama Community College System at a 10% to 25% discount from the manufacturer's published price list, depending on the items included in the project.

NEC – Price list provided shows NEC's pricing, and the discount for education is anywhere from 10-25% off list, and these prices will be honored by One Diversified for the ACCS.

Kramer - offers the entire Kramer catalog of products and will be provided to the Alabama Community College System at a 5% to 20% discount from the manufacturer's published price list, depending on the items included in the project.

Planar- offers the entire line of products and will be provided to the Alabama Community College System at up to 20% discount from the manufacturer's published price list, depending on the items included in the project.

SMART- offers the entire line of products and will be provided to the Alabama Community College System at the manufacturer specified education published price list.

Epson - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Polycom – One Diversified offers the entire Polycom catalog of video and audio conferencing products and systems. Discount levels will vary between 5% and 40%, depending on the items included in the project.

Barco - offers the entire line of products and will be provided to the Alabama Community College System at up to 10-30% discount from the manufacturer's published price list, depending on the items included in the project.

Wolfvision – One Diversified offers the entire Wolfvision catalog of document cameras and other video equipment. Discount levels will vary between 5% and 10%, depending on the items included in the project.

Canon - offers the entire line of products and will be provided to the Alabama Community College System at up to 10-20% discount from the manufacturer's published price list, depending on the items included in the project.

Biamp - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Brightsign - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Creston - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Extron - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Grass Valley - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

LG - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Listen - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

NewLine - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Liberty - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Plura - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

QSC - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Ross Video - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Shure - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Sony - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Telestream - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Liberty - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Fuji Film - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Mersive - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

TriplePlay - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

Panasonic - offers the entire line of products and will be provided to the Alabama Community College System at 10-20% off the manufacturer specified price list.

All included manufacturers' baseline pricing is included in the attached ESS PDF and can also be found at <https://diversifiedus.com/locations/#toggle-id-9>. All pricing proposals will be provided to ACCS clients at discounts ranging from 5% to 25%, at a minimum. Additional discount levels may be applied, depending on the scope of the project. Diversified has a goal of creating maximum value for all ACCS customers.

One Diversified Services

Service	Price per Hour	Notes
Pre-Installation	\$ 85.00	
Installation	\$ 100.00	
Project Management	\$ 105.00	
Training & Documentation	\$ 85.00	
Engineering	\$ 125.00	
Programming	\$ 125.00	
Design Services	\$ 125.00	
Field Service Technician	\$ 185.00	*Minimum of 2 hours

- 3.29 One Diversified, LLC acknowledges, agrees, and will comply
- 3.30 One Diversified, LLC acknowledges, agrees, and will comply
- 3.31 One Diversified, LLC acknowledges, agrees, and will comply
- 3.32 One Diversified, LLC acknowledges, agrees, and will comply
- 3.33 One Diversified, LLC acknowledges, agrees, and will comply
- 3.34 One Diversified, LLC acknowledges, agrees, and will comply
- 3.35 One Diversified, LLC acknowledges, agrees, and will comply
- 3.36 One Diversified, LLC acknowledges, agrees, and will comply
Other way: Federal Express Ground, Common Carrier.
- 3.37 One Diversified, LLC acknowledges, agrees, and will comply
- 3.38 One Diversified, LLC acknowledges, agrees, and will comply
- 3.39 One Diversified, LLC acknowledges, agrees, and will comply
- 3.40 One Diversified, LLC acknowledges, agrees, and will comply
- 3.41 One Diversified, LLC acknowledges, agrees, and will comply
- 3.42 One Diversified, LLC acknowledges, agrees, and will comply
- 3.43 One Diversified, LLC acknowledges, agrees, and will comply
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- 3.54 One Diversified, LLC acknowledges, agrees, and will comply

- 3.55 One Diversified, LLC acknowledges, agrees, and will comply
- 4.1 One Diversified, LLC acknowledges, agrees, and will comply
- 4.1.1 One Diversified, LLC acknowledges, agrees, and will comply
- 4.1.2 One Diversified, LLC acknowledges, agrees, and will comply
- 5.1 One Diversified, LLC acknowledges, agrees, and will comply
- 6.1 One Diversified, LLC acknowledges, agrees, and will comply
- 6.2 One Diversified, LLC acknowledges, agrees, and will comply
- 6.3 One Diversified, LLC acknowledges, agrees, and will comply
- 6.4 One Diversified, LLC acknowledges, agrees, and will comply
- 6.5 One Diversified, LLC acknowledges, agrees, and will comply

APPENDICES

6.1 Appendix A - Alabama Community College System Institutions and Other Participants

Community Colleges

Bevill State Community College, Sumiton, AL
Bishop State Community College, Mobile, AL
John C. Calhoun Community College, Decatur, AL
Central Alabama Community College, Alexander City, AL
Chattahoochee Valley Community College, Phenix City, AL
Coastal Alabama Community College, Alexander City, AL
Enterprise-Ozark Community College, Enterprise, AL
Gadsden State Community College, Gadsden, AL
Jefferson State Community College, Birmingham, AL
J.F. Drake State Community College and Technical College, Huntsville, AL
T.A. Lawson State Community College, Birmingham, AL
Lurleen B. Wallace Community College, Andalusia, AL
Northeast Alabama Community College, Rainsville, AL
Northwest-Shoals Community College, Muscle Shoals, AL
Shelton State Community College, Tuscaloosa, AL
Snead State Community College, Boaz, AL
Southern Union State Community College, Wadley, AL
H Council Trenholm State Community College, Montgomery, AL
George C. Wallace Community College, Dothan, AL
Wallace State Community College, Hanceville, AL
George Corley Wallace State Community College, Selma, AL

Technical Colleges

J.F. Ingram State Technical College, Deatsville, AL
Reid State Technical College, Evergreen, AL

Military Academy

Marion Military Institute, Marion, AL

Statewide Development Training

Alabama Technology Network (ATN), Birmingham, AL

Other Participating Public Institutions of Higher Education

Alabama A & M University, Normal, AL
Alabama Fire College, Tuscaloosa, AL
Alabama State University, Montgomery, AL
Athens State University, Athens, AL
Auburn University-Montgomery, Montgomery, AL
Jacksonville State University, Jacksonville, AL
Troy University, Troy, AL
University of Alabama, Tuscaloosa, AL
University of North Alabama, Florence, AL
University of West Alabama, Livingston, AL

Other Participating Public Institutions K-12

Tuscaloosa County School System



Disclosure Statement



State of Alabama Disclosure Statement

Required by Article 35 of Title 41, Code of Alabama 1975

ENTITY CONTROLLING DATA DIVERSIFIED, LLC	
ADDRESS 140 BUSINESS CENTER DRIVE	
CITY, STATE, ZIP BIRMINGHAM, AL 35244	TELEPHONE NUMBER 205.582.5901
STATE AGENCY/DEPARTMENT THAT WILL RECEIVE GOODS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD ALABAMA COMMUNITY COLLEGE SYSTEM - JOINT PURCHASING AGREEMENT INITIATIVE	
ADDRESS 135 SOUTH UNION STREET, SUITE 135	
CITY, STATE, ZIP MONTGOMERY, AL 36104	TELEPHONE NUMBER 534.293.4507
This form is provided with: <input type="checkbox"/> Contract <input checked="" type="checkbox"/> Proposal <input type="checkbox"/> Request for Proposal <input checked="" type="checkbox"/> Invitation to Bid <input type="checkbox"/> Grant Proposal	

Have you or any of your partners, divisions, or any related business units previously performed work or provided goods to any State Agency/Department in the current or last fiscal year?

☒ Yes ☐ No

If yes, identify below the State Agency/Department that received the goods or services, the type(s) of goods or services previously provided, and the amount received for the provision of such goods or services.

STATE AGENCY/DEPARTMENT	TYPE OF GOODS/SERVICES	AMOUNT RECEIVED
UNIVERSITY OF ALABAMA	A/V INSTALL	90K
CALHOUN COMMUNITY COLLEGE	A/V INSTALL	500K
UAB	A/V INSTALL	700K

Have you or any of your partners, divisions, or any related business units previously applied and received any grants from any State Agency/Department in the current or last fiscal year?

☐ Yes ☒ No

If yes, identify the State Agency/Department that awarded the grant, the date such grant was awarded, and the amount of the grant.

STATE AGENCY/DEPARTMENT	DATE GRANT AWARDED	AMOUNT OF GRANT

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF PUBLIC OFFICIAL/EMPLOYEE	ADDRESS	STATE DEPARTMENT/AGENCY
NONE		

2. List below the name(s) and address(es) of all family members of public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the public official/public employee and State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF FAMILY MEMBER	ADDRESS	NAME OF PUBLIC OFFICIAL / PUBLIC EMPLOYEE	STATE DEPARTMENT / AGENCY
-----------------------	---------	---	---------------------------

NONE

If you identified individuals in items one and/or two above, describe in detail below the direct financial benefit to be gained by the public officials, public employees, and/or their family members as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

Describe in detail below any indirect financial benefits to be gained by any public official, public employee, and/or family members of the public official or public employee as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

NONE

List below the name(s) and address(es) of all paid consultants and/or lobbyists utilized to obtain the contract, proposal, request for proposal, invitation to bid, or grant proposal:

NAME OF CONSULTANT / LOBBYIST	ADDRESS
-------------------------------	---------

By signing below, I certify under oath and penalty of perjury that all statements on or attached to this form are true and correct to the best of my knowledge. I further understand that a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00, is applied for knowingly providing incorrect or misleading information.


Signature

1/28/19
Date



Notary's Signature

January 28, 2019
Date

06/23/2022
Date Notary Expires

Article 3B of Title 41, Code of Alabama 1975 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.

Certificate of Liability Insurance

Client#: 183621		14DISTINCTHO		DATE (MM/DD/YYYY) 1/28/2019	
ACORD™ CERTIFICATE OF LIABILITY INSURANCE					
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).</p>					
PRODUCER J. Smith Lanier & Co.-Atlanta Marsh & McLennan Agency, LLC 11330 Lakefield Dr; Bldg. 1 Johns Creek, GA 30097		CONTACT NAME: Joyce Connor PHONE (A/C, No, Ext): 770-814-4539 FAX (A/C, No): 770 476-3651 E-MAIL ADDRESS: jconnor@smithlanier.com			
INSURED Distinct Holdings, Inc. One Diversified, LLC 37 Market Street Kenilworth, NJ 07033		INSURER(S) AFFORDING COVERAGE		NAIC #	
		INSURER A : Charter Oak Fire		25615	
		INSURER B : Travelers Property Casualty Co.		25674	
		INSURER C : Beasley Insurance Company		37540	
		INSURER D : Travelers Indemnity Co. of CT		25682	
INSURER E :					
INSURER F :					
COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:					
<p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p>					
INSUR LTR	TYPE OF INSURANCE	ADDITIONAL INSURER	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENERAL AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:	X X	6304H51478318	08/10/2018	08/10/2019
				LIMITS EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMPROP AGG \$2,000,000 \$	
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	X X	8104H514783	08/10/2018	08/10/2019
				COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$	
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$10,000	X X	CUP3J588573TIL	08/10/2018	08/10/2019
				EACH OCCURRENCE \$25,000,000 AGGREGATE \$25,000,000 \$	
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE/OFFICER/MEMBER EXCLUDED? (Mandatory in NJ) If yes, describe under DESCRIPTION OF OPERATIONS below	X	UB8K2829121813E	08/10/2018	08/10/2019
				PER STATUTE <input checked="" type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000	
C	Installation		V135BI18PNGF	08/10/2018	08/10/2019
				\$2,000,000	
B	Professional		ZPL31M64092TIL	08/10/2018	08/10/2019
				\$10M Per Claim/Agg	
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Named Insured includes: DSI Video Systems, LLC dba Diversified; Diversified Media Group, LLC; Media Management, LLC; CompView, Inc. Alabama Community College System is included as additional insured when required by written contract but only with respects to the auto liability, umbrella liability and general liability insurance and subject to the provisions and limitations of the policy. General liability is written on a primary and non (See Attached Descriptions)					
CERTIFICATE HOLDER Alabama Community College System Attn: ITS PO Box 3021030 Montgomery, AL 36130-2130			CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 		

DESCRIPTIONS (Continued from Page 1)

contributory basis when required by written contract, subject to the provisions and limitations of the policy. Certificate holder is included as additional insured when required by written contract but only with respect to the general liability insurance including products and completed operations hazard and subject to the provisions and limitations of the policy. Waiver of subrogation applies to general liability, auto liability, umbrella liability and worker's compensation when required by written contract and subject to the provisions and limitations of the policy. A 30 Day notice of cancellation applies with a 10 day exception for non-payment, in favor of certificate holder when required by written contract, with respect to the general liability and subject to the provisions and limitations of the policy.

Business Entity Employer Contractor Compliance & Immigration Compliance Information

FORM FOR SECTIONS 9 (a) and (b) BEASON-HAMMON ALABAMA TAXPAYER AND CITIZEN PROTECTION ACT; CODE OF ALABAMA, SECTIONS 31-13-9 (a) and (b)

AFFIDAVIT FOR BUSINESS ENTITY/EMPLOYER /CONTRACTOR

(To be completed as a condition for the award of any contract, grant, or incentive by the State of Alabama, any political subdivision thereof, or any state-funded entity to a business entity or employer that employs one or more employees)

State of Alabama

County of Shelby

Before me, a notary public, personally appeared Suzanne Boylan (print name) who, being duly sworn, says as follows:

As a condition for the award of any contract, grant, or incentive by the State of Alabama, any political subdivision thereof, or any state-funded entity to a business entity or employer that employs one or more employees, I hereby attest that in my capacity as HR Director (state position) for Technical Innovation (state business entity/employer/contractor name) that said business entity/employer/contractor shall not knowingly employ, hire for employment, or continue to employ an unauthorized alien.

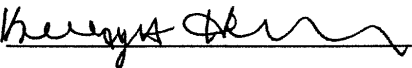
I further attest that said business entity/employer/contractor is enrolled in the E-Verify program. (ATTACH DOCUMENTATION ESTABLISHING THAT BUSINESS ENTITY/EMPLOYER/CONTRACTOR IS ENROLLED IN THE E-VERIFY PROGRAM)



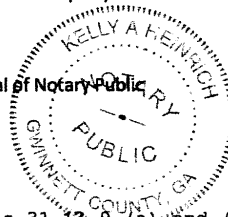
Signature of Affiant

Sworn to and subscribed before me this 11 day of November, 2013

I certify that the affiant is known (or made known) to me to be the identical party he or she claims to be.



Signature and Seal of Notary Public



Author: Jean Brown

Statutory Authority: Code of Alabama, sections 31-13-9 (a) and (b); Section 31-13-9 (h).

History: New Rule: Filed December 12, 2011; effective December 12, 2011

STATE OF ALABAMA
COUNTY OF Shelby

**AFFIDAVIT OF ALABAMA IMMIGRATION COMPLIANCE
FOR Technical Innovation (TI)**

I, Suzanne Boylan, make the following Affidavit of Alabama Immigration Compliance in accord with SECTION 9 of the BEASON-HAMMON ALABAMA TAXPAYER AND CITIZEN PROTECTION ACT (the "ACT"); CODE OF ALABAMA, SECTIONS 31-13-9 et. seq. to W. G. Yates & Sons Construction, based on my personal knowledge and capacity:

1. My name is Suzanne Boylan. I am over the age of nineteen years and do not suffer any incompetence or incapacity which would prevent me from giving an accurate and truthful statement.
2. I have personal knowledge of the matters contained in this Affidavit.
3. I am an owner, officer, and/or duly authorized agent of Technical Innovation.
4. I hereby attest that in good faith TI complies with Section 9 of the Act with respect to verifying each of its employee's eligibility for employment.
5. I hereby attest in my capacity as an owner, officer, and/or duly authorized agent of TI, that TI does not knowingly employ, hire for employment, or continue to employ unauthorized aliens.
6. I further attest that TI is enrolled in the E-Verify program and attached to this Affidavit of Immigration Compliance is TI's documentation confirming such program enrollment.

7. I hereby attest that TI is providing notice to its subcontractors, as defined by the Act, of their Alabama Immigration Compliance obligations.
8. I certify under penalty of perjury that the foregoing is true and correct based on my personal knowledge.

Executed on this the 2nd day of February, 2012

Alyssa Byles, an owner,
officer, and/or duly authorized agent of
Technical Innovation

VERIFICATION

Before me, the undersigned Notary Public, personally appeared Suzanne Byles who being made known to me to be _____, an officer, owner, and/or duly authorized agent of Technical Innovation, and who by me first duly sworn, deposes and says on oath that she/he has read the aforesaid Affidavit of Immigration Compliance, verified that the information contained in the Affidavit of Immigration Compliance is true and correct, and that she/he is herewith signing such Affidavit of Immigration Compliance in my presence. Sworn to and subscribed before me, this 2 day of February, 20 12.

Carmel Michener
Notary Public
My Commission Expires: 7-15-14

Employer Wizard

Page 1 of 1

E-Verify

Employment Eligibility Verification

U.S. Citizenship and Immigration Services

Home
My Cases
New Case
View Cases
Search Cases
My Profile
Edit Profile
Change Password
Change Security Questions
My Company
Edit Company Profile
Add New User
View Existing Users
Close Company Account
My Reports
View Reports
My Resources
View Essential Resources
Take Tutorial
View User Manual
Contact Us

Company Information

Company Name: Technical Innovation, LLC

Company ID Number: 302926

Doing Business As (DBA)
Name:

DUNS Number:

Physical Location:

Address 1: 2975 Northwoods Pkwy

Address 2:

City: Norcross

State: GA

Zip Code: 30071

County: GWINNETT

Mailing Address:

Address 1:

Address 2:

City:

State:

Zip Code:

Additional Information:

Employer Identification Number: 421617340

Total Number of Employees: 100 to 499

Parent Organization:

Administrator:

Organization Designation:

Employer Category: Federal Contractor with FAR E-Verify Clause

Federal Contractor Category: None of these categories apply

Employee being verified: All new hires and all existing employees assigned to a Federal contract

NAICS Code: 425 - WHOLESALE ELECTRONIC MARKETS AND AGENTS
AND BROKERS

Total Hiring Sites: 5

Total Points of Contact: 1

U.S. Department of Homeland Security - www.dhs.gov U.S. Citizenship and Immigration Services - www.uscis.gov

Accessibility Download Viewers

<https://e-verify.uscis.gov/emp/EmployerWizard.aspx>

1/18/2012

E-Verify



Company ID Number: 302928

THE E-VERIFY PROGRAM FOR EMPLOYMENT VERIFICATION MEMORANDUM OF UNDERSTANDING

ARTICLE I

PURPOSE AND AUTHORITY

This Memorandum of Understanding (MOU) sets forth the points of agreement between the Department of Homeland Security (DHS) and TECHNICAL INNOVATION, LLC (Employer) regarding the Employer's participation in the Employment Eligibility Verification Program (E-Verify). This MOU explains certain features of the E-Verify program and enumerates specific responsibilities of DHS, the Social Security Administration (SSA), and the Employer. E-Verify is a program that electronically confirms an employee's eligibility to work in the United States after completion of the Employment Eligibility Verification Form (Form I-9). For covered government contractors, E-Verify is used to verify the employment eligibility of all newly hired employees and all existing employees assigned to Federal contracts or to verify the entire workforce if the contractor so chooses.

Authority for the E-Verify program is found in Title IV, Subtitle A, of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996 (IIRIRA), Pub. L. 104-208, 110 Stat. 3009, as amended (8 U.S.C. § 1324a note). Authority for use of the E-Verify program by Federal contractors and subcontractors covered by the terms of Subpart 22.18, "Employment Eligibility Verification", of the Federal Acquisition Regulation (FAR) (hereinafter referred to in this MOU as a "Federal contractor with the FAR E-Verify clause") to verify the employment eligibility of certain employees working on Federal contracts is also found in Subpart 22.18 and in Executive Order 12989, as amended.

ARTICLE II

FUNCTIONS TO BE PERFORMED

A. RESPONSIBILITIES OF SSA

1. SSA agrees to provide the Employer with available information that allows the Employer to confirm the accuracy of Social Security Numbers provided by all employees verified under this MOU and the employment authorization of U.S. citizens.
2. SSA agrees to provide to the Employer appropriate assistance with operational problems that may arise during the Employer's participation in the E-Verify program. SSA agrees to provide the Employer with names, titles, addresses, and telephone numbers of SSA representatives to be contacted during the E-Verify process.
3. SSA agrees to safeguard the information provided by the Employer through the E-Verify program procedures, and to limit access to such information, as is appropriate by law, to individuals responsible for the verification of Social Security Numbers and for evaluation of the E-Verify program or such other persons or entities who may be authorized by SSA as governed by the Privacy Act (5 U.S.C. § 552a), the Social Security Act (42 U.S.C. 1306(a)), and SSA regulations (20 CFR Part 401).

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4. SSA agrees to provide a means of automated verification that is designed (in conjunction with DHS's automated system if necessary) to provide confirmation or tentative nonconfirmation of U.S. citizens' employment eligibility within 3 Federal Government work days of the initial inquiry.

5. SSA agrees to provide a means of secondary verification (including updating SSA records as may be necessary) for employees who contest SSA tentative nonconfirmations that is designed to provide final confirmation or nonconfirmation of U.S. citizens' employment eligibility and accuracy of SSA records for both citizens and non-citizens within 10 Federal Government work days of the date of referral to SSA, unless SSA determines that more than 10 days may be necessary. In such cases, SSA will provide additional verification instructions.

B. RESPONSIBILITIES OF DHS

1. After SSA verifies the accuracy of SSA records for employees through E-Verify, DHS agrees to provide the Employer access to selected data from DHS's database to enable the Employer to conduct, to the extent authorized by this MOU:

- Automated verification checks on employees by electronic means, and
- Photo verification checks (when available) on employees.

2. DHS agrees to provide to the Employer appropriate assistance with operational problems that may arise during the Employer's participation in the E-Verify program. DHS agrees to provide the Employer names, titles, addresses, and telephone numbers of DHS representatives to be contacted during the E-Verify process.

3. DHS agrees to make available to the Employer at the E-Verify Web site and on the E-Verify Web browser, instructional materials on E-Verify policies, procedures and requirements for both SSA and DHS, including restrictions on the use of E-Verify. DHS agrees to provide training materials on E-Verify.

4. DHS agrees to provide to the Employer a notice, which indicates the Employer's participation in the E-Verify program. DHS also agrees to provide to the Employer anti-discrimination notices issued by the Office of Special Counsel for Immigration-Related Unfair Employment Practices (OSC), Civil Rights Division, U.S. Department of Justice.

5. DHS agrees to issue the Employer a user identification number and password that permits the Employer to verify information provided by employees with DHS's database.

6. DHS agrees to safeguard the information provided to DHS by the Employer, and to limit access to such information to individuals responsible for the verification of employees' employment eligibility and for evaluation of the E-Verify program, or to such other persons or entities as may be authorized by applicable law. Information will be used only to verify the accuracy of Social Security Numbers and employment eligibility, to enforce the Immigration and Nationality Act (INA) and Federal criminal laws, and to administer Federal contracting requirements.

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7. DHS agrees to provide a means of automated verification that is designed (in conjunction with SSA verification procedures) to provide confirmation or tentative nonconfirmation of employees' employment eligibility within 3 Federal Government work days of the initial inquiry.

8. DHS agrees to provide a means of secondary verification (including updating DHS records as may be necessary) for employees who contest DHS tentative nonconfirmations and photo non-match tentative nonconfirmations that is designed to provide final confirmation or nonconfirmation of the employees' employment eligibility within 10 Federal Government work days of the date of referral to DHS, unless DHS determines that more than 10 days may be necessary. In such cases, DHS will provide additional verification instructions.

C. RESPONSIBILITIES OF THE EMPLOYER

1. The Employer agrees to display the notices supplied by DHS in a prominent place that is clearly visible to prospective employees and all employees who are to be verified through the system.

2. The Employer agrees to provide to the SSA and DHS the names, titles, addresses, and telephone numbers of the Employer representatives to be contacted regarding E-Verify.

3. The Employer agrees to become familiar with and comply with the most recent version of the E-Verify User Manual.

4. The Employer agrees that any Employer Representative who will perform employment verification queries will complete the E-Verify Tutorial before that individual initiates any queries.

A. The Employer agrees that all Employer representatives will take the refresher tutorials initiated by the E-Verify program as a condition of continued use of E-Verify.

B. Failure to complete a refresher tutorial will prevent the Employer from continued use of the program.

5. The Employer agrees to comply with current Form I-9 procedures, with two exceptions:

- If an employee presents a "List B" identity document, the Employer agrees to only accept "List B" documents that contain a photo. (List B documents identified in 8 C.F.R. § 274a.2(b)(1)(B)) can be presented during the Form I-9 process to establish identity.) If an employee objects to the photo requirement for religious reasons, the Employer should contact E-Verify at 888-464-4218.

- If an employee presents a DHS Form I-551 (Permanent Resident Card) or Form I-766 (Employment Authorization Document) to complete the Form I-9, the Employer agrees to make a photocopy of the document and to retain the photocopy with the employee's Form I-9. The photocopy must be of sufficient quality to allow for verification of the photo and written information. The employer will use the photocopy to verify the photo and to assist DHS with its review of

E-Verify



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photo non-matches that are contested by employees. Note that employees retain the right to present any List A, or List B and List C, documentation to complete the Form I-9. DHS may in the future designate other documents that activate the photo screening tool.

6. The Employer understands that participation in E-Verify does not exempt the Employer from the responsibility to complete, retain, and make available for inspection Forms I-9 that relate to its employees, or from other requirements of applicable regulations or laws, including the obligation to comply with the antidiscrimination requirements of section 274B of the INA with respect to Form I-9 procedures, except for the following modified requirements applicable by reason of the Employer's participation in E-Verify: (1) identity documents must have photos, as described in paragraph 5 above; (2) a rebuttable presumption is established that the Employer has not violated section 274A(a)(1)(A) of the Immigration and Nationality Act (INA) with respect to the hiring of any individual if it obtains confirmation of the identity and employment eligibility of the individual in good faith compliance with the terms and conditions of E-Verify; (3) the Employer must notify DHS if it continues to employ any employee after receiving a final nonconfirmation, and is subject to a civil money penalty between \$550 and \$1,100 for each failure to notify DHS of continued employment following a final nonconfirmation; (4) the Employer is subject to a rebuttable presumption that it has knowingly employed an unauthorized alien in violation of section 274A(a)(1)(A) if the Employer continues to employ an employee after receiving a final nonconfirmation; and (5) no person or entity participating in E-Verify is civilly or criminally liable under any law for any action taken in good faith based on information provided through the confirmation system. DHS reserves the right to conduct Form I-9 and E-Verify system compliance inspections during the course of E-Verify, as well as to conduct any other enforcement activity authorized by law.

7. The Employer agrees to initiate E-Verify verification procedures for new employees within 3 Employer business days after each employee has been hired (but after the Form I-9 has been completed), and to complete as many (but only as many) steps of the E-Verify process as are necessary according to the E-Verify User Manual, or in the case of Federal contractors with the FAR E-Verify clause, the E-Verify User Manual for Federal Contractors. The Employer is prohibited from initiating verification procedures before the employee has been hired and the Form I-9 completed. If the automated system to be queried is temporarily unavailable, the 3-day time period is extended until it is again operational in order to accommodate the Employer's attempting, in good faith, to make inquiries during the period of unavailability. Employers may initiate verification by notating the Form I-9 in circumstances where the employee has applied for a Social Security Number (SSN) from the SSA and is waiting to receive the SSN, provided that the Employer performs an E-Verify employment verification query using the employee's SSN as soon as the SSN becomes available.

8. The Employer agrees not to use E-Verify procedures for pre-employment screening of job applicants, in support of any unlawful employment practice, or for any other use not authorized by this MOU. Employers must use E-Verify for all new employees, unless an Employer is a Federal contractor that qualifies for the exceptions described in Article II.D.1.c. Except as provided in Article II.D, the Employer will not verify selectively and will not verify employees hired before the effective date of this MOU. The Employer understands that if the Employer uses the E-Verify system for any purpose other than as

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authorized by this MOU, the Employer may be subject to appropriate legal action and termination of its access to SSA and DHS information pursuant to this MOU.

9. The Employer agrees to follow appropriate procedures (see Article III. below) regarding tentative nonconfirmations, including notifying employees in private of the finding and providing them written notice of the findings, providing written referral instructions to employees, allowing employees to contest the finding, and not taking adverse action against employees if they choose to contest the finding. Further, when employees contest a tentative nonconfirmation based upon a photo non-match, the Employer is required to take affirmative steps (see Article III.B. below) to contact DHS with information necessary to resolve the challenge.

10. The Employer agrees not to take any adverse action against an employee based upon the employee's perceived employment eligibility status while SSA or DHS is processing the verification request unless the Employer obtains knowledge (as defined in 8 C.F.R. § 274a.1(l)) that the employee is not work authorized. The Employer understands that an initial inability of the SSA or DHS automated verification system to verify work authorization, a tentative nonconfirmation, a case in continuance (indicating the need for additional time for the government to resolve a case), or the finding of a photo non-match, does not establish, and should not be interpreted as evidence, that the employee is not work authorized. In any of the cases listed above, the employee must be provided a full and fair opportunity to contest the finding, and if he or she does so, the employee may not be terminated or suffer any adverse employment consequences based upon the employee's perceived employment eligibility status (including denying, reducing, or extending work hours, delaying or preventing training, requiring an employee to work in poorer conditions, refusing to assign the employee to a Federal contract or other assignment, or otherwise subjecting an employee to any assumption that he or she is unauthorized to work) until and unless secondary verification by SSA or DHS has been completed and a final nonconfirmation has been issued. If the employee does not choose to contest a tentative nonconfirmation or a photo non-match or if a secondary verification is completed and a final nonconfirmation is issued, then the Employer can find the employee is not work authorized and terminate the employee's employment. Employers or employees with questions about a final nonconfirmation may call E-Verify at 1-888-464-4218 or OSC at 1-800-255-8155 or 1-800-237-2515 (TDD).

11. The Employer agrees to comply with Title VII of the Civil Rights Act of 1964 and section 274B of the INA, as applicable, by not discriminating unlawfully against any individual in hiring, firing, or recruitment or referral practices because of his or her national origin or, in the case of a protected individual as defined in section 274B(a)(3) of the INA, because of his or her citizenship status. The Employer understands that such illegal practices can include selective verification or use of E-Verify except as provided in part D below, or discharging or refusing to hire employees because they appear or sound "foreign" or have received tentative nonconfirmations. The Employer further understands that any violation of the unfair immigration-related employment practices provisions in section 274B of the INA could subject the Employer to civil penalties, back pay awards, and other sanctions, and violations of Title VII could subject the Employer to back pay awards, compensatory and punitive damages. Violations of either section 274B of the INA or Title VII may also lead to the termination of its participation in E-Verify. If the Employer has any questions relating to the anti-discrimination provision, it should contact OSC at 1-800-255-8155 or 1-800-237-2515 (TDD).

E-Verify



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12. The Employer agrees to record the case verification number on the employee's Form I-9 or to print the screen containing the case verification number and attach it to the employee's Form I-9.

13. The Employer agrees that it will use the information it receives from SSA or DHS pursuant to E-Verify and this MOU only to confirm the employment eligibility of employees as authorized by this MOU. The Employer agrees that it will safeguard this information, and means of access to it (such as PINS and passwords) to ensure that it is not used for any other purpose and as necessary to protect its confidentiality, including ensuring that it is not disseminated to any person other than employees of the Employer who are authorized to perform the Employer's responsibilities under this MOU, except for such dissemination as may be authorized in advance by SSA or DHS for legitimate purposes.

14. The Employer acknowledges that the information which it receives from SSA is governed by the Privacy Act (5 U.S.C. § 552a(i)(1) and (3)) and the Social Security Act (42 U.S.C. 1306(a)), and that any person who obtains this information under false pretenses or uses it for any purpose other than as provided for in this MOU may be subject to criminal penalties.

15. The Employer agrees to cooperate with DHS and SSA in their compliance monitoring and evaluation of E-Verify, including by permitting DHS and SSA, upon reasonable notice, to review Forms I-9 and other employment records and to interview it and its employees regarding the Employer's use of E-Verify, and to respond in a timely and accurate manner to DHS requests for information relating to their participation in E-Verify.

D. RESPONSIBILITIES OF FEDERAL CONTRACTORS WITH THE FAR E-VERIFY CLAUSE

1. The Employer understands that if it is a subject to the employment verification terms in Subpart 22.18 of the FAR, it must verify the employment eligibility of any existing employee assigned to the contract and all new hires, as discussed in the Supplemental Guide for Federal Contractors. Once an employee has been verified through E-Verify by the Employer, the Employer may not reverify the employee through E-Verify.

a. Federal contractors with the FAR E-Verify clause agree to become familiar with and comply with the most recent versions of the E-Verify User Manual for Federal Contractors and the E-Verify Supplemental Guide for Federal Contractors.

b. Federal contractors with the FAR E-Verify clause agree to complete a tutorial for Federal contractors with the FAR E-Verify clause.

c. Federal contractors with the FAR E-Verify clause not enrolled at the time of contract award: An Employer that is not enrolled in E-Verify at the time of a contract award must enroll as a Federal contractor with the FAR E-Verify clause in E-Verify within 30 calendar days of contract award and, within 90 days of enrollment, begin to use E-Verify to initiate verification of employment eligibility of new hires of the Employer who are working in the United States, whether or not assigned to the contract. Once the Employer begins verifying new hires, such verification of new hires must be initiated

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within 3 business days after the date of hire. Once enrolled in E-Verify as a Federal contractor with the FAR E-Verify clause, the Employer must initiate verification of employees assigned to the contract within 90 calendar days from the time of enrollment in the system and after the date and selecting which employees will be verified in E-Verify or within 30 days of an employee's assignment to the contract, whichever date is later.

d. Employers that are already enrolled in E-Verify at the time of a contract award but are not enrolled in the system as a Federal contractor with the FAR E-Verify clause: Employers enrolled in E-Verify for 90 days or more at the time of a contract award must use E-Verify to initiate verification of employment eligibility for new hires of the Employer who are working in the United States, whether or not assigned to the contract, within 3 business days after the date of hire. Employers enrolled in E-Verify as other than a Federal contractor with the FAR E-Verify clause, must update E-Verify to indicate that they are a Federal contractor with the FAR E-Verify clause within 30 days after assignment to the contract. If the Employer is enrolled in E-Verify for 90 calendar days or less at the time of contract award, the Employer must, within 90 days of enrollment, begin to use E-Verify to initiate verification of new hires of the contractor who are working in the United States, whether or not assigned to the contract. Such verification of new hires must be initiated within 3 business days after the date of hire. An Employer enrolled as a Federal contractor with the FAR E-Verify clause in E-Verify must initiate verification of each employee assigned to the contract within 90 calendar days after date of contract award or within 30 days after assignment to the contract, whichever is later.

e. Institutions of higher education, State, local and tribal governments and sureties: Federal contractors with the FAR E-Verify clause that are institutions of higher education (as defined at 20 U.S.C. 1001(a)), State or local governments, governments of Federally recognized Indian tribes, or sureties performing under a takeover agreement entered into with a Federal agency pursuant to a performance bond may choose to only verify new and existing employees assigned to the Federal contract. Such Federal contractors with the FAR E-Verify clause may, however, elect to verify all new hires, and/or all existing employees hired after November 6, 1986. The provisions of Article II.D, paragraphs 1.a and 1.b of this MOU providing timeframes for initiating employment verification of employees assigned to a contract apply to such institutions of higher education, State, local and tribal governments, and sureties.

f. Verification of all employees: Upon enrollment, Employers who are Federal contractors with the FAR E-Verify clause may elect to verify employment eligibility of all existing employees working in the United States who were hired after November 6, 1986, instead of verifying only new employees and those existing employees assigned to a covered Federal contract. After enrollment, Employers must elect to do so only in the manner designated by DHS and initiate E-Verify verification of all existing employees within 180 days after the election.

g. Form I-9 procedures for existing employees of Federal contractors with the FAR E-Verify clause: Federal contractors with the FAR E-Verify clause may choose to complete new Forms I-9 for all existing employees other than those that are completely exempt from this process. Federal contractors with the FAR E-Verify clause may also update previously completed Forms I-9 to initiate E-Verify verification of existing employees who are not completely exempt as long as that Form I-9 is complete (including the SSN), complies with Article II.C.5, the employee's work authorization has

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not expired, and the Employer has reviewed the information reflected in the Form I-9 either in person or in communications with the employee to ensure that the employee's stated basis in section 1 of the Form I-9 for work authorization has not changed (including, but not limited to, a lawful permanent resident alien having become a naturalized U.S. citizen). If the Employer is unable to determine that the Form I-9 complies with Article II.C.5, if the employee's basis for work authorization as attested in section 1 has expired or changed, or if the Form I-9 contains no SSN or is otherwise incomplete, the Employer shall complete a new I-9 consistent with Article II.C.5, or update the previous I-9 to provide the necessary information. If section 1 of the Form I-9 is otherwise valid and up-to-date and the form otherwise complies with Article II.C.5, but reflects documentation (such as a U.S. passport or Form I-551) that expired subsequent to completion of the Form I-9, the Employer shall not require the production of additional documentation, or use the photo screening tool described in Article II.C.5, subject to any additional or superseding instructions that may be provided on this subject in the Supplemental Guide for Federal Contractors. Nothing in this section shall be construed to require a second verification using E-Verify of any assigned employee who has previously been verified as a newly hired employee under this MOU, or to authorize verification of any existing employee by any Employer that is not a Federal contractor with the FAR E-Verify clause.

2. The Employer understands that if it is a Federal contractor with the FAR E-Verify clause, its compliance with this MOU is a performance requirement under the terms of the Federal contract or subcontract, and the Employer consents to the release of information relating to compliance with its verification responsibilities under this MOU to contracting officers or other officials authorized to review the Employer's compliance with Federal contracting requirements.

ARTICLE III

REFERRAL OF INDIVIDUALS TO SSA AND DHS

A. REFERRAL TO SSA

1. If the Employer receives a tentative nonconfirmation issued by SSA, the Employer must print the notice as directed by the E-Verify system and provide it to the employee so that the employee may determine whether he or she will contest the tentative nonconfirmation. The Employer must review the tentative nonconfirmation with the employee in private.

2. The Employer will refer employees to SSA field offices only as directed by the automated system based on a tentative nonconfirmation, and only after the Employer records the case verification number, reviews the input to detect any transaction errors, and determines that the employee contests the tentative nonconfirmation. The Employer will transmit the Social Security Number to SSA for verification again if this review indicates a need to do so. The Employer will determine whether the employee contests the tentative nonconfirmation as soon as possible after the Employer receives it.

3. If the employee contests an SSA tentative nonconfirmation, the Employer will provide the employee with a system-generated referral letter and instruct the employee to visit an SSA office within 8 Federal Government work days. SSA will electronically transmit the result of the referral to the Employer within 10 Federal Government work days of the

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referral unless it determines that more than 10 days is necessary. The Employer agrees to check the E-Verify system regularly for case updates.

4. The Employer agrees not to ask the employee to obtain a printout from the Social Security Number database (the Numident) or other written verification of the Social Security Number from the SSA.

B. REFERRAL TO DHS

1. If the Employer receives a tentative nonconfirmation issued by DHS, the Employer must print the tentative nonconfirmation notice as directed by the E-Verify system and provide it to the employee so that the employee may determine whether he or she will contest the tentative nonconfirmation. The Employer must review the tentative nonconfirmation with the employee in private.

2. If the Employer finds a photo non-match for an employee who provides a document for which the automated system has transmitted a photo, the employer must print the photo non-match tentative nonconfirmation notice as directed by the automated system and provide it to the employee so that the employee may determine whether he or she will contest the finding. The Employer must review the tentative nonconfirmation with the employee in private.

3. The Employer agrees to refer individuals to DHS only when the employee chooses to contest a tentative nonconfirmation received from DHS automated verification process or when the Employer issues a tentative nonconfirmation based upon a photo non-match. The Employer will determine whether the employee contests the tentative nonconfirmation as soon as possible after the Employer receives it.

4. If the employee contests a tentative nonconfirmation issued by DHS, the Employer will provide the employee with a referral letter and instruct the employee to contact DHS through its toll-free hotline (as found on the referral letter) within 8 Federal Government work days.

5. If the employee contests a tentative nonconfirmation based upon a photo non-match, the Employer will provide the employee with a referral letter to DHS. DHS will electronically transmit the result of the referral to the Employer within 10 Federal Government work days of the referral unless it determines that more than 10 days is necessary. The Employer agrees to check the E-Verify system regularly for case updates.

6. The Employer agrees that if an employee contests a tentative nonconfirmation based upon a photo non-match, the Employer will send a copy of the employee's Form I-551 or Form I-766 to DHS for review by:

- Scanning and uploading the document, or
- Sending a photocopy of the document by an express mail account (paid for at employer expense).

7. If the Employer determines that there is a photo non-match when comparing the photocopied List B document described in Article II.C.5 with the image generated in E-Verify, the Employer must forward the employee's documentation to DHS using one of the means described in the preceding paragraph, and allow DHS to resolve the case.

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ARTICLE IV

SERVICE PROVISIONS

SSA and DHS will not charge the Employer for verification services performed under this MOU. The Employer is responsible for providing equipment needed to make inquiries. To access E-Verify, an Employer will need a personal computer with Internet access.

ARTICLE V

PARTIES

A. This MOU is effective upon the signature of all parties, and shall continue in effect for as long as the SSA and DHS conduct the E-Verify program unless modified in writing by the mutual consent of all parties, or terminated by any party upon 30 days prior written notice to the others. Any and all system enhancements to the E-Verify program by DHS or SSA, including but not limited to the E-Verify checking against additional data sources and instituting new verification procedures, will be covered under this MOU and will not cause the need for a supplemental MOU that outlines these changes. DHS agrees to train employers on all changes made to E-Verify through the use of mandatory refresher tutorials and updates to the E-Verify User Manual, the E-Verify User Manual for Federal Contractors or the E-Verify Supplemental Guide for Federal Contractors. Even without changes to E-Verify, DHS reserves the right to require employers to take mandatory refresher tutorials. An Employer that is a Federal contractor with the FAR E-Verify clause may terminate this MOU when the Federal contract that requires its participation in E-Verify is terminated or completed. In such a circumstance, the Federal contractor with the FAR E-Verify clause must provide written notice to DHS. If an Employer that is a Federal contractor with the FAR E-Verify clause fails to provide such notice, that Employer will remain a participant in the E-Verify program, will remain bound by the terms of this MOU that apply to participants that are not Federal contractors with the FAR E-Verify clause, and will be required to use the E-Verify procedures to verify the employment eligibility of all newly hired employees.

B. Notwithstanding Article V, part A of this MOU, DHS may terminate this MOU if deemed necessary because of the requirements of law or policy, or upon a determination by SSA or DHS that there has been a breach of system integrity or security by the Employer, or a failure on the part of the Employer to comply with established procedures or legal requirements. The Employer understands that if it is a Federal contractor with the FAR E-Verify clause, termination of this MOU by any party for any reason may negatively affect its performance of its contractual responsibilities.

C. Some or all SSA and DHS responsibilities under this MOU may be performed by contractor(s), and SSA and DHS may adjust verification responsibilities between each other as they may determine necessary. By separate agreement with DHS, SSA has agreed to perform its responsibilities as described in this MOU.

D. Nothing in this MOU is intended, or should be construed, to create any right or benefit, substantive or procedural, enforceable at law by any third party against the United States, its agencies, officers, or employees, or against the Employer, its agents, officers, or employees.

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To be accepted as a participant in E-Verify, you should only sign the Employer's Section of the signature page. If you have any questions, contact E-Verify at 888-464-4218.

Employer Technical Innovation, LLC

Tisha E Fontenot Name (Please Type or Print)	<u>Suzanne Boylen</u>	<u>HR Manager</u> Title
Electronically Signed Signature	<u>Suzanne Boylen</u>	<u>02/10/2010</u> Date

Department of Homeland Security – Verification Division

USCIS Verification Division Name (Please Type or Print)	_____ Title
Electronically Signed Signature	<u>02/10/2010</u> Date

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Information Required for the E-Verify Program**Information relating to your Company:**Company Name: Technical Innovation, LLCCompany Facility Address: 2975 Northwoods PkwyNorcross, GA 30071Company Alternate
Address:County or Parish: GWINNETT

Employer Identification

Number: 421617340North American Industry
Classification SystemsCode: 425

Parent Company:

Number of Employees: 100 to 499

Number of Sites Verified

for: 5**Are you verifying for more than 1 site? If yes, please provide the number of sites verified for in each State:**

- ALABAMA 1 site(s)

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- NORTH CAROLINA 1 site(s)
- TENNESSEE 2 site(s)
- GEORGIA 1 site(s)

Information relating to the Program Administrator(s) for your Company on policy questions or operational problems:

Name:	Tisha E Fontenot	Fax Number:	(770) 441 - 5296
Telephone Number:	(770) 441 - 5281		
E-mail Address:	tfontenot@technical-innovation.net		

Certifications

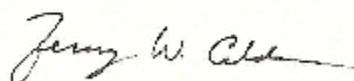


Certified Technology Specialist

Scott Skoneki

has been examined and has demonstrated competence in all technical aspects of a Certified Technology Specialist™, has met the requirements of the InfoComm Independent Certification Committee necessary for professional competency, is in good standing in the Directory of Certified Technology Specialists, has agreed to abide by the CTS Code of Ethics and Conduct, and is therefore entitled to use the name Certified Technology Specialist and the CTS® designation.

Effective Date
April 19, 2010
Date of Expiration
April 30, 2019
Certification Number
1276687



Jeremy Golders, CTS-D, CTS-I
Chair, InfoComm Independent
Certification Committee



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The InfoComm Certified Technology Specialist certification is accredited by the American National Standards Institute (ANSI) under the International Standard ISO/IEC 17024:2012 Standard General Requirements for Bodies Operating Certification Schemes of Persons program.

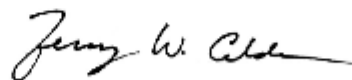


Certified Technology Specialist

Lindsay Grant

has been examined and has demonstrated competence in all technical aspects of a Certified Technology Specialist™, has met the requirements of the InfoComm Independent Certification Committee necessary for professional competency, is in good standing in the Directory of Certified Technology Specialists, has agreed to abide by the CTS Code of Ethics and Conduct, and is therefore entitled to use the name Certified Technology Specialist and the CTS® designation.

Effective Date
December 19, 2007
Date of Expiration
December 31, 2019
Certification Number
1221684



Jeremy Caldera, CTS-D, CTS-I
Chair, InfoComm independent
Certification Committee



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