

Request for Proposal **RESPONSE**



#ACCS-2019-01
2019 Joint Purchasing Agreement

Prepared for
**ALABAMA COMMUNITY COLLEGE
SYSTEM**

Submitted on
February 15, 2019



Prepared by
Chris Smith
Sales Manager
(334) 230-5107 • chris.smith@rjyoung.com

RJ Young
895 Lagoon Commercial Blvd • Montgomery, AL 36117

A. Letter of Transmittal

RJ Young Company
Hunter McCarty
Executive Vice President
809 Division Street
Nashville, TN 37203



Alabama Community College System
Attn: ITS
Post Office Box 302130
Montgomery, AL 36130-2130
JPA-Notification@accs.edu

Letter of Transmittal

Enclosed is RJ Young's response to the Alabama Community College System's Request for Bid (#ACCS-2019-01). Below is requested transmittal letter information. RJ Young accepts the Conditions Governing the Procurement. RJ Young acknowledges receipt of any and all amendments to this RFB.

A handwritten signature in blue ink, appearing to read "Hunter McCarty", is written over a horizontal line.

Hunter McCarty
Executive Vice President
RJ Young Company
February 15, 2019

Corporate Office
RJ Young Company
809 Division Street
Nashville, TN 37203

Hunter McCarty
Executive Vice President

Local Office
RJ Young Company
211 Frankfurt Circle
Birmingham, AL 35211

Chris A. Smith
Sales Manager
205-588-0577
Chris.Smith@RJYoung.com

B. Evaluation Submission Form

a. Appendix E - Evaluation Submission form

The purpose of this form is to provide a single summary document per submitting vendor that references required materials. This document is intended to assist the Evaluation Committee easily find specific items of information during the evaluation process and to assist participating agency personnel in locating specific vendor information after the award of the bid.

Vendor Contact Information

This will be published for participating agencies to streamline the vendor contact process. Vendors may not have all of these departments/positions/titles. Please complete this information as accurately as possible. If the information below changes, please send a revised version of this page to [JPA- Notification@accs.edu](mailto:JPA-Notification@accs.edu).

Vendor Name: [RJ Young Company](#) _____ Last Updated: [2/14/2019](#) _____

JPA Website Address: [RJYoung.com](#) _____

	Name(s)	Phone Number(s)	E-mail Address(s)
Primary Contract Executive(s)	Chris Smith Sales Manager	205-588-0577	Chris.Smith@rjyoung.com
	Chris Clark Director of Hardware Sales	205-847-5204	Chris.Clark@rjyoung.com
Sr. Account/Sales Manager(s) (by region if necessary)	Chris Smith Sales Manager	205-588-0577	Chris.Smith@rjyoung.com
	Kimberly Carson Print Management Consultant	205-585-0158	Kimberly.Carson@rjyoung.com
Account/Sales Manager(s) (by region if necessary)	Chris Smith Sales Manager, Birmingham, AL	205-588-0577	Chris.Smith@rjyoung.com
	Chris Bethea Sales Manager, Mobile, AL	850-260-0610	Chris.Bethea@rjyoung.com
	Lauren Kail Sales Manager, Huntsville, AL	256-270-1793	Lauren.Kail@rjyoung.com
Technical Support	John Alfano Service Manager		John.Alfano@rjyoung.com

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D. Bid Summary (N/A)

E. Response to General Requirements and Specifications

RJ Young has fully read 1.1 -3.19.

RJ Young understands the purpose, procedures & all general requirements and specifications stated within this bid.

3.20 Insurance

The vendor shall bear the full and complete responsibility for all risk of damage or loss of equipment, products, or money resulting from any cause whatsoever and shall not penalize the System for any losses incurred in association with this agreement. Any insurance policy or policies shall cover the entire travel service operation at the System including all areas that may in the future be placed under the control or use of the vendor. The vendor shall maintain, during the life of this contract, the following minimum insurance:

These policies shall contain a thirty- (30) day written notice to the System before cancellation, reduction or other modification of any kind to the required coverage.

The vendor, at its cost, must provide acceptable evidence of compliance with the worker's compensation insurance requirements of the State of Alabama. In the event the vendor fails to maintain and keep in force, all of the insurance and Worker's Compensation coverage listed above, the System shall have the right to terminate this contract. The System and vendor shall each be listed as the named insured in said policy (ies) so that each is independently protected to the face amount of the policy.

Upon notification of award and prior to issuance of contract, the vendor shall provide the System with certification of insurance with the required kinds of insurance and minimum liabilities specified, issued by an insurance company licensed to do business in the State of Alabama and carrying an AM Best rating of A- or better, signed by an authorized agent. In the event of cancellation, material change or intent not to renew any of the insurance requirements specified, thirty (30) days written notice shall be given to the System by the party initiating any revision.

***See Certificate of Insurance Below**

Client#: 19956

RJYOU

ACORD
CERTIFICATE OF LIABILITY INSURANCE

DATE (MMDDYYYY)
2/13/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The Crichton Group 3011 Armory Drive Suite 250 615-383-9761 Nashville, TN 37204	CONTACT NAME: Tracy Light PHONE (A/C, HQ, Ext): 615 383-9761 E-MAIL: tlight@thecrichtongroup.com ADDRESS:														
INSURED R J Young Company, Inc. 809 Division Street Nashville, TN 37203-4108	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>INSURER(S) AFFORDING COVERAGE</td> <td>NAIC #</td> </tr> <tr> <td>INSURER A: Cincinnati Insurance Company</td> <td>10677</td> </tr> <tr> <td>INSURER B: Cincinnati Casualty Company</td> <td>28665</td> </tr> <tr> <td>INSURER C:</td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Cincinnati Insurance Company	10677	INSURER B: Cincinnati Casualty Company	28665	INSURER C:		INSURER D:		INSURER E:		INSURER F:	
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INSURER E:															
INSURER F:															

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

TYPE	TYPE OF INSURANCE	ADDITIONAL INSURED	POLICY NUMBER	ISSUANCE DATE	EXPIRATION DATE	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENERAL AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:		COP2321272	01/01/2019	01/01/2020	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$100,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMPOUND AGG \$2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> Drive Other Car		COA2321272	01/01/2019	01/01/2020	COMBINED SINGLE LIMIT (Per accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	UMBRELLA LIAB EXCESS LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED: RETENTION \$		COP2321272	01/01/2019	01/01/2020	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000
B	WORKERS COMPENSATION AND EMPLOYER'S LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE/OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N Y N/A	EWC0418459	01/01/2019	01/01/2020	PER STATUTE <input checked="" type="checkbox"/> OTHER <input type="checkbox"/> E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The Certificate Holder, when required in written contract documents executed prior to loss, is included as Additional Insured for General Liability, Automobile Liability, and Umbrella Liability, as provided within the policy forms referenced below. Additional Insured status is not applicable to Workers Compensation.

As respects General Liability:
(See Attached Descriptions)

CERTIFICATE HOLDER

CANCELLATION

Alabama Community College System
135 South Union Street
Suite 135
Montgomery, AL 36104

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

ACORD 25 (2014/01) 1 of 2 #5726693/M708854

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DESCRIPTIONS (Continued from Page 1)

Automatic Additional Insured Specified Relationships is included per form GA 210 02 07
Waiver of Subrogation Transfer of Rights of Recovery Against Others to Us is included per form GA 210 02 07

As respects Automobile Liability:
Additional Insured By Contract is included per form AA4171 11 05
Waiver of Subrogation Transfer of Rights of Recovery Against Others to Us is included per form AA 101 03 06

As respects Workers Compensation:
Waiver of our Right to Recover from Others Endorsement (Waiver of Subrogation) is included per WC000313.

Subject to all of the terms, conditions, exclusions and definitions of the above-referenced policies, as issued by the carrier(s)

3.21 New Products

Unless specifically called for in this request, all products for purchase must be new, never previously used, and the current model and/or packaging. No remanufactured, demonstrator, used, or irregular product will be considered for purchase unless otherwise specified in the request. The manufacturer's standard warranty will apply unless otherwise specified in the request. All equipment should be supplied complete, ready to be installed, including all cabling and connectors where applicable.

RJ Young agrees that all products for purchase will be new, never previously used, and the current model and/or packaging. No remanufactured, demonstrator, used, or irregular product will be considered for purchase unless otherwise specified in the request.

The manufacturer's standard warranty will apply unless otherwise specified in the request. All equipment will be supplied complete, ready to be installed, including all cabling and connectors where applicable.

3.22 Product and Services Delivery Overview

Vendors must describe their ability to provide professional services, technology equipment including related products and support services to the System and the various authorized entities. The response to this requirement should, at a minimum, include a map with an indication of the locations where products may be delivered plus the number and type of support personnel or other resources that may be employed to service procuring entity purchase orders (a very basic example map for a fictitious company is provided in Appendix B). The narrative in response to this specification should include, at a minimum, a general overview of the proposed services and an overview of how the services are to be provided in the locations indicated.

RJ Young: Setup

Assemble and pre-configuration (pre-flight) of all equipment. All equipment is configured and built at RJY Warehouse prior to delivery.

RJ Young: Delivery

Physical movement of equipment into place. Once build and test is complete, we utilize our own distribution and personal to guarantee every care is taken in transport, delivery and installation of equipment.

RJ Young: Customer Service

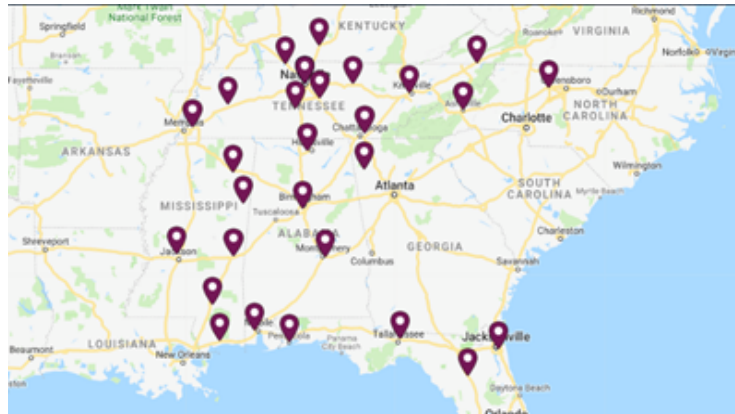
Printer connectivity, scanning, and other configured options enabled and tested. RJY staff will work with any and all staff to ensure all capabilities on equipment are enabled, tested and confirmed by end users as we move through the fleet install.

RJ Young: Training

RJ Young will have several resources during installation of equipment to ensure formal training for identified end-users on copying, printing, scanning and faxing is completed and validated by the end users themselves on level of training required and acquired.

RJ Young: Office Locations

With 28 sales and service locations across 7 states and partnerships nationwide, RJ Young provides award-winning sales and service to businesses of all sizes and geographical footprint.



RJ Young: Statewide Service Coverage

Our service model is designed to allow every technician to produce service excellence as part of an everyday routine. Our service model focuses on increasing customer satisfaction while minimizing machine downtime. RJY has implemented multiple channels in which to communicate with our customers making the experience convenient, quick and easy to manage.

Statewide Service Coverage



Vendors must thoroughly describe their procedures for resolving customer problems and complaints including timelines and escalation measures.

Service Call Escalation Procedure

This explains to the technical department the procedure to use when the machine they are working on is not fixed in a reasonable time or the same problem continues to occur.

- If the Technician is unable to resolve the problem within two hours or has worked on the same machine twice for the same problem, the Technician is required to contact the Service Manager. The Service Manager will evaluate the situation, and if it cannot be resolved rapidly, a hotline to the manufacturer will be opened immediately.
- The Service Manager will perform or confirm that all remedies the hotline suggests are accomplished as soon as possible. If the hotline indicates parts are needed these parts will be installed. The results will be fed back to the hotline for further diagnosing if the problem is not resolved.
- The Technician will contact the Service Manager and provide them with the hotline case number and customer contact information plus all other pertinent information regarding the situation. This will be placed on the Service Manager's daily to do list and will be followed until it is resolved.
- If the Technician feels that the copier will be out of service for more than eight (8) business hours after the call has been placed or requires off-site service, a loaner copier will be provided within eight (8) business hours.
- The customer's machines will be brought into the shop and completely diagnosed, repaired and tested prior to returning it to the customer.
- Should the machine continue to experience the same symptoms, a permanent like or better replacement machine will be delivered to the customer at no additional charge.

Vendors must submit customer satisfaction statistics or survey results concerning the quality of the products and/or services offered.

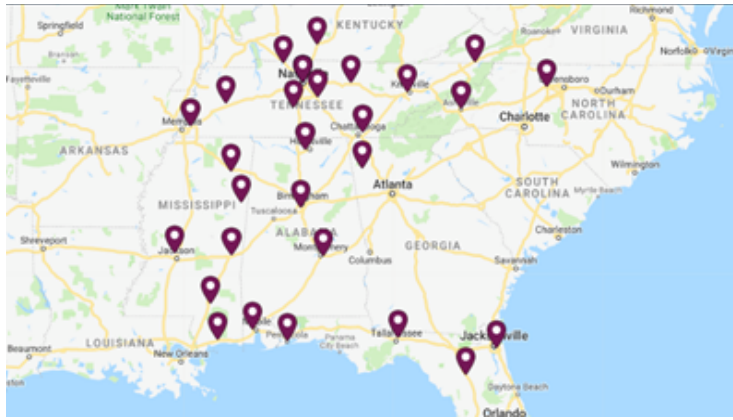
***See Appendix A- Customer Satisfaction and Survey Results**

Vendors must thoroughly describe their ability to provide value added technical services including installation, training or directly related optional services and the geographic area where the services may be provided. Vendors should provide a map with an indication of the locations where each type of value-added service may be provided.

RJ Young: Training

Our program is successful in easing the end user into new technologies with the least interruption of their daily schedule.

RJY will provide training for any and all locations within our footprint. Our proven track record of seamless installs and deliveries is a process that focuses on change management communication to all involved parties, setting timelines and expectations, following up on all phases of install and ongoing training.



3.23 **Reporting**

Vendors must agree to provide quarterly utilization reports to the System based upon the schedule and minimum content as described in this request. Quarterly reports must be submitted to The System Office to JPA-Notification@accs.edu. The electronic copy must be in the form of a PDF file. Vendors must describe their ability and commitment to meet this requirement and include a sample quarterly report with the bid response. The required report must be compiled and forwarded to the Joint Purchase Agreement Initiative Administrator within two weeks of the end of each quarter. Vendors may count quarters either from the calendar (i.e., the end of March will be the end of the first quarter) or from the time we awarded you the bid (i.e., May 1 will be the end of the first quarter). An example of the required reporting format is included in Appendix C. Failure to provide the required report in the specified format could result in removal from the contract.

Vendors are encouraged to describe and include additional sample reports. Vendors are encouraged to describe other reporting capabilities such as electronic delivery of reports or direct access to Internet or other databases that may be used to administer the agreements or support marketing.

***See Appendix B- Quarterly Utilization Report**



Alabama Community Colleges Quarterly Usage Report

Contract # ACCS2019

First Quarter

1/1/19 – 3/31/19

Alabama Community College #1	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Ricoh MPC 3504 Asset 2: Ricoh MP 3055 Asset 3: Lex M3250			XXXX.XX XXXX.XX XXXX.XX
Alabama Community College #2		<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Ricoh MPC 3504 Asset 2: Ricoh MPC 4504 Asset 3: Ricoh MPC 307			XXXX.XX XXXX.XX XXXX.XX
Alabama Community College #3		<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: HP E7760 Asset 2: HP E7760 Asset 3: Whiteboard			XXXX.XX XXXX.XX XXXX.XX
Alabama Community College #4		<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Lex M5255 Asset 2: Lex M3250 Asset 3: Lex XM3250			XXXX.XX XXXX.XX XXXX.XX

3.24 Electronic Commerce

Vendors must describe their ability to provide and maintain, at a minimum, an Internet website that contains the complete ESS as well as product specifications and options. Vendors are encouraged to describe an existing capability or commitment to implement a website that would provide procuring entities guidance and assistance with product selection, purchase order tracking, reporting or other relevant capability. The ability or commitment to accept and process purchase orders electronically should be thoroughly described. Internet URL's may be provided which reference sites that demonstrate the desired functionality.

All devices will be equipped with an RJY equipment identification tag (see image), which includes equipment identification number, RJY phone number and instructions on how to access our 24/7 Electronic Portal for Account Management, Services and Supplies (24/7 ePASS™).



<https://rjyoung.com/epass/>

RJY provides predictive and preventative maintenance. Service needs and calls can be placed in multiple ways: • Call dedicated RJY Customer Care phone line • Online by accessing 24/7 ePass™ Customer Portal (ePass™) • E-mail to CustomerCare@RJYoung.com

We do not hire third party companies to handle our service, call center or help desk. Help Desk hours are from 7:00 AM – 5:00 PM (Central Standard Time) Monday through Friday.

In Addition RJ Young has the ability to build out a platform to login and access equipment pricing & place orders through ePass.

Over 1,000 calls are answered every month with the aid of our hardware and software specialists, as well as, issues relating to RJY supplied network output and input devices. Our Help Desk is able to remote into end user's desktops and help with print/scan related problems, also venturing into application support as it relates to RJY supplied devices.

3.25 **Breadth of Offering**

Vendors must, at a minimum, offer products or services in at least one of the following categories:

Products

- Digital multifunction printer/copiers
- Digital multifunction color systems
- Color and black & white printers
- Multifunction facsimile
- Production printing
- Integrated digital solutions
- Interactive white boards
- Projectors

Vendors must provide a comprehensive list of the models or variations available in each of the following

categories for which a vendor offers products:

Client Computers (Workstations, Desktops, Terminals, Laptops, Tablet, Notebook, Handheld Devices)

Servers

[Printers](#)

Monitors

Storage

Networking Equipment

[Audio and Video Conferencing Equipment](#)

Multimedia Hardware

VOIP/Unified Communications Solutions

Video Surveillance Solutions

Key and Access Control Equipment

Software

Other

[*See Appendix C \(Ricoh\)](#)

[*See Appendix D \(Lexmark\)](#)

[*See Appendix E \(HP\)](#)

3.26 Primary Account Representative

Vendors must identify by name and location both the proposed primary account representative and the marketing supervisor who will be responsible for the performance of the agreement. Any changes to this information must be immediately sent to the Joint Purchase Agreement Administrator.

[Chris Smith](#)

Sales Manager

211 Frankfurt Circle

Birmingham, AL 35211

205-588-0577

Chris.Smith@rjyoung.com

[Chris Clark](#)

Director of Hardware Sales

211 Frankfurt Circle

Birmingham, AL 35211

205-847-5204

Chris.Clark@rjyoung.com

3.27 References

Vendors must submit three (3) references of entities of like size and complexity, and/or entities that have or are currently receiving similar products and services to those proposed by the vendor for this procurement. Each reference must include the name of the contact person, address, telephone number and description of products and services provided.

UAB School of Nursing 1701 University Blvd. Birmingham, AL 35294 Grace Pate 205-975-0280	 UAB SCHOOL OF NURSING Knowledge that will change your world	Copiers, Production Printing, Printers, & Managed Print Services. Monthly Service Plan for Copiers: Includes all Labor, Parts, & Toner.
Jefferson State Community College 4600 Valleydale Rd. Birmingham, AL 35242 Janie Starnes 205-856-7744		Copiers & Printers. Monthly Service Plan for Copiers: Includes all Labor, Parts, & Toner.
Lawson State Community College 3060 Wilson Rd. SW Birmingham, AL 35221 Eula Todd 205-925-2515		Copiers, Production Printing, Printers, Managed Print Services, & Whiteboards. Monthly Service Plan for Copiers: Includes all Labor, Parts, & Toner.

3.28 Pricing Level and Guarantee

Vendors must submit with their responses a narrative that describes the baseline (published) pricing and the initial pricing level discount that is proposed, by product class or category in the ESS. The response to this specification is expected to be in the form of a percentage discount from a published, baseline price listing. Vendors must describe the baseline pricing and provide information where the baseline pricing may be accessed and verified.

Firm Price – Initial quoted discount levels must remain constant throughout the term of this agreement, subject only to subsequent increased discount amounts.

All pricing is discounted from Manufacturer's Suggested Retail Price (MSRP)

*See Appendix C (Ricoh)

*See Appendix D (Lexmark)

*See Appendix E (HP)

3.29 Oral Presentation and Demonstration

If selected as a finalist, vendors agree to provide the Evaluation Committee the opportunity to meet with and question the proposed primary account representative at the oral presentation (if deemed necessary by the Evaluation Committee). The proposed primary account manager is expected to conduct the presentation. Vendors will be required to demonstrate their Internet based reporting and electronic commerce capabilities to the Evaluation Committee.

[Chris Smith](#)

Sales Manager

211 Frankfurt Circle

Birmingham, AL 35211

205-588-0577

Chris.Smith@rjyoung.com

3.30 Equipment and Services Schedule

Vendors must submit with their responses a complete Equipment and Services Schedule including all the products and services offered, at the initial pricing level stated in response to section 3.25.

The ESS may be submitted in a single file, PDF format on a compact disc, USB drive, or made available via a website.

[RJ Young will comply with the terms 3.30](#)

3.31 Scope of Work

The vendor shall deliver computing system products and services to procuring entities in accordance with the terms of this agreement. Accordingly, the vendor shall provide products or services only upon the issuance and acceptance by vendor of valid "purchase orders". Purchase orders will be issued to purchase the license for software or to purchase or lease products listed on the ESS. A procuring entity may purchase any quantity of product or service listed in the ESS at the prices stated therein. For large orders, the procuring entity may negotiate quantity price discounts below the ESS price(s) for a given purchase order. Vendor may offer authorized educational institutions educational price discounts that result in prices below the ESS listed prices.

[RJ Young will comply to the terms of 3.31](#)

3.32 Title Passage

Title to equipment shall pass to the procuring entity upon acceptance of equipment.

RJ Young will comply with the terms of 3.32

3.33 Quantity Guarantee

This agreement is not an exclusive agreement. Procuring entities may obtain computing system products and services from other contract awarded vendors during the agreement term.

RJ Young will comply with the terms of 3.33

3.34 Order of Precedence

Each purchase order that is accepted by the vendor will become a part of the agreement as to the products and services listed on the purchase order only; no additional terms or conditions will be added to this agreement as the result of acceptance of a purchase order. In the event of any conflict among these documents, the following order of precedence shall apply:

- A. the terms and conditions of this RFB
- B. exhibits to this agreement
- C. the list of products and services contained in the purchase order
- D. vendor's response

RJ Young will comply with the terms of 3.34

3.35 Payment Provisions

All payments under this agreement are subject to the following provisions:

A. Acceptance

The procuring entity shall determine whether all products delivered to it meet the vendor's published specifications. No payment shall be made for any products until the products have been accepted by the procuring entity. Unless otherwise agreed upon between the procuring entity and the vendor, within thirty (30) days from the date the procuring entity receives written notice from the vendor that payment is requested for services or within thirty (30) days from the receipt of products, the procuring entity shall accept or reject the products or services.

B. Payment of Invoice

Payments shall be submitted to the vendor at the address shown on the invoice. Payment shall be tendered to the vendor within thirty (30) days from acceptance.

In the event an order is shipped incomplete (partial), the procuring entity must pay for each shipment as invoiced by the vendor unless the procuring entity has clearly specified "No Partial Shipments" on each purchase order.

C. Invoices

Invoices shall be submitted to the procuring entity.

RJ Young will comply with the terms of 3.35

3.36 **Shipment and Risk of Loss**

Vendor must ship all products F.O.B. destination regardless of price discounts. Risk of loss or damage to the products shall pass to the procuring entity upon delivery to the procuring entity. Vendor agrees to assist the procuring entity with the processing of claims for such loss or damage and to expedite the processing of claims for such loss or damage and to expedite replacement of lost or damaged products. Destination charges shall be included in the product price on the ESS.

All license agreements or sales order contracts, which must be signed prior to delivery of proposed items, must be included with the bid for review by the System. Documents not submitted with the response will not be considered at a later date. In all cases, should there be a conflict of terms and conditions, those terms and conditions in this REQUEST and any resulting System purchase order will prevail.

Whenever a procuring entity does not accept any product and returns it to the vendor, all related documentation furnished by the vendor shall be returned also. The vendor shall bear all risk of loss or damage with respect to returned products except for loss or damage directly attributable to the negligence of the procuring entity.

Unless otherwise agreed upon by the procuring entity, the vendor is responsible for the pick-up of returned equipment. Software and documentation will be returned via U.S. Mail at the expense of the procuring entity.

Unless otherwise arranged between the procuring entity and vendor, all shipments of products shall be by vendor truck, UPS, or Federal Express Second Day (or other way, specify).

RJ Young will comply with the terms of 3.36

3.37 **Warranties**

At a minimum, the products shall be covered under the manufacturer's warranties in effect at the time the products are delivered or the warranties in effect at the time of contract award, whichever is most beneficial to the procuring entity.

All products will be covered under the manufacturer's warranties. In addition, RJ Young stands by every product and service it offers with our **"We Make It Right Guarantee"**:

* See Appendix F- We Make It Right Guarantee

3.38 **Price Guarantees**

The procuring entity shall pay the lower of the prices contained in the ESS or an announced promotion price, educational discount price, general price reduction or large order negotiated price. Only general price reduction decreases will apply to all subsequent orders accepted by vendor after the date of the issuance of the revised prices. Vendor agrees to maintain ESS product prices in accordance with the volume price discount guarantees filed. Prices set forth in the ESS are subject to decrease without prior notice. Special pricing discounts offered by successful bidders after the award of bids shall remain in effect for a minimum of 30 days.

RJ Young will comply with the terms of 3.38

3.39 Technical Support

The vendor agrees to maintain a toll-free technical support telephone line. The line shall be accessible to procuring entity personnel who wish to obtain competent technical assistance regarding the installation or operation of products supplied by the vendor.

All devices will be equipped with an RJY equipment identification tag (see image), which includes equipment identification number, RJY phone number and instructions on how to access our 24/7 Electronic Portal for Account Management, Services and Supplies (24/7 ePASS™). Our Help Desk is able to remote into end user's desktops and help with print/scan related problems, also venturing into application support as it relates to RJY supplied devices.



<https://rjyoung.com/epass/>

3.40 Product Delivery

Vendor agrees to deliver products to procuring entities within 30 days after receipt of a valid purchase order unless otherwise negotiated with procuring entity.

RJ Young will comply with the terms of 3.40

3.41 Impracticality of Performance

A party shall be excused from performance under this agreement for any period that the party is prevented from performing as a result of an act of God, strike, war, civil disturbance, epidemic, or court order, provided that the party

has prudently and promptly acted to take any and all steps that are within the party's control to ensure performance. Subject to this provision, such non-performance shall not be deemed a default or a ground for termination.

RJ Young will comply with the terms of 3.41

3.42 Records and Audit

Vendor agrees to maintain detailed records pertaining to the price of services rendered and products delivered for a period of three years from the date of acceptance of each purchase order. These records shall be subject to inspection by the procuring entity and appropriate governmental authorities with the state of Alabama. The procuring agency shall have the right to audit billings either before or after payment. Payment under this agreement shall not foreclose the right of the procuring entity to recover excessive or illegal payments.

RJ Young will comply with the terms of 3.42

3.43 Use of Subcontractors

The vendor may subcontract installation, training, warranty or maintenance services. However, the vendor shall remain solely responsible for the performance of this agreement. All procuring entity payments for products or services shall be made directly to the vendor. If subcontractors are to be used, the name of the authorized subcontractor(s) shall be identified in the applicable participating addendum(s).

RJ Young does not hire third party companies to handle our service, call center or help desk, enabling quicker reaction time from deliveries to installations to service and to supplies.

3.44 Indemnification

The vendor shall indemnify and hold harmless the System from any loss, cost or expense suffered or incurred in connection with any claim, suit or proceeding brought against the System so far as it is based on defects in products provided to the System.

The vendor hereby covenants and agrees, at its sole cost and expense during the term of this agreement, to indemnify and hold harmless the System and its officers, agents and employees against and from any and all claims or demands by or on behalf of any person, firm, corporation or governmental authority, arising out of, attributable to or in connection with the use, occupation, possession, conduct or management of the vendor concerning the equipment or services performed and rendered hereunder, including, but without limitation, any and all claims for injury or death to persons or damage to property or any and all claims for Patent, Trademark, Copyright, Intellectual Property, or Trade Secret Infringement. The vendor also covenants and agrees, at its sole cost and expense, to hold the System and its officers, agents, and employees from and against all judgments, costs, counsel fees, expense and liabilities incurred in connection with any such claim and any action or proceeding brought

thereon, and in case any action is brought against the System or against any of its officers, agents, or employees, by reason of any such claim, the vendor upon notice from the System will resist and defend such action or proceeding by qualified counsel. However, the provisions of this Section shall not apply to any claims arising from the negligent or willfully wrongful acts or omissions of the System, or its officers, agents, or employee.

For the purposes of paragraph 3.44, the term, the System, shall include all entities listed in Appendix A or any subsequent revision thereof and their respective officers, directors, employees, agents and assigns.

RJ Young will comply with the terms of 3.44

3.45 Website Maintenance

Vendor agrees to maintain and support an Internet website for access to the ESS, configuration assistance, product descriptions, product specifications and other aids in accordance with instructions provided by the contract. In addition, vendor may provide electronic commerce assistance for the electronic submission of purchase orders, purchase order tracking and reporting.

RJ Young will comply with the terms of 3.45

3.46 Ethics

The vendor warrants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required under this agreement.

If any owner, officer, partner, board or director member, employee, or holder of more than 5% of the fair market value of your firm or any member of their households is a public official or public employee (including the System) as defined by the Code of Alabama Section 36-25-1, this information must be included in your response. Failure to disclose this information in your response will result in the elimination of your response from evaluation. If your firm is awarded any contract as a result of this request, the System reserves the right to furnish a copy of any resulting contract to the State of Alabama Ethics Commission as directed in the Code of Alabama, Section 36-25-11, within ten (10) days of award.

System employees are not allowed to accept personal gifts or gratuities.

RJ Young will comply with the terms of 3.46

3.47 Replacement Parts

Replacement parts may be refurbished with agreement of procuring entity.

RJ Young will comply with the terms of 3.47

3.48 FCC Certification

The vendor agrees that hardware supplied by the vendor meets all applicable FCC Certifications. Improper, falsely claimed or expired FCC certifications are grounds for contract termination.

RJ Young will comply with the terms of 3.48

3.49 Site Preparation

A procuring entity shall prepare and maintain its site in accordance with written instructions furnished by the vendor prior to the scheduled delivery date of any equipment or service and shall bear the costs associated with the site preparation.

RJ Young agrees that procuring entities shall prepare and maintain its site in accordance with written instructions furnished by RJ Young prior to the scheduled delivery date of any equipment or service and shall bear the costs associated with the site preparation.

3.50 Assignment

The vendor shall not assign nor transfer any interest in this agreement or assign any claims for money due or to become due under this agreement without prior written approval from procuring entity.

RJ Young will comply with the terms of 3.50

3.51 Survival

Certain paragraphs of this agreement including but not limited to Patent, Copyright, Trademark, and Trade Secret Indemnification; Indemnification; and Limit of Liability shall survive the expiration of this agreement. Software licensees, lease, warranty and service agreements that were entered into under the terms and conditions of this agreement shall survive this agreement.

[RJ Young is in agreement with 3.51](#)

3.52 Lease Agreements

Vendor may lease equipment to procuring entities in accordance with terms and conditions approved by the appropriate governing authority for the procuring entity.

[RJ Young is in agreement with 3.52](#)

3.53 Vendor Disclosure Statement

Act 2001-955 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000. In circumstances where a contract is awarded by competitive bid, the disclosure statement shall be required only from the person receiving the contract and shall be submitted within ten (10) days of the award.

Upon being awarded the contract, Alabama State Law requires that the vendor must complete a Vendor Disclosure Statement. The 2-page form and the instructions are available online as noted per Appendix D. The completed forms must be returned to the Joint Purchase Agreement Administrator by Thursday, February 28th,

2019. The form is required by the vendor and covers the duration of the bid.

Vendor agrees, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama in compliance with the Beason-Hammon Alabama Taxpayer & Citizen Protection Act (Act 2011-535). Upon being awarded the contract, Alabama State Law requires that the vendor must complete the Business Entity Employer Contractor Compliance form as proof that the vendor has enrolled in the E-Verify program as required by state law. The form and the instructions are available online as noted per Appendix D. E-Verify documentation, which is unavailable due to the Federal Government shutdown, will be deferred until such documentation may be obtained from any federal agency.

It is furthered agreed that the terms and commitments contained herein shall not constitute a debt of the State of Alabama in violation of Section 213 of the Constitution of Alabama of 1901, as amended by Amendment Number 26. If any provision of the agreement shall contravene any statute or constitutional provision, either now in effect or which may be enacted during the term of this agreement, then the conflicting provision of this agreement shall be deemed null and void. Vendor understands, acknowledges, and agrees that its sole and exclusive remedy for any claim which may arise for or relate to this agreement is to file a claim with the Board of Adjustment of the State of Alabama.

In compliance with Act 2016-312, the vendor hereby certifies it is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade.

RJ Young will comply with the terms of 3.53

*See Appendix G- State of Alabama Disclosure Statement

BID INFORMATION INDEX

Please complete the following form to assist the Evaluation Committee in finding specific information as related to your bid response.

	Document Name	Page Number(s)
Product and Services Delivery Overview	ACCS RFP	7
Geographic Coverage	ACCS RFP	8
Availability of Technical Support	ACCS RFP	9
Problem Resolution	ACCS RFP	9
Customer Satisfaction	ACCS RFP- Appendix A	27
Value Added Services	ACCS RFP	10
Reporting	ACCS RFP- Appendix B	30
Electronic Commerce	ACCS RFP	12
Breadth of Offering	ACCS RFP- Appendix C,D,E	31-57
Primary Account Representative	ACCS RFP	2
References	ACCS RFP	15
Pricing Level and Guarantee	ACCS RFP	15

Appendices A-F

Appendix A - Customer Satisfaction and Survey Results

BROWN & BROWN OF TENNESSEE INC

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
afaiella@bbtennessee.com	10/24/2018	The customer care rep was friendly and attentive on the phone (if applicable).	10.00	CallNumber	SC903432	Great Job!	
afaiella@bbtennessee.com	10/24/2018	Placing a service request was easy and efficient.	10.00	CallNumber	SC903432	Great Job!	
afaiella@bbtennessee.com	10/24/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC903432	Great Job!	
afaiella@bbtennessee.com	10/24/2018	My equipment was repaired in a timely manner.	10.00	CallNumber	SC903432	Great Job!	

CARE HERE LLC

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
ppaiva@carehere.com	10/29/2018	The customer care rep was friendly and attentive on the phone (if applicable).	10.00	CallNumber	SC904382	Always courteous	
ppaiva@carehere.com	10/29/2018	Placing a service request was easy and efficient.	10.00	CallNumber	SC904382	People who answer the phone have always been efficient and helpful.	
ppaiva@carehere.com	10/29/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC904382	Was very thorough but did not work in haste. Was very deliberate and careful	
ppaiva@carehere.com	10/29/2018	My equipment was repaired in a timely manner.	10.00	CallNumber	SC904382	He knew what time I had to leave the premises and was within the time frame he had said.	
ppaiva@carehere.com	10/29/2018	Based upon your experience how likely is it that you would recommend our company to a friend or colleague?	10.00	CallNumber	SC904382	You have always been prompt in answering to service needs as well as supply needs.	

CARSON LAW GROUP

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
scarson@thecarsonlawgroup.com	10/01/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC887730	Great service!	

CHRISTIAN BROTHERS UNIVERSITY

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
printshop@cbu.edu	10/03/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC888878	VICTOR FIXED THE ISSUE WITH THE GBC PUNCH UNIT JAMMING AND IT WAS AWESOME	

CITY OF JACKSON DRUG COURT

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
hgeeslin@cityofjackson.net	10/18/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC899225	Eric is so nice and professional. Thank you!	

CITY OF JACKSON MAYORS OFFICE

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
lnaylor@cityofjackson.net	10/01/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC889687	Eric Taylor is always 100% professional and efficient. He sets an example of professionalism that other should strive to emulate.	

CORECIVIC - WHITEVILLE CORRECTIONAL FACILITY

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
thomas.corman@corecivic.com	10/03/2018	Would you like a RJ Young representative to contact you?	1.00	CallNumber	SC891196	Every time I need a repair Roger has been timely and professional.	

CORNELIUS & COLLINS

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
klpratt@cclawtn.com	10/24/2018	My equipment was repaired in a timely manner.	N/A	CallNumber	SC902318	Considering a part had to be ordered from the technician, it was in a timely fashion of 2 days.	

CORNERSTONE DETENTION PRODUCTS INC

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
SMAYBERRY@CORNERSTONE1	10/04/2018	Remove me from further emails like this. (If yes, please tell us why.)	1.00	CallNumber	SC883002	He is very helpful and prompt.	

CRAWFORD DOOR SALES

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
MILLIE@CRAWFORDDOORS.NE	10/25/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC904009	Working OK at the moment	

CRIVE HALL CHURCH OF CHRIST

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
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preschool@crievhall.org	10/30/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC905869	It has jammed once since he left. So not sure it is totally fixed yet.
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DAVITA INC

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
PATRICIA.DABNEY@DAVITA.CO	10/22/2018	The service technician repaired the equipment to my satisfaction.	N/A	CallNumber	SC901508	Copier was not repaired.	
PATRICIA.DABNEY@DAVITA.CO	10/22/2018	My equipment was repaired in a timely manner.	N/A	CallNumber	SC901508	Part was ordered.	

DENSON OIL CO INC

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
JULIED@DENSONOIL.COM	10/01/2018	The service technician repaired the equipment to my satisfaction.	0.00	CallNumber	SC888567	When Mr. French arrived the machine was not making the noise. Mr. French checked several parts of the machine, and made several copies and print jobs. The noise was not there. He could not find anything wrong with the machine. An hour or so after he left the noise started again.	

FINN HURTT ATTORNEYS

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
CAROLYN@HURTTLAW.COM	10/09/2018	The customer care rep was friendly and attentive on the phone (if applicable).	10.00	CallNumber	SC885509	Very professional and very nice man.	

FRIDRICH & CLARK

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
danajeffers@realtracs.com	10/08/2018	Placing a service request was easy and efficient.	10.00	CallNumber	SC894138	Yes I placed it in the epass portal.	
danajeffers@realtracs.com	10/08/2018	The service technician repaired the equipment to my satisfaction.	10.00	CallNumber	SC894138	Chris was great!	

GERMANTOWN UNITED METHODIST PRESCHOOL

<u>Customer Email</u>	<u>Date Submitted</u>	<u>Question Text</u>	<u>Answer</u>	<u>Survey Type</u>	<u>Reference</u>	<u>Comment</u>	Liked
preschool@germantownumc.org	10/15/2018	Remove me from further emails like this. (If yes, please tell us why.)	2.00	CallNumber	SC892689	No time for surveys.	

3.23 Appendix B- Quarterly Utilization Report



Alabama Community Colleges Quarterly Usage Report

Contract # ACCS2019

First Quarter

1/1/19 – 3/31/19

Alabama Community College #1	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Ricoh MPC 3504 Asset 2: Ricoh MP 3055 Asset 3: Lex M3250			\$XXXX.XX \$XXXX.XX \$XXXX.XX
Alabama Community College #2	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Ricoh MPC 3504 Asset 2: Ricoh MPC 4504 Asset 3: Ricoh MPC 307			\$XXXX.XX \$XXXX.XX \$XXXX.XX
Alabama Community College #3	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: HP E7760 Asset 2: HP E7760 Asset 3: Whiteboard			\$XXXX.XX \$XXXX.XX \$XXXX.XX
Alabama Community College #4	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Lex M5255 Asset 2: Lex M3250 Asset 3: Lex XM3250			\$XXXX.XX \$XXXX.XX \$XXXX.XX

Second Quarter

4/1/19 – 6/30/19

Alabama Community College #1	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Ricoh MPC 3504 Asset 2: Ricoh MP 3055 Asset 3: Lex M3250			\$XXXX.XX \$XXXX.XX \$XXXX.XX
Alabama Community College #2	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Ricoh MPC 3504 Asset 2: Ricoh MPC 4504 Asset 3: Ricoh MPC 307			\$XXXX.XX \$XXXX.XX \$XXXX.XX
Alabama Community College #3	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: HP E7760 Asset 2: HP E7760 Asset 3: Whiteboard			\$XXXX.XX \$XXXX.XX \$XXXX.XX
Alabama Community College #4	<u>Assets</u>	<u>Purchase</u>	<u>Lease</u>	<u>Year to Date</u>
Name:	Asset 1: Lex M5255 Asset 2: Lex M3250 Asset 3: Lex XM3250			\$XXXX.XX \$XXXX.XX \$XXXX.XX

Appendix C - Ricoh

Speed	Model	Purchase Price	FMV Lease 36 Months	FMV Lease 48 Months	FMV Lease 60 Months
34	SP 330SFN	\$243.00	\$9.38	\$7.72	\$6.80
	ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
	Paper Feed Unit PB1130	\$124.00	\$3.81	\$3.14	\$2.76
	IEEE 802.11 Interface Unit Type P16	\$29.00	\$0.89	\$0.73	\$0.65
34	SP 3710SF	\$375.00	\$15.38	\$12.66	\$11.15
	ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
	Paper Feed Unit PB1130	\$124.00	\$3.81	\$3.14	\$2.76
	IEEE 802.11 Interface Unit Type P16	\$29.00	\$0.89	\$0.73	\$0.65
30	MP 305SPF	\$1,360.00	\$49.52	\$40.77	\$35.89
	ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
	Paper Feed Unit PB1090	\$196.00	\$6.00	\$4.94	\$4.35
	Cabinet Type H	\$63.00	\$1.94	\$1.60	\$1.40
	Optional Counter Interface	\$34.00	\$1.05	\$0.86	\$0.76
	Fax Connection Unit Type M15	\$126.00	\$3.88	\$3.19	\$2.81
	XPS Direct Print Option Type M15	\$48.00	\$1.48	\$1.22	\$1.07
	OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
	NFC Card Reader Type M15	\$142.00	\$4.37	\$3.60	\$3.17
	Data Overwrite Security Unit Type I	\$230.00	\$7.07	\$5.82	\$5.13
	BOP Barcode - SD Card Type D	\$225.00	\$7.67	\$6.15	\$5.25
	Copy Data Security Unit Type G	\$376.00	\$11.57	\$9.52	\$8.38
31	Afficio MP 301SPF	\$1,302.00	\$47.74	\$39.30	\$34.59
	ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
	ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
	Paper Feed Unit Type PB 1040	\$185.00	\$5.69	\$4.68	\$4.12
	Hard Drive Option Type 301 A	\$206.00	\$6.31	\$5.19	\$4.57
	FAC57 CABINET	\$123.00	\$3.78	\$3.11	\$2.74
	FAC58 CABINET	\$104.00	\$3.20	\$2.63	\$2.32
	Fax Connection Unit Type C	\$126.00	\$3.88	\$3.19	\$2.81
	IEEE 1284 Interface Type A	\$57.00	\$1.75	\$1.44	\$1.27
	Gigabit Ethernet Board Type A	\$233.00	\$7.17	\$5.90	\$5.19
	VM Card Type U	\$100.00	\$3.08	\$2.53	\$2.23
	File Format Converter Type E	\$325.00	\$10.00	\$8.23	\$7.24
	Embedded HotSpot Type S	\$435.00	\$14.83	\$11.90	\$10.16
	Browser Unit Type G	\$72.00	\$2.21	\$1.82	\$1.60
	SD Card for NetWare Printing Type I	\$84.00	\$2.58	\$2.13	\$1.87
	1 Year HotSpot Service Subscription Extension	\$340.00	\$11.59	\$9.30	\$7.94
	2 Year HotSpot Service Subscription Extension	\$665.00	\$22.68	\$18.19	\$15.53
	3 Year HotSpot Service Subscription Extension	\$945.00	\$32.22	\$25.85	\$22.07
	4 Year HotSpot Service Subscription Extension	\$1,190.00	\$40.58	\$32.55	\$27.79
	Ricoh App For Google Cloud Print	\$57.00	\$1.94	\$1.58	\$1.33
	Optional Counter Interface Unit Type A	\$35.00	\$1.08	\$0.89	\$0.78
	Copy Data Security Unit Type F	\$376.00	\$11.57	\$9.52	\$8.38
	Data Overwrite Security Unit Type I	\$230.00	\$7.07	\$5.82	\$5.13
	External USB Keyboard (No bracket)	\$32.00	\$0.98	\$0.81	\$0.71
42	MP 402SPF	\$1,456.00	\$52.48	\$43.20	\$38.03
	ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
	ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
	Paper Feed Unit PB1080	\$130.00	\$4.00	\$3.29	\$2.90
	Paper Feed Unit PB1070	\$232.00	\$7.14	\$5.87	\$5.17
	Adjustable Height Cabinet Type G	\$122.00	\$3.75	\$3.09	\$2.72
	Tall Cabinet Type L	\$86.00	\$2.65	\$2.18	\$1.92
	Medium Cabinet Type M	\$84.00	\$2.58	\$2.13	\$1.87
	IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
	IEEE 802.11 Interface Unit Type M24	\$315.00	\$9.69	\$7.96	\$7.02
	Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
	Optional Counter Interface	\$34.00	\$1.05	\$0.86	\$0.76
	XPS Direct Print Option Type M27	\$48.00	\$1.48	\$1.22	\$1.07
	File Format Converter Type M19	\$293.00	\$9.01	\$7.42	\$6.53
	OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
	Fax Connection Unit Type M27	\$108.00	\$3.32	\$2.73	\$2.41
	NFC Card Reader Type M27	\$126.00	\$3.88	\$3.19	\$2.81
	DataOverwriteSecurity Unit Type M19	\$172.00	\$5.29	\$4.36	\$3.83
42	SP 4510SF	\$769.00	\$31.34	\$25.80	\$22.71
	ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
	Paper Feed Unit PB1060	\$130.00	\$4.00	\$3.29	\$2.90
	Paper Feed Unit PB1070	\$232.00	\$7.14	\$5.87	\$5.17
	Adjustable Height Cabinet Type G	\$122.00	\$3.75	\$3.09	\$2.72

		IEEE 1284 Interface Type A	\$57.00	\$1.75	\$1.44	\$1.27
		IEEE802.11 Interface Unit Type O	\$274.00	\$8.43	\$6.94	\$6.11
		Hard Disk Drive Option Type M6	\$149.00	\$4.58	\$3.77	\$3.32
		Memory Unit Type M1 1.5GB	\$125.00	\$3.85	\$3.17	\$2.79
		OCR Unit Type M2	\$146.00	\$4.49	\$3.70	\$3.25
		XPS Direct Print Option Type M6	\$48.00	\$1.48	\$1.22	\$1.07
		File Format Converter Type E	\$325.00	\$10.00	\$8.23	\$7.24
		Browser Unit Type M6	\$68.00	\$2.09	\$1.72	\$1.52
		VM CARD Type W	\$34.00	\$1.05	\$0.86	\$0.75
		Optional Counter Interface Unit Type A	\$35.00	\$1.08	\$0.89	\$0.78
		Copy Data Security Unit Type G	\$376.00	\$11.57	\$9.52	\$8.38
52		MP 501SPF	\$2,141.00	\$73.55	\$60.54	\$53.30
62		MP 601SPF	\$2,865.00	\$95.82	\$78.87	\$69.43
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		Paper Feed Unit PB1100	\$236.00	\$7.28	\$5.96	\$5.28
		Tall Cabinet Type I	\$95.00	\$2.92	\$2.41	\$2.12
		Medium Cabinet Type J	\$81.00	\$2.49	\$2.05	\$1.81
		Caster Table Type M24	\$169.00	\$5.20	\$4.28	\$3.77
		IEEE 802.11 Interface Unit Type M24	\$315.00	\$9.69	\$7.96	\$7.02
		IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
		Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
		Optional Counter Interface	\$34.00	\$1.05	\$0.86	\$0.75
		XPS Direct Print Option Type M24	\$43.00	\$1.32	\$1.09	\$0.96
		IPDS Unit Type M36	\$382.00	\$11.75	\$9.67	\$8.51
		File Format Converter Type M19	\$293.00	\$9.01	\$7.42	\$6.53
		OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
		Fax Connection Unit Type M24	\$108.00	\$3.32	\$2.73	\$2.41
		NFC Card Reader Type M24	\$126.00	\$3.88	\$3.19	\$2.81
		DataOverwriteSecurity Unit Type M19	\$172.00	\$5.29	\$4.36	\$3.83
25		MP 2555SP AD (ARDF)	\$2,170.00	\$74.44	\$61.27	\$53.94
30		MP 3055SP AD (ARDF)	\$2,894.00	\$96.71	\$79.61	\$70.08
35		MP 3555SP AD (ARDF)	\$3,619.00	\$119.01	\$97.96	\$86.24
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		Cabinet Type F	\$104.00	\$3.20	\$2.63	\$2.32
		Paper Feed Unit PB3250	\$247.00	\$7.60	\$6.25	\$5.51
		Caster Table Type M3	\$118.00	\$3.63	\$2.99	\$2.63
		Paper Feed Unit PB3220	\$491.00	\$15.10	\$12.43	\$10.94
		LCIT PB3280	\$652.00	\$20.06	\$16.51	\$14.53
		LCIT RT3030 (1500 Sheets)	\$823.00	\$25.32	\$20.84	\$18.34
		Internal Shift Tray SH3070	\$185.00	\$5.69	\$4.68	\$4.12
		1 Bin Tray BN3110	\$243.00	\$7.47	\$6.15	\$5.42
		Internal Finisher SR3180	\$378.00	\$11.57	\$9.52	\$8.38
		Internal Finisher SR3130	\$380.00	\$11.69	\$9.62	\$8.47
		Punch Unit PU3040 NA	\$402.00	\$12.37	\$10.18	\$8.96
		Finisher SR3210	\$708.00	\$21.78	\$17.93	\$15.78
		Booklet Finisher SR3220	\$1,501.00	\$46.17	\$38.01	\$33.46
		Punch Unit PU3060 NA	\$326.00	\$10.03	\$8.25	\$7.27
		Bridge Unit BU3070	\$136.00	\$4.18	\$3.44	\$3.03
		IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
		IEEE 802.11a/g/n Interface Unit Type M19	\$300.00	\$9.23	\$7.60	\$6.69
		PostScript Unit type M29	\$301.00	\$9.25	\$7.62	\$6.71
		File Format Converter Type M19	\$293.00	\$9.01	\$7.42	\$6.53
		OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
		Optional Counter Interface	\$34.00	\$1.05	\$0.86	\$0.75
		Key Counter Bracket Type M3	\$63.00	\$1.94	\$1.60	\$1.40
		Card Reader Bracket Type 3362	\$68.00	\$2.09	\$1.72	\$1.52
		Embedded HotSpot Type S	\$435.00	\$14.83	\$11.90	\$10.18
		XPS Direct Print Option Type M29	\$46.00	\$1.41	\$1.16	\$1.03
		Fax Option Type M29	\$567.00	\$17.44	\$14.38	\$12.64
		Fax Connection Unit Type M29	\$122.00	\$3.75	\$3.09	\$2.72
		G3 Interface Unit Type M29	\$382.00	\$11.14	\$9.17	\$8.07
		Fax Memory Unit Type M19 64MB	\$30.00	\$0.92	\$0.75	\$0.67
		Smart Card Reader Built-in Type M29	\$47.00	\$1.45	\$1.19	\$1.05
		External Keyboard Bracket Type M3	\$45.00	\$1.38	\$1.14	\$1.00
		External USB Keyboard (No bracket)	\$32.00	\$0.98	\$0.81	\$0.71
		Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
		SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 5-14 (price per card reader)	\$25.00	\$0.85	\$0.68	\$0.58
		NFC Card Reader Type M29	\$146.00	\$4.49	\$3.70	\$3.25
40		MP 4055SP	\$3,675.00	\$120.73	\$99.38	\$87.49
50		MP 5055SP	\$4,418.00	\$143.59	\$118.19	\$104.05

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MP 6055SP

ESP XG-PCS-15D (120 Volt, 15 Amp)
 Cabinet Type F
 Paper Feed Unit FB3250
 Caster Table Type M3
 Paper Feed Unit FB3220
 LCIT FB3260
 LCIT RT3030 (1500 Sheets)
 Internal Shift Tray SH3070
 1 Bin Tray BN3110
 Internal Finisher SR3130
 Punch Unit PU3040 NA
 Finisher SR3210
 Booklet Finisher SR3220
 Punch Unit PU3050 NA
 Booklet Finisher SR3240
 Finisher SR3230
 Punch Unit PU3060 NA
 Bridge Unit BU3070
 Internal Multi-fold Unit FD3000
 IEEE 1284 Interface Board Type M19
 IEEE 802.11a/g/n Interface Unit Type M19
 PostScript Unit type M29
 File Format Converter Type M19
 OCR Unit
 Optional Counter Interface
 Key Counter Bracket Type M3
 Card Reader Bracket Type 3352
 Embedded HotSpot Type S
 XPS Direct Print Option Type M29
 Fax Option Type M29
 Fax Connection Unit Type M29
 G3 Interface Unit Type M29
 Fax Memory Unit Type M19 64MB
 Smart Card Reader Built-In Type M29
 External Keyboard Bracket Type M3
 External USB Keyboard (No bracket)
 SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 5-14 (price per card reader)
 Extended USB Board Type M19
 NFC Card Reader Type M29

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MP 6503SP

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MP 7503SP

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MP 9003SP

ESP XG-PCS-20D (120 Volt, 20 Amp)
 ESP XG-PCS-20820D (208 Volt, 20 Amp)
 Copy Tray Type 9002
 LCIT RT4040
 8 1/2"x14" PAPER SIZE TRAY Type 9002
 Finisher SR4120
 Booklet Finisher SR4130
 Finisher SR4080
 Punch Unit PU3060 NA
 Type 1075 Hole Punch
 Cover Interposer Tray CH4030
 Cover Interposer Tray CH4040
 Output Jogger Unit Type M25
 Output Jogger Unit Type 9002B
 Mail Box CS4010
 Multi-Folding Unit FD4000
 Tab Sheet Holder Type 9002
 11" x 17" Tray Unit Type 9001
 Card Reader Bracket Type 3352
 Optional Counter Interface
 Fax Option Type M25
 G3 Interface Unit Type M25
 64 MB Fax Memory Unit Type M25
 Fax Connection Unit Type M25
 PostScript3 Unit Type M25
 IEEE 1284 Interface Board Type M19
 IEEE 802.11a/g/n Interface Unit Type M19
 XPS Direct Print Option Type M25

\$5,678.00	\$182.35	\$150.10	\$132.14
\$138.00	\$4.24	\$3.49	\$3.08
\$104.00	\$3.20	\$2.63	\$2.32
\$247.00	\$7.60	\$6.25	\$5.51
\$118.00	\$3.63	\$2.99	\$2.63
\$491.00	\$15.10	\$12.43	\$10.94
\$652.00	\$20.06	\$16.51	\$14.53
\$823.00	\$25.32	\$20.84	\$18.34
\$185.00	\$5.69	\$4.68	\$4.12
\$243.00	\$7.47	\$6.15	\$5.42
\$380.00	\$11.69	\$9.62	\$8.47
\$402.00	\$12.37	\$10.18	\$8.96
\$708.00	\$21.78	\$17.93	\$15.78
\$1,501.00	\$46.17	\$38.01	\$33.46
\$326.00	\$10.03	\$8.25	\$7.27
\$2,394.00	\$73.64	\$60.62	\$53.38
\$1,675.00	\$51.52	\$42.41	\$37.34
\$332.00	\$10.21	\$8.41	\$7.40
\$136.00	\$4.18	\$3.44	\$3.03
\$1,228.00	\$37.77	\$31.09	\$27.37
\$53.00	\$1.63	\$1.34	\$1.18
\$300.00	\$9.23	\$7.60	\$6.69
\$301.00	\$9.26	\$7.62	\$6.71
\$293.00	\$9.01	\$7.42	\$6.53
\$139.00	\$4.28	\$3.52	\$3.10
\$34.00	\$1.05	\$0.86	\$0.76
\$63.00	\$1.94	\$1.60	\$1.40
\$68.00	\$2.09	\$1.72	\$1.52
\$435.00	\$14.83	\$11.90	\$10.18
\$46.00	\$1.41	\$1.16	\$1.03
\$567.00	\$17.44	\$14.36	\$12.64
\$122.00	\$3.75	\$3.09	\$2.72
\$362.00	\$11.14	\$9.17	\$8.07
\$30.00	\$0.92	\$0.76	\$0.67
\$47.00	\$1.46	\$1.19	\$1.05
\$45.00	\$1.38	\$1.14	\$1.00
\$32.00	\$0.96	\$0.81	\$0.71
\$25.00	\$0.85	\$0.68	\$0.58
\$375.00	\$11.54	\$9.50	\$8.36
\$146.00	\$4.49	\$3.70	\$3.25
\$7,835.00	\$248.69	\$204.71	\$180.21
\$10,098.00	\$318.30	\$262.01	\$230.66
\$12,558.00	\$393.97	\$324.30	\$285.49
\$144.00	\$4.43	\$3.65	\$3.21
\$210.00	\$6.46	\$5.32	\$4.68
\$75.00	\$2.31	\$1.90	\$1.67
\$806.00	\$24.79	\$20.41	\$17.97
\$463.00	\$14.24	\$11.72	\$10.32
\$1,354.00	\$41.66	\$34.28	\$30.18
\$3,012.00	\$92.66	\$76.26	\$67.14
\$2,751.00	\$84.90	\$69.91	\$61.54
\$332.00	\$10.21	\$8.41	\$7.40
\$488.00	\$15.01	\$12.36	\$10.88
\$566.00	\$17.41	\$14.33	\$12.62
\$584.00	\$17.96	\$14.79	\$13.02
\$196.00	\$6.03	\$4.96	\$4.37
\$192.00	\$5.91	\$4.86	\$4.28
\$1,238.00	\$38.08	\$31.35	\$27.60
\$4,685.00	\$144.11	\$118.62	\$104.43
\$24.00	\$0.74	\$0.61	\$0.53
\$828.00	\$25.47	\$20.96	\$18.46
\$68.00	\$2.09	\$1.72	\$1.52
\$34.00	\$1.05	\$0.86	\$0.76
\$472.00	\$14.52	\$11.95	\$10.52
\$331.00	\$10.18	\$8.38	\$7.38
\$46.00	\$1.41	\$1.16	\$1.03
\$130.00	\$4.00	\$3.29	\$2.90
\$1,143.00	\$35.16	\$28.94	\$25.48
\$53.00	\$1.63	\$1.34	\$1.18
\$300.00	\$9.23	\$7.60	\$6.69
\$46.00	\$1.41	\$1.16	\$1.03

		IFDS Unit Type M25	\$924.00	\$31.51	\$25.27	\$21.58
		Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.38
		File Format Converter Type M19	\$293.00	\$9.01	\$7.42	\$6.53
		OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
		StreamPunch Ultra MP 115V 60HZ	\$7,736.00	\$237.96	\$195.88	\$172.44
		DIE , Ricoh, Coil, Rnd, 47H HD	\$1,515.00	\$46.60	\$38.38	\$33.77
		DIE, Ricoh, 3 Hole, 8mm, HD	\$875.00	\$26.92	\$22.16	\$19.50
		DIE, Ricoh, CombBind, 21H HD	\$1,683.00	\$51.77	\$42.61	\$37.51
		GBC StreamPunch Ultra Die C4 Coil Oval 43-47H	\$2,642.00	\$81.27	\$66.90	\$58.89
		GBC - DIE W3 square 32-34H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
		GBC - DIE W2SQ 21H-23H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
		GBC - DIE CombBind 19-20-21 Hole Die	\$494.00	\$15.20	\$12.51	\$11.01
		GBC - DIE VB LTR	\$567.00	\$17.44	\$14.36	\$12.84
		GBC - DIE 3-5-7 HOLE	\$515.00	\$15.84	\$13.04	\$11.48
		GBC - DIE 3 HOLE	\$494.00	\$15.20	\$12.51	\$11.01
		GBC - DIE C4 Round 43-47H ,2475 Color Coil Die	\$567.00	\$17.44	\$14.36	\$12.84
		DataOverwriteSecurity Unit Type M19	\$172.00	\$5.29	\$4.36	\$3.83
		(repl w/ 417927) Copy Connector Type M25	\$744.00	\$22.89	\$18.84	\$16.58
		Copy Connector Type M25	\$744.00	\$22.89	\$18.84	\$16.58
		External Keyboard Bracket Type M25	\$39.00	\$1.20	\$0.99	\$0.87
		External USB Keyboard(No bracket)	\$32.00	\$0.98	\$0.81	\$0.71
		NFC Card Reader Type M19	\$142.00	\$4.37	\$3.60	\$3.17
		Smart Card Reader Bullfin Unit Type M19	\$45.00	\$1.38	\$1.14	\$1.00
		Embedded HotSpot Type S	\$435.00	\$14.83	\$11.90	\$10.16
21 B&W / 21 Color	SP C261DNw		\$288.00	\$9.20	\$7.57	\$6.66
	ESP S1 Power Filter		\$23.00	\$0.71	\$0.58	\$0.51
	Paper Feed Unit TK1220		\$114.00	\$3.51	\$2.89	\$2.54
21 B&W / 21 Color	SP C261SFNw		\$304.00	\$12.89	\$10.61	\$9.34
21 B&W / 21 Color	SP C262SFNw		\$629.00	\$23.19	\$19.09	\$16.81
	ESP S1 Power Filter		\$23.00	\$0.71	\$0.58	\$0.51
	Paper Feed Unit TK1220		\$114.00	\$3.51	\$2.89	\$2.54
30 B&W / 30 Color	SP C360SFNw		\$409.00	\$16.43	\$13.52	\$11.90
30 B&W / 30 Color	SP C361SFNw		\$993.00	\$34.39	\$28.31	\$24.92
	ESP S1 Power Filter		\$23.00	\$0.71	\$0.58	\$0.51
	Paper Feed Unit TK1230		\$118.00	\$3.63	\$2.99	\$2.63
	Paper Feed Unit TK1240		\$189.00	\$5.81	\$4.79	\$4.21
	Tall Cabinet Type N		\$101.00	\$3.11	\$2.58	\$2.25
	NFC Card Reader Type P14		\$121.00	\$3.72	\$3.06	\$2.70
31 B&W / 31 Color	MP C307		\$2,059.00	\$71.02	\$58.46	\$51.47
42 B&W / 36 Color	MP C407		\$2,700.00	\$90.74	\$74.69	\$65.76
	ESP S1 Power Filter		\$23.00	\$0.71	\$0.58	\$0.51
	ESP XG-PCS-15D (120 Volt, 15 Amp)		\$138.00	\$4.24	\$3.49	\$3.08
	MPC305 Low Cabinet		\$120.00	\$3.69	\$3.04	\$2.67
	MPC305 Medium Cabinet		\$125.00	\$3.85	\$3.17	\$2.79
	MPC305 High Cabinet		\$131.00	\$4.03	\$3.32	\$2.92
	Paper Feed Unit FB1080		\$269.00	\$8.27	\$6.81	\$6.00
	1 Bin Tray BN1030		\$117.00	\$3.60	\$2.96	\$2.61
	Fax Connection Unit Type M28		\$127.00	\$3.91	\$3.22	\$2.83
	File Format Converter Type M19		\$293.00	\$9.01	\$7.42	\$6.53
	IEEE 802.11a/g/n Interface Unit Type M19		\$300.00	\$9.23	\$7.60	\$6.69
	IEEE 1284 Interface Board Type M19		\$53.00	\$1.63	\$1.34	\$1.18
	XPS Direct Print Option Type M28		\$47.00	\$1.45	\$1.19	\$1.05
	OCR Unit		\$139.00	\$4.28	\$3.52	\$3.10
	DataOverwriteSecurity Unit Type M19		\$172.00	\$5.29	\$4.36	\$3.83
	NFC Card Reader		\$142.00	\$4.37	\$3.60	\$3.17
	Extended USB Board Type M19		\$375.00	\$11.54	\$9.50	\$8.38
	Embedded HotSpot Type S		\$435.00	\$14.83	\$11.90	\$10.16
	PostScript3 Unit Type M28		\$255.00	\$7.94	\$6.46	\$5.68
42 B&W / 42 Color	MP C401		\$3,116.00	\$103.54	\$85.23	\$75.03
42 B&W / 42 Color	MP C401SR		\$3,395.00	\$112.12	\$92.29	\$81.25
	ESP XG-PCS-15D (120 Volt, 15 Amp)		\$138.00	\$4.24	\$3.49	\$3.08
	Paper Feed Unit 1 x 550		\$439.00	\$13.50	\$11.12	\$9.79
	Paper Feed Unit 2 x 550		\$824.00	\$25.35	\$20.88	\$18.37
	FAC49 CABINET		\$142.00	\$4.37	\$3.60	\$3.17
	FAC50 CABINET		\$123.00	\$3.78	\$3.11	\$2.74
	FAC51 CABINET		\$126.00	\$3.88	\$3.19	\$2.81
	1 Bin Tray		\$213.00	\$6.55	\$5.39	\$4.75
	Side Tray Type C400		\$144.00	\$4.43	\$3.65	\$3.21
	Smart Operation Panel Type M10		\$152.00	\$4.68	\$3.85	\$3.39
	Fax Option Type M10		\$615.00	\$18.92	\$15.57	\$13.71
	FAX Connection Unit Type M10		\$120.00	\$3.69	\$3.04	\$2.67

50 B&W / 50 Color	MP C501SP	32MB Memory 400dpi/SAF	\$100.00	\$3.08	\$2.53	\$2.23
		File Format Converter Type E	\$325.00	\$10.00	\$8.23	\$7.24
		Optional Counter Interface Unit Type A	\$35.00	\$1.08	\$0.89	\$0.78
		IEEE802.11 Interface Unit Type O	\$274.00	\$8.43	\$6.94	\$6.11
		OCR Unit Type M2	\$146.00	\$4.49	\$3.70	\$3.25
		Browser Unit Type M10	\$67.00	\$2.06	\$1.70	\$1.49
		XPS Direct Print Option Type M10	\$46.00	\$1.41	\$1.16	\$1.03
		Embedded HotSpot Type S	\$435.00	\$14.83	\$11.90	\$10.16
		Copy Data Security Unit Type G	\$378.00	\$11.57	\$9.52	\$8.38
			\$4,493.00	\$145.89	\$120.09	\$105.72
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		Paper Feed Unit FB1140	\$463.00	\$14.24	\$11.72	\$10.32
		1 Bin Tray BN3130	\$205.00	\$6.31	\$5.19	\$4.57
		Caster Table Type M3	\$118.00	\$3.63	\$2.99	\$2.63
		Cabinet Type F	\$104.00	\$3.20	\$2.63	\$2.32
		Internal Finisher SR3130	\$380.00	\$11.69	\$9.62	\$8.47
		Punch Unit PU3040 NA	\$402.00	\$12.37	\$10.18	\$8.96
		Fax Option Type M39	\$494.00	\$15.20	\$12.51	\$11.01
		Fax Memory Unit Type M19 64MB	\$30.00	\$0.92	\$0.76	\$0.67
		IEEE 802.11a/g/n Interface Unit Type M19	\$300.00	\$9.23	\$7.60	\$6.69
20 B&W / 20 Color	MP C2004EX	OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
		Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
		Postscript3 Unit Type M33	\$245.00	\$7.54	\$6.20	\$5.46
		Embedded HotSpot Type S	\$435.00	\$14.83	\$11.90	\$10.16
		NFC Card Reader Type M19	\$142.00	\$4.37	\$3.60	\$3.17
		Smart Card Reader Built-in Unit Type M19	\$45.00	\$1.38	\$1.14	\$1.00
			\$2,667.00	\$89.73	\$73.86	\$65.02
25 B&W / 25 Color	MP C2504EX		\$3,352.00	\$110.80	\$91.20	\$80.29
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		Paper Feed Unit FB3250	\$247.00	\$7.60	\$6.25	\$5.51
		Paper Feed Unit FB3220	\$491.00	\$15.10	\$12.43	\$10.94
		1 Bin Tray BN3110	\$243.00	\$7.47	\$6.15	\$5.42
		Internal Shift Tray SH3070	\$185.00	\$5.69	\$4.68	\$4.12
		Internal Finisher SR3130	\$380.00	\$11.69	\$9.62	\$8.47
		Internal Finisher SR3180	\$376.00	\$11.57	\$9.52	\$8.38
		Punch Unit PU3060 NA	\$326.00	\$10.03	\$8.25	\$7.27
		Caster Table Type M3	\$118.00	\$3.63	\$2.99	\$2.63
30 B&W / 30 Color	MP C3004EX	Cabinet Type F	\$104.00	\$3.20	\$2.63	\$2.32
		Memory Unit Type M19 4GB	\$133.00	\$4.09	\$3.37	\$2.96
		Imageable Area Extension Unit Type M19	\$38.00	\$1.17	\$0.96	\$0.85
		Banner Paper Guide Tray Type M19	\$381.00	\$11.72	\$9.66	\$8.49
		Booklet Finisher SR3220	\$1,501.00	\$46.17	\$38.01	\$33.46
		Bridge Unit BU3070	\$136.00	\$4.18	\$3.44	\$3.03
		Postscript3 Unit Type M33	\$245.00	\$7.54	\$6.20	\$5.46
		Camera Direct Print Card Type M19	\$117.00	\$3.60	\$2.96	\$2.61
		Card Reader Bracket Type 3352	\$68.00	\$2.09	\$1.72	\$1.52
		OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
		IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
		IEEE 802.11a/g/n Interface Unit Type M19	\$300.00	\$9.23	\$7.60	\$6.69
		Key Counter Bracket Type M3	\$63.00	\$1.94	\$1.60	\$1.40
		File Format Converter Type M19	\$293.00	\$9.01	\$7.42	\$6.53
		XPS Direct Print Option Type M19	\$46.00	\$1.41	\$1.16	\$1.03
		Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
		Fax Option Type M19	\$734.00	\$22.58	\$18.58	\$16.36
		Fax Memory Unit Type M19 64MB	\$30.00	\$0.92	\$0.76	\$0.67
		Fax Connection Unit Type M19	\$128.00	\$3.94	\$3.24	\$2.85
		G3 Interface Unit Type M19	\$354.00	\$10.89	\$8.96	\$7.89
		Smart Card Reader Built-in Unit Type M19	\$45.00	\$1.38	\$1.14	\$1.00
		DataOverwriteSecurity Unit Type M19	\$172.00	\$5.29	\$4.36	\$3.83
		NFC Card Reader Type M19	\$142.00	\$4.37	\$3.60	\$3.17
		External Keyboard Bracket Type M19	\$38.00	\$1.17	\$0.96	\$0.85
		External USB Keyboard (No bracket)	\$32.00	\$0.98	\$0.81	\$0.71
		Optional Counter Interface	\$34.00	\$1.05	\$0.86	\$0.76
		Embedded HotSpot Type S	\$435.00	\$14.83	\$11.90	\$10.16
			\$4,948.00	\$159.89	\$131.61	\$115.86
35 B&W / 35 Color	MP C3504EX		\$5,907.00	\$189.39	\$155.90	\$137.24
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		1 Bin Tray BN3110	\$243.00	\$7.47	\$6.15	\$5.42
		Banner Paper Guide Tray Type M19	\$381.00	\$11.72	\$9.66	\$8.49
		Booklet Finisher SR3220	\$1,501.00	\$46.17	\$38.01	\$33.46
		Bridge Unit BU3070	\$136.00	\$4.18	\$3.44	\$3.03

	External USB Keyboard(No bracket)	\$32.00	\$0.98	\$0.81	\$0.71
	StreamPunch Ultra MP 115V 60HZ	\$7,736.00	\$237.96	\$195.88	\$172.44
	220v 60Hz StreamPunch Ultra MP	\$6,987.00	\$214.92	\$176.91	\$155.74
	DIE, Ricoh, Coil, Rnd, 47H HD	\$1,515.00	\$46.60	\$38.36	\$33.77
	DIE, Ricoh, 3 Hole, 8mm, HD	\$875.00	\$26.92	\$22.16	\$19.50
	DIE, Ricoh, CombBind, 21H HD	\$1,683.00	\$51.77	\$42.61	\$37.51
	GBC StreamPunch Ultra Die C4 Coil Oval 43-47H	\$2,642.00	\$81.27	\$66.90	\$58.89
	GBC - DIE W3 square 32-34H Wirebind Die	\$515.00	\$15.94	\$13.04	\$11.48
	GBC - DIE W2SQ 21H-23H Wirebind Die	\$515.00	\$15.94	\$13.04	\$11.48
	GBC - DIE CombBind 19-20-21 Hole Die	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE VB LTR	\$567.00	\$17.44	\$14.36	\$12.64
	GBC - DIE 3-5-7 HOLE	\$515.00	\$15.94	\$13.04	\$11.48
	GBC - DIE 3 HOLE	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE C4 Round 43-47H 2475 Color Coil Die	\$567.00	\$17.44	\$14.36	\$12.64
	Inline/Offline Booklet Maker	\$8,641.00	\$265.80	\$218.79	\$192.61
	Cover Kit	\$164.00	\$5.04	\$4.15	\$3.68
	50 Sheet upgrade Kit	\$6,706.00	\$206.29	\$169.80	\$149.48
	Face Trim Module	\$5,606.00	\$172.44	\$141.94	\$124.96
	Book Fold Module	\$5,138.00	\$158.04	\$130.09	\$114.53
	PBM Cover Feeder	\$3,208.00	\$98.68	\$81.23	\$71.51
	Rail Unit	\$301.00	\$9.25	\$7.62	\$6.71
	SR4110 Cover Kit	\$334.00	\$10.27	\$8.46	\$7.44
	BTS4000-1 Belt Stacker Module	\$3,530.00	\$108.58	\$89.38	\$78.68
96	Pro 8200S	\$13,976.00	\$437.59	\$360.20	\$317.10
111	Pro 8210S	\$18,362.00	\$572.51	\$471.26	\$414.86
136	Pro 8220S	\$23,526.00	\$731.35	\$602.01	\$529.97
	REQUIRED: FPSE Training M8200 Family w/ GW	\$1,537.00	\$52.41	\$42.04	\$35.89
	ESP XG-PCS-20820D (208 Volt, 20 Amp)	\$210.00	\$6.46	\$5.32	\$4.68
	LCIT RT5070	\$1,930.00	\$59.37	\$48.87	\$43.02
	LCIT RT5080	\$4,482.00	\$137.87	\$113.48	\$99.90
	Vacuum Feed LCT RT5100	\$6,022.00	\$185.24	\$152.48	\$134.23
	Multi Bypass Tray BY5010	\$814.00	\$25.04	\$20.61	\$18.14
	Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	\$240.00	\$7.38	\$6.08	\$5.35
	Multi Bypass Banner Sheet Tray Type S3	\$471.00	\$14.49	\$11.93	\$10.50
	Bridge Unit BU5010	\$1,402.00	\$43.13	\$35.50	\$31.25
	TK5010 11"x17" Tray Unit	\$809.00	\$24.88	\$20.48	\$18.03
	TCRU/URU TYPE 8200 (SET A)	\$2,072.00	\$63.73	\$52.48	\$46.18
	TCRU TYPE 8200 (SET B)	\$1,359.00	\$41.80	\$34.41	\$30.29
	Optional Counter Interface	\$34.00	\$1.05	\$0.86	\$0.76
	ADF DOUBLE- FEED DETECTION KIT	\$188.00	\$5.78	\$4.76	\$4.19
	Removable Hard Drive Kit for Pro 8200	\$1,148.00	\$35.31	\$29.07	\$25.59
	Set of two Swap-able Drives with docking trays	\$528.00	\$16.24	\$13.37	\$11.77
	Printer Controller EB-34	\$5,571.00	\$171.36	\$141.06	\$124.18
	(repl w/ 409184) Printer Controller EB-34	\$5,571.00	\$171.36	\$141.06	\$124.18
	REQUIRED: FPSE Training M8200 Family Fiery Add-on	\$1,833.00	\$62.51	\$50.13	\$42.80
	Fiery Image Viewer B/W	\$1,860.00	\$57.21	\$47.10	\$41.46
	EPI Compose Type FS150	\$862.00	\$26.52	\$21.83	\$19.21
	EPI Impose Type FS150	\$1,725.00	\$53.06	\$43.68	\$38.45
	Fiery ES-2000 Spectrophotometer	\$905.00	\$27.84	\$22.91	\$20.17
	FACI FURNITURE KIT	\$1,600.00	\$49.22	\$40.51	\$35.66
	External HDD Security Kit Type 1357	\$1,179.00	\$36.27	\$29.85	\$26.28
	FACI Enabler	\$760.00	\$23.38	\$19.24	\$16.94
	KIT OPTION UPGRADE DIMM 8GB	\$475.00	\$14.61	\$12.03	\$10.59
	DECURL UNIT DU5050	\$998.00	\$30.70	\$25.27	\$22.25
	Multi-Folding Unit FD5020	\$4,685.00	\$144.11	\$118.62	\$104.43
	Finisher SR5050	\$2,673.00	\$82.22	\$67.68	\$59.58
	Booklet Finisher SR5060	\$4,068.00	\$125.13	\$103.00	\$90.68
	PU5020 Punch Unit	\$801.00	\$18.49	\$15.22	\$13.40
	SR5000 SERIES OUTPUT TRAY FOR BANNER SHEET TYPE S5	\$113.00	\$3.48	\$2.86	\$2.52
	Trimmer Unit TR5040	\$5,823.00	\$209.88	\$172.75	\$152.08
	Stacker SK5030	\$7,994.00	\$245.90	\$202.41	\$178.19
	Roll-Away Cart Type 5010	\$380.00	\$11.69	\$9.62	\$8.47
	RPIP Interface Box Type S3	\$1,363.00	\$41.93	\$34.51	\$30.38
	Cover Interposer Tray	\$1,935.00	\$59.52	\$48.99	\$43.13
	Perfect Binder GB5010	\$30,444.00	\$936.46	\$770.94	\$678.60
	Transit Pass Unit for Perfect Binder Type S1	\$1,622.00	\$49.89	\$41.07	\$36.15
	Cover Interposer Tray for Perfect Binder Type S1	\$1,442.00	\$44.36	\$36.51	\$32.14
	Ring Binder RB5020	\$13,773.00	\$423.66	\$348.73	\$307.00
	Ring Opener Type A	\$41.00	\$1.26	\$1.04	\$0.91
	Ring Cartridge LT Type RB5000	\$232.00	\$7.14	\$5.87	\$5.17
	PBM350	\$11,570.00	\$355.89	\$292.95	\$257.90

	REQUIRED: PPSE Training - Plockmatic PBM 350	\$1,377.00	\$42.36	\$34.87	\$30.89
	PBM500 upgrade kit	\$9,211.00	\$283.33	\$233.22	\$205.31
	Rail Unit	\$301.00	\$9.26	\$7.62	\$6.71
	PBM Trim Module	\$7,583.00	\$233.25	\$192.00	\$169.03
	PBM Book Fold Module	\$7,217.00	\$221.99	\$182.73	\$160.87
	PBM Cover Feeder	\$3,208.00	\$98.68	\$81.23	\$71.51
	(repl w/ 409054) PBM Rotate Cresse Trim Module	\$17,671.00	\$543.56	\$447.43	\$393.89
	Plockmatic PBM Rotate Cresse Trim Module 2.0	\$17,671.00	\$543.56	\$447.43	\$393.89
	BTS4000-1 Belt Stacker Module	\$3,530.00	\$108.58	\$89.38	\$78.88
	TRIM WASTE CONVEYOR	\$2,475.00	\$76.13	\$62.67	\$55.17
	HIGH CAPACITY INTERPOSER HCI3500	\$17,983.00	\$553.16	\$455.33	\$400.84
	PRO 8100 Kits - 1 - Engine	\$1,802.00	\$55.43	\$45.63	\$40.17
	PRO 8100 Kits - 2 - A4 LCT	\$902.00	\$27.75	\$22.84	\$20.11
	PRO 8100 Kits - 3 - Finisher	\$902.00	\$27.75	\$22.84	\$20.11
	PRO 8100 Kits - 4 - A3 LCT	\$902.00	\$27.75	\$22.84	\$20.11
	PRO 8100 Kits - 5 - 751 Stacker	\$947.00	\$29.13	\$23.98	\$21.11
	StreamPunch Ultra 115V	\$7,936.00	\$244.11	\$200.94	\$176.89
	GBC StreamPunch Ultra Die C4 Coil Oval 43-47H	\$2,642.00	\$81.27	\$66.90	\$58.89
	GBC - DIE W3 square 32-34H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE W2SQ 21H-23H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE CombBind 19-20-21 Hole Die	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE VB LTR	\$567.00	\$17.44	\$14.38	\$12.64
	GBC - DIE 3-5-7 HOLE	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE 3 HOLE	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE C4 Round 43-47H ,2475 Color Coil Die	\$567.00	\$17.44	\$14.38	\$12.64
	POSTSCRIPT 3 UNIT TYPE S7	\$1,041.00	\$32.02	\$26.36	\$23.20
	IPDS UNIT TYPE S7	\$3,094.00	\$95.17	\$78.34	\$68.97
	File Format Converter Type E	\$325.00	\$10.00	\$8.23	\$7.24
	IEEE 1284 Interface Type A	\$57.00	\$1.75	\$1.44	\$1.27
	OCR Unit Type M2	\$146.00	\$4.49	\$3.70	\$3.25
	IEEE 802.11a/g/n Interface Unit Type M2	\$315.00	\$9.69	\$7.96	\$7.02
	Copy Data Security Unit Type G	\$376.00	\$11.57	\$9.52	\$8.38
80	Pro C7200SL	\$34,817.00	\$1,078.66	\$887.90	\$781.64
80	Pro C7200S	\$41,303.00	\$1,278.17	\$1,052.12	\$926.22
80	Pro C7210S	\$44,121.00	\$1,364.85	\$1,123.47	\$989.03
90	Pro C7200E	\$44,121.00	\$1,364.85	\$1,123.47	\$989.03
	REQUIRED: TCRU/ORU Type S9 (Set A)	\$2,332.00	\$71.73	\$59.05	\$51.98
	REQUIRED: TCRU Type S9 (Set B)	\$1,693.00	\$52.08	\$42.87	\$37.74
	REQUIRED: TCRU/ORU Type S9 (Set C)	\$558.00	\$20.24	\$16.66	\$14.67
90	Pro C7210X	\$50,513.00	\$1,561.47	\$1,285.32	\$1,131.51
90	Pro C7210SX	\$54,119.00	\$1,672.39	\$1,376.62	\$1,211.89
	REQUIRED: TCRU/ORU Type S9 (Set A)	\$2,332.00	\$71.73	\$59.05	\$51.98
	REQUIRED: TCRU Type S9 (Set B)	\$1,693.00	\$52.08	\$42.87	\$37.74
	ESP XG-PCS-20820D (208 Volt, 20 Amp)	\$210.00	\$6.46	\$5.32	\$4.68
	5th Station Upgrade Kit Type S9	\$13,330.00	\$410.03	\$337.52	\$297.13
	NX Station One	\$2,312.00	\$71.12	\$58.54	\$51.53
	TK5010 11"x17" Tray Unit	\$809.00	\$24.88	\$20.48	\$18.03
	Tab sheet Holder Type 3250	\$25.00	\$0.77	\$0.63	\$0.56
	Decurl Unit DU5060	\$911.00	\$28.02	\$23.07	\$20.31
	Color Controller E-35A	\$6,450.00	\$198.40	\$163.31	\$143.77
	PPSE TRAINING - C72xx W/ E35 FIERY	\$5,000.00	\$204.60	\$164.10	\$140.10
	LCT RT5110	\$4,681.00	\$143.99	\$118.52	\$104.34
	Vacuum Feed LCT RT5120	\$5,022.00	\$185.24	\$152.48	\$134.23
	Bridge Unit BU5010	\$1,402.00	\$43.13	\$35.50	\$31.25
	Vacuum Feed Banner Sheet Tray Type S9	\$836.00	\$25.72	\$21.17	\$18.63
	Multi Bypass Tray BY5020	\$814.00	\$25.04	\$20.61	\$18.14
	Multi Bypass Banner Sheet Tray Type S9	\$471.00	\$14.49	\$11.93	\$10.50
	Multi Bypass Attachment Kit for Vacuum Feed LCT Type S9	\$240.00	\$7.38	\$6.08	\$5.35
	Buffer Pass Unit Type S9	\$3,446.00	\$106.00	\$87.25	\$76.81
	Cover Interposer Tray	\$1,935.00	\$59.52	\$48.99	\$43.13
	Multi-Folding Unit FD5020	\$4,885.00	\$144.11	\$118.62	\$104.43
	High Capacity Stacker SK5040	\$7,994.00	\$245.90	\$202.41	\$178.19
	Roll-Away Cart Type 5010	\$380.00	\$11.69	\$9.62	\$8.47
	Perfect Binder GB5010	\$30,444.00	\$936.46	\$770.84	\$678.60
	Transit Pass Unit for Perfect Binder Type S1	\$1,622.00	\$49.89	\$41.07	\$36.15
	Cover Interposer Tray for Perfect Binder Type S1	\$1,442.00	\$44.36	\$36.51	\$32.14
	Ring Binder RB5020	\$13,773.00	\$423.66	\$348.73	\$307.00
	Ring Opener Type A	\$41.00	\$1.26	\$1.04	\$0.91
	Ring Cartridge LT Type RB5000	\$232.00	\$7.14	\$5.87	\$5.17
	Finisher SR5050	\$2,673.00	\$82.22	\$67.68	\$59.58
	Booklet Finisher SR5060	\$4,068.00	\$125.13	\$103.00	\$90.88

	PU5020 Punch Unit	\$601.00	\$18.49	\$15.22	\$13.40
	Trimmer Unit TR5040	\$6,823.00	\$209.88	\$172.78	\$152.08
	SR5000 SERIES OUTPUT TRAY FOR BANNER SHEET TYPE S5	\$113.00	\$3.48	\$2.88	\$2.52
	Optional Counter Interface	\$34.00	\$1.05	\$0.86	\$0.76
	OCR Unit Type M2	\$146.00	\$4.49	\$3.70	\$3.25
	RPIP Interface Box Type S3	\$1,363.00	\$41.93	\$34.51	\$30.38
	StreamPunch Ultra 115V	\$7,936.00	\$244.11	\$200.94	\$176.89
	DIE, Ricoh, Coil, Rnd, 47H HD	\$1,515.00	\$46.60	\$38.36	\$33.77
	DIE, Ricoh, 3 Hole, 8mm, HD	\$875.00	\$26.92	\$22.16	\$19.50
	DIE, Ricoh, CombBind, 21H HD	\$1,883.00	\$51.77	\$42.61	\$37.51
	GBC StreamPunch Ultra Die C4 Coil Oval 43-47H	\$2,642.00	\$81.27	\$66.90	\$58.89
	GBC - DIE W3 square 32-34H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE W2SQ 21H-23H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE CombBind 19-20-21 Hole Die	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE VB LTR	\$567.00	\$17.44	\$14.36	\$12.64
	GBC - DIE 3-5-7 HOLE	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE 3 HOLE	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE C4 Round 43-47H .2475 Color Coil Die	\$567.00	\$17.44	\$14.36	\$12.64
	PBM350	\$11,570.00	\$355.89	\$292.95	\$257.90
	PBM500 upgrade kit	\$9,211.00	\$283.33	\$233.22	\$205.31
	Rail Unit	\$301.00	\$9.25	\$7.62	\$6.71
	PBM Trim Module	\$7,583.00	\$233.25	\$192.00	\$169.03
	PBM Book Fold Module	\$7,217.00	\$221.99	\$182.73	\$160.87
	PBM Cover Feeder	\$3,208.00	\$98.68	\$81.23	\$71.51
	Plockmatic PBM Rotate Crease Trim Module 2.0	\$17,671.00	\$543.55	\$447.43	\$393.89
	BTS4000-1 Belt Stacker Module	\$3,530.00	\$108.58	\$89.38	\$78.08
	HIGH CAPACITY INTERPOSER HC18500	\$17,983.00	\$553.16	\$455.33	\$400.84
	PLOCKMATIC MULTIPURPOSE STACKER	\$7,382.00	\$227.07	\$186.91	\$164.54
	TRIM WASTE CONVEYOR	\$2,475.00	\$76.13	\$62.67	\$55.17
	RICOH TOTALFLOW PRINT SERVER R-62A 7200	\$9,370.00	\$288.22	\$237.25	\$208.36
	RICOH R62-A HDMI RIP OPTION	\$5,244.00	\$178.82	\$143.42	\$122.45
	RICOH R62-A KODAK RIP OPTION	\$5,146.00	\$175.48	\$140.74	\$120.16
	RICOH IPDS ACTIVATION LICENSE TYPE S3	\$5,012.00	\$170.91	\$137.08	\$117.03
	RICOH VIRTUAL MACHINE UNIT FOR TOTALFLOW PRINT SERVER TYPE S9	\$808.00	\$24.85	\$20.46	\$18.01
	RICOH ADDITIONAL MEMORY FOR TOTALFLOW PRINT SERVER TYPE S9	\$659.00	\$20.27	\$16.69	\$14.69
	Color Controller E-45A	\$11,320.00	\$348.20	\$286.62	\$252.32
	REQUIRED: FPSE TRAINING - C72xx W/ E45 FIERY	\$5,300.00	\$214.83	\$172.31	\$147.11
	Color Controller E-85A	\$28,729.00	\$883.70	\$727.42	\$640.37
	REQUIRED: FPSE TRAINING - C72xx W/ E85 FIERY	\$5,930.00	\$236.31	\$189.54	\$161.82
	EFI Graphic Arts Package Premium Edition For E-43A	\$5,160.00	\$158.72	\$130.85	\$115.02
	EFI Compose	\$759.00	\$23.35	\$19.22	\$16.92
	Fiery ES-2000 Spectrophotometer	\$905.00	\$27.84	\$22.91	\$20.17
	EFI Server HDD Security Type E-45	\$905.00	\$27.84	\$22.91	\$20.17
	EFI Server HDD Security Type E-85	\$2,618.00	\$80.53	\$66.29	\$58.38
	NX Station LS	\$4,431.00	\$136.30	\$112.19	\$98.77
	NX Station GL	\$2,854.00	\$87.79	\$72.26	\$63.62
	EFI - CPS Support & Maint Contract Additional Year	\$386.00	\$13.16	\$10.56	\$9.01
	TF Color Standard Type FS150	\$1,914.00	\$58.87	\$48.48	\$42.66
	TF Color Advanced Type FS150	\$7,525.00	\$231.47	\$190.53	\$167.73
	5th Station Replacement Kit Type S9	\$944.00	\$29.04	\$23.90	\$21.04
	Toner Interchange Unit Type S9	\$1,470.00	\$45.22	\$37.22	\$32.77
	OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
	EFI 5th Station Hardware Upgrade Kit Type S9	\$1,437.00	\$44.20	\$36.38	\$32.03
	EFI Impose	\$1,726.00	\$53.09	\$43.70	\$38.47
	Fiery CPS v4	\$2,100.00	\$64.60	\$53.17	\$46.81
	Fiery CPSv4 Software only	\$1,234.00	\$37.95	\$31.24	\$27.51
	ADVANCED COLOR MANAGEMENT FOR C7200 SERIES	\$2,100.00	\$71.81	\$57.44	\$49.04
	CERTIFIED OPERATOR TRAINING - 7200 FAMILY	\$3,500.00	\$119.35	\$96.73	\$81.73
65 B&W / 65 Color	Pro C5200s	\$20,350.00	\$633.66	\$521.59	\$459.17
80 B&W / 80 Color	Pro C5210s	\$24,143.00	\$750.33	\$617.63	\$543.72
	REQUIRED: FPSE Training - PRO5200 Family w/ GW	\$1,540.00	\$47.37	\$38.99	\$34.33
	TCRU/ORU Type S6 (Set A)	\$1,212.00	\$37.28	\$30.69	\$27.02
	TCRU/ORU Type S6 (Set B)	\$1,897.00	\$58.35	\$48.03	\$42.28
	ESP XG-PCS-20820D (208 Volt, 20 Amp)	\$210.00	\$6.48	\$5.32	\$4.68
	LCIT RT4020	\$1,258.00	\$38.70	\$31.85	\$28.04
	LCIT RT4050	\$2,812.00	\$86.50	\$71.20	\$62.88
	Cover Interposer Tray C14020	\$1,987.00	\$61.12	\$50.31	\$44.29
	Cover Interposer Tray C14040	\$584.00	\$17.96	\$14.79	\$13.02
	A3/11x17 Tray Unit Type M2	\$853.00	\$26.24	\$21.60	\$19.01
	Tab Sheet Holder Type M2	\$27.00	\$0.83	\$0.68	\$0.60
	Decurl Unit DU5020	\$1,713.00	\$52.69	\$43.37	\$38.18

Buffer Pass Unit Type S6	\$4,530.00	\$139.34	\$114.70	\$100.97
Punch Unit PU3060 NA	\$332.00	\$10.21	\$8.41	\$7.40
PU5020 Punch Unit	\$601.00	\$18.49	\$15.22	\$13.40
Multi Bypass Banner Sheet Tray Type S6	\$478.00	\$14.70	\$12.10	\$10.05
Banner Sheet Guide Tray for A311"x17" LCIT Type S6	\$351.00	\$10.80	\$8.89	\$7.82
Media Identification Unit Type S3	\$164.00	\$5.04	\$4.15	\$3.66
Smart Operation Panel Type S6	\$309.00	\$9.50	\$7.82	\$6.89
XPS Option	\$50.00	\$1.54	\$1.27	\$1.11
Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.38
Optional Counter Interface	\$34.00	\$1.05	\$0.88	\$0.76
NFC Card Reader Type S6	\$140.00	\$4.31	\$3.54	\$3.12
Post Script Option	\$268.00	\$8.24	\$6.79	\$5.97
File Format Converter Type M19	\$293.00	\$9.01	\$7.42	\$6.53
IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
IEEE 802.11a/g/n Interface Unit Type M19	\$300.00	\$9.23	\$7.60	\$6.69
OCR Unit	\$139.00	\$4.28	\$3.52	\$3.10
(repl w/ 417927) Copy Connector Type M25	\$744.00	\$22.89	\$18.84	\$16.58
Copy Connector Type M25	\$744.00	\$22.89	\$18.84	\$16.58
DataOverwriteSecurity Unit Type M19	\$172.00	\$5.29	\$4.38	\$3.83
Smart Card Reader Built-In Unit Type S6	\$45.00	\$1.38	\$1.14	\$1.00
8 1/2" x 14" Paper Size Tray Type M2	\$463.00	\$14.24	\$11.72	\$10.32
Booklet Finisher SR4130	\$3,012.00	\$92.65	\$76.26	\$67.14
Finisher SR4120	\$1,354.00	\$41.65	\$34.28	\$30.18
Output Jogger Unit Type M25	\$196.00	\$6.03	\$4.96	\$4.37
Cooling Fan for SR4120/SR4130	\$285.00	\$8.77	\$7.22	\$6.35
SR5070 Finisher	\$3,532.00	\$103.64	\$89.43	\$78.73
Booklet Finisher SR5080	\$6,391.00	\$196.59	\$161.82	\$142.46
Copy Tray Type M25	\$90.00	\$2.77	\$2.28	\$2.01
Multi-Folding Unit FD4000	\$4,885.00	\$144.11	\$118.62	\$104.43
SR4000 series Output Tray for Banner Sheet Type S6	\$113.00	\$3.48	\$2.86	\$2.52
SR5000 SERIES OUTPUT TRAY FOR BANNER SHEET TYPE S6	\$113.00	\$3.48	\$2.86	\$2.52
StreamPunch Ultra MP 115V 60HZ	\$7,736.00	\$237.96	\$195.68	\$172.44
DIE , Ricoh, Coil, Rnd, 47H HD	\$1,515.00	\$46.60	\$38.38	\$33.77
DIE, Ricoh, 3 Hole, 8mm, HD	\$875.00	\$26.92	\$22.16	\$19.50
DIE, Ricoh, CombBind, 21H HD	\$1,683.00	\$51.77	\$42.61	\$37.51
GBC StreamPunch Ultra Die C4 Coil Oval 43-47H	\$2,842.00	\$81.27	\$66.90	\$58.89
GBC - DIE W3 square 33-34H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
GBC - DIE W2SQ 21H-23H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
GBC - DIE CombBind 19-20-21 Hole Die	\$494.00	\$15.20	\$12.51	\$11.01
GBC - DIE VB LTR	\$567.00	\$17.44	\$14.36	\$12.84
GBC - DIE 3-5-7 HOLE	\$515.00	\$15.84	\$13.04	\$11.48
GBC - DIE 3 HOLE	\$494.00	\$15.20	\$12.51	\$11.01
GBC - DIE C4 Round 43-47H .2475 Color Coil Die	\$567.00	\$17.44	\$14.36	\$12.84
Inline/Offline Booklet Maker	\$8,641.00	\$265.80	\$218.79	\$192.61
50 Sheet upgrade Kit	\$6,706.00	\$206.29	\$169.80	\$149.48
Face Trim Module	\$5,606.00	\$172.44	\$141.94	\$124.96
Book Fold Module	\$5,138.00	\$158.04	\$130.09	\$114.53
PBM Cover Feeder	\$3,208.00	\$98.68	\$81.23	\$71.51
(repl w/ 409054) PBM Rotate Crease Trim Module	\$17,671.00	\$543.56	\$447.43	\$393.89
Plockmatic PBM Rotate Crease Trim Module 2.0	\$17,671.00	\$543.56	\$447.43	\$393.89
Cover Kit	\$164.00	\$5.04	\$4.15	\$3.66
Rail Unit	\$301.00	\$9.25	\$7.62	\$6.71
Anti Static Kit	\$2,287.00	\$70.35	\$57.91	\$50.98
BTS4000-1 Belt Stacker Module	\$3,530.00	\$108.58	\$89.38	\$78.68
Color Controller E-24B	\$4,564.00	\$140.39	\$115.56	\$101.73
REQUIRED: FPSE Training - PRO5200 Family - E24B Fiery Add-on	\$1,232.00	\$37.90	\$31.19	\$27.46
(repl w/ 409185) Color Controller E-44B	\$10,170.00	\$312.83	\$257.50	\$226.69
COLOR CONTROLLER E-44B	\$10,170.00	\$346.80	\$278.15	\$237.47
REQUIRED: FPSE Training - PRO5200 Family - E44B Fiery Add-On	\$3,272.00	\$100.65	\$82.85	\$72.93
EFI Impose Type FS150	\$1,725.00	\$53.06	\$43.88	\$38.45
EFI Compose Type FS150	\$882.00	\$26.52	\$21.83	\$19.21
Spot On Type FS100	\$508.00	\$15.63	\$12.88	\$11.32
Hot Folders TYPE FS-100	\$508.00	\$15.63	\$12.88	\$11.32
Auto Trap TYPE FS-100	\$508.00	\$15.63	\$12.88	\$11.32
EFI Productivity Pack for Fiery E22b E22c	\$3,435.00	\$105.66	\$86.97	\$76.57
Fiery CPS v4	\$2,100.00	\$64.60	\$53.17	\$46.81
Fiery CPSv4 Software only	\$1,234.00	\$37.96	\$31.24	\$27.51
Fiery ES-2000 Spectrophotometer	\$905.00	\$27.84	\$22.91	\$20.17
Fiery Graphic Arts Package Premium Edition Upgrade	\$3,204.00	\$98.56	\$81.13	\$71.42
FACI for E41	\$2,100.00	\$64.60	\$53.17	\$46.81
HDD Security	\$925.00	\$28.45	\$23.42	\$20.62

	Removable Hard Drive Kit for Pro C9200	\$1,148.00	\$35.31	\$29.07	\$25.59
	Set of two Swap-able Drives with docking trays	\$528.00	\$18.24	\$13.37	\$11.77
115	Pro C9200 Entrance unit	\$93,024.00	\$2,869.11	\$2,361.70	\$2,079.08
	REQUIRED: Pro C9200 Exit Unit	\$49,710.00	\$1,529.08	\$1,258.66	\$1,108.04
135	Pro C9210 Entrance unit	\$111,082.00	\$3,424.57	\$2,818.93	\$2,481.59
	REQUIRED: Pro C9210 Exit Unit	\$61,406.00	\$1,888.85	\$1,554.80	\$1,368.74
	REQUIRED: FPSE TRAINING & RCOP C9200 FAMILY	\$15,824.00	\$573.70	\$480.14	\$392.84
	REQUIRED: TCRU/ORU Type S10 (Set A)	\$4,333.00	\$133.28	\$109.71	\$96.58
	REQUIRED: TCRU/ORU Type S10 (Set B)	\$191.00	\$5.88	\$4.84	\$4.28
	REQUIRED: TCRU Type S10 (Set C)	\$2,745.00	\$84.44	\$69.50	\$61.19
	30 amp power filter	\$1,169.00	\$35.96	\$29.60	\$26.05
	Vacuum Feed LCIT RT5120	\$6,022.00	\$185.24	\$152.48	\$134.23
	Bridge Unit BU5010	\$1,402.00	\$43.13	\$35.50	\$31.25
	Vacuum Feed Banner Sheet Tray Type S9	\$836.00	\$25.72	\$21.17	\$18.63
	Multi Bypass Tray BY5020	\$814.00	\$25.04	\$20.61	\$18.14
	Multi Bypass Banner Sheet Tray Type S9	\$471.00	\$14.49	\$11.93	\$10.50
	Multi Bypass Attachment Kit for Vacuum Feed LCIT Type S9	\$240.00	\$7.38	\$6.08	\$5.35
	Cover Interposer Tray	\$1,935.00	\$59.52	\$48.99	\$43.13
	Multi-Folding Unit FD5020	\$4,885.00	\$144.11	\$118.62	\$104.43
	High Capacity Stacker SK5040	\$7,994.00	\$245.90	\$202.41	\$178.19
	Roll-Away Cart Type 5010	\$380.00	\$11.69	\$9.62	\$8.47
	Perfect Binder GB5010	\$30,444.00	\$936.46	\$770.84	\$678.60
	Transit Pass Unit for Perfect Binder Type S1	\$1,622.00	\$49.89	\$41.07	\$36.15
	Cover Interposer Tray for Perfect Binder Type S1	\$1,442.00	\$44.36	\$36.51	\$32.14
	Ring Binder RB5020	\$13,773.00	\$423.66	\$348.73	\$307.00
	Ring Opener Type A	\$41.00	\$1.26	\$1.04	\$0.91
	Ring Cartridge LT Type RB5000	\$232.00	\$7.14	\$5.87	\$5.17
	Finisher SR5050	\$2,673.00	\$82.22	\$67.68	\$59.58
	Booklet Finisher SR5060	\$4,088.00	\$125.13	\$103.00	\$90.88
	PU5020 Punch Unit	\$601.00	\$18.49	\$15.22	\$13.40
	Trimmer Unit TR5040	\$6,823.00	\$209.88	\$172.76	\$152.08
	SR5000 SERIES OUTPUT TRAY FOR BANNER SHEET TYPE S5	\$113.00	\$3.48	\$2.86	\$2.52
	StreamPunch Ultra 115V	\$7,936.00	\$244.11	\$200.94	\$178.89
	DIE, Ricoh, Coil, Rnd, 47H HD	\$1,515.00	\$46.60	\$38.38	\$33.77
	DIE, Ricoh, 3 Hole, 8mm, HD	\$875.00	\$26.92	\$22.16	\$19.50
	DIE, Ricoh, CombBind, 21H HD	\$1,883.00	\$51.77	\$42.61	\$37.51
	GBC StreamPunch Ultra Die C4 Coil Oval 43-47H	\$2,642.00	\$81.27	\$66.90	\$58.89
	GBC - DIE W3 square 32-34H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE W2SQ 21H-23H Wirebind Die	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE CombBind 19-20-21 Hole Die	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE VB LTR	\$567.00	\$17.44	\$14.38	\$12.64
	GBC - DIE 3-5-7 HOLE	\$515.00	\$15.84	\$13.04	\$11.48
	GBC - DIE 3 HOLE	\$494.00	\$15.20	\$12.51	\$11.01
	GBC - DIE C4 Round 43-47H .2475 Color Coil Die	\$567.00	\$17.44	\$14.38	\$12.64
	PBM350	\$11,570.00	\$355.89	\$292.95	\$257.90
	REQUIRED: FPSE Training - Plockmatic PBM 350	\$1,377.00	\$42.38	\$34.87	\$30.69
	PBM500 upgrade kit	\$9,211.00	\$283.33	\$233.22	\$205.31
	Rail Unit	\$301.00	\$9.26	\$7.62	\$6.71
	PBM Trim Module	\$7,583.00	\$233.25	\$192.00	\$169.03
	PBM Book Fold Module	\$7,217.00	\$221.99	\$182.73	\$160.87
	PBM Cover Feeder	\$3,208.00	\$98.68	\$81.23	\$71.51
	Plockmatic PBM Rotate Crease Trim Module 2.0	\$17,671.00	\$543.55	\$447.43	\$393.89
	BTS4000-1 Belt Stacker Module	\$3,530.00	\$108.58	\$89.38	\$78.68
	HIGH CAPACITY INTERPOSER HCI3500	\$17,983.00	\$553.18	\$455.33	\$400.84
	TRIM WASTE CONVEYOR	\$2,475.00	\$76.13	\$62.67	\$55.17
	PLOCKMATIC MULTI PURPOSE STACKER	\$7,382.00	\$227.07	\$186.91	\$164.54
	ADVANCED COLOR MANAGEMENT FOR C9200 SERIES	\$4,074.00	\$138.92	\$111.42	\$96.13
	RICOH TOTALFLOW PRINT SERVER R-62 9200	\$11,910.00	\$366.35	\$301.56	\$265.47
	REQUIRED: FPSE TRAINING & RCOP C9200 FAMILY	\$15,824.00	\$573.70	\$480.14	\$392.84
	RICOH R-62 HDM RIP OPTION	\$5,562.00	\$189.32	\$151.85	\$129.64
	RICOH R-62 KODAK RIP OPTION	\$5,562.00	\$189.32	\$151.85	\$129.64
	RICOH IPDS ACTIVATION LICENSE TYPE S3	\$5,012.00	\$170.91	\$137.08	\$117.03
	RICOH VIRTUAL MACHINE UNIT FOR TOTALFLOW PRINT SERVER TYPE S9	\$808.00	\$24.85	\$20.48	\$18.01
	RICOH ADDITIONAL MEMORY FOR TOTALFLOW PRINT SERVER TYPE S9	\$659.00	\$20.27	\$16.69	\$14.69
	Color Controller E-85	\$40,236.00	\$1,237.66	\$1,018.78	\$896.86
	REQUIRED: FPSE TRAINING & RCOP C9200 FAMILY	\$15,824.00	\$573.70	\$480.14	\$392.84
	RFIP Interface Box Type S3	\$1,363.00	\$41.93	\$34.51	\$30.38
	Fiery CPS v4	\$2,100.00	\$64.60	\$53.17	\$46.81
	Fiery CPSv4 Software only	\$1,234.00	\$37.96	\$31.24	\$27.51
	Fiery ES-2000 Spectrophotometer	\$905.00	\$27.84	\$22.91	\$20.17
	EPI Server HDD Security Type E-85	\$2,618.00	\$80.53	\$66.29	\$58.38

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NX Station LS
NX Station GL
EPI - CPS Support & Maint Contract Additional Year
Pro 8210
Pro 8220
REQUIRED: FPSE Training M8200 Family w/ GW
ESP XG-PCS-20820D (208 Volt, 20 Amp)
DECURL UNIT DU5050
Multi-Folding Unit FD5020
Finisher SR5050
Booklet Finisher SR5060
PU5020 Punch Unit
SR5000 SERIES OUTPUT TRAY FOR BANNER SHEET TYPE S5
Trimmer Unit TR5040
Stacker SK5030
Roll-Away Cart Type 5010
RPIP Interface Box Type S3
Cover Interposer Tray
Perfect Binder GB5010
Transit Pass Unit for Perfect Binder Type S1
Cover Interposer Tray for Perfect Binder Type S1
Ring Binder RB5020
Ring Opener Type A
Ring Cartridge LT Type RB5000
PBM350
PBM500 upgrade kit
Rail Unit
PBM Trim Module
PBM Book Fold Module
PBM Cover Feeder
BTS4000-1 Belt Stacker Module
TRIM WASTE CONVEYOR
HIGH CAPACITY INTERPOSER HC13500
LCIT RT5070
LCIT RT5080
Vacuum Feed LCT RT5100
Multi Bypass Tray BY5010
Multi Bypass Attachment Kit for Vacuum Feed LCT type S3
Multi Bypass Banner Sheet Tray Type S3
Bridge Unit BU5010
TK5010 11"x17" Tray Unit
POSTSCRIPT3 UNIT TYPE S8
IFDS UNIT TYPE S8
IEEE 1284 Interface Type A
OCR Unit Type M2
IEEE 802.11a/g/n Interface Unit Type M2
TCRUJOU TYPE 8200 (SET A)
TCRU TYPE 8200 (SET B)
StreamPunch Ultra 115V
GBC StreamPunch Ultra Die C4 Coil Oval 43-47H
GBC - DIE W3 square 32-34H Wirebind Die
GBC - DIE W2SQ 21H-23H Wirebind Die
GBC - DIE CombBind 19-20-21 Hole Die
GBC - DIE VB LTR
GBC - DIE 3-5-7 HOLE
GBC - DIE 3 HOLE
GBC - DIE C4 Round 43-47H .2475 Color Coil Die
PRO 8100 Kits - 1 - Engine
PRO 8100 Kits - 2 - A4 LCT
PRO 8100 Kits - 3 - Finisher
PRO 8100 Kits - 4 - A3 LCT
PRO 8100 Kits - 5 - 751 Stacker
PRO 8100 Kits - 6 - Safety Block
Printer Controller EB-34
(repl w/ 409184) Printer Controller EB-34
REQUIRED: FPSE Training M8200 Family Fiery Add-on
Fiery Image Viewer B/W
EPI Compose Type FS150
EPI Impose Type FS150
Fiery ES-2000 Spectrophotometer
FACI FURNITURE KIT

\$4,431.00	\$136.30	\$112.19	\$98.77
\$2,854.00	\$87.79	\$72.26	\$63.62
\$386.00	\$13.16	\$10.56	\$9.01
\$20,760.00	\$646.27	\$531.97	\$468.31
\$28,413.00	\$881.67	\$725.75	\$638.90
\$1,537.00	\$52.41	\$42.04	\$35.89
\$210.00	\$6.46	\$5.32	\$4.68
\$996.00	\$30.70	\$25.27	\$22.25
\$4,685.00	\$144.11	\$118.62	\$104.43
\$2,673.00	\$82.22	\$67.68	\$59.58
\$4,068.00	\$125.13	\$103.00	\$90.68
\$601.00	\$18.49	\$15.22	\$13.40
\$113.00	\$3.48	\$2.86	\$2.52
\$6,823.00	\$209.88	\$172.76	\$152.08
\$7,994.00	\$245.90	\$202.41	\$178.19
\$380.00	\$11.69	\$9.62	\$8.47
\$1,363.00	\$41.93	\$34.51	\$30.38
\$1,935.00	\$59.52	\$48.99	\$43.13
\$30,444.00	\$936.46	\$770.94	\$678.60
\$1,622.00	\$49.89	\$41.07	\$36.15
\$1,442.00	\$44.36	\$36.51	\$32.14
\$13,773.00	\$423.66	\$348.73	\$307.00
\$41.00	\$1.26	\$1.04	\$0.91
\$232.00	\$7.14	\$5.87	\$5.17
\$11,570.00	\$355.89	\$292.95	\$257.90
\$9,211.00	\$283.33	\$233.22	\$205.31
\$301.00	\$9.26	\$7.62	\$6.71
\$7,583.00	\$233.25	\$192.00	\$169.03
\$7,217.00	\$221.99	\$182.73	\$160.87
\$3,208.00	\$98.68	\$81.23	\$71.51
\$3,530.00	\$108.58	\$89.38	\$78.68
\$2,475.00	\$78.13	\$62.67	\$55.17
\$17,983.00	\$553.16	\$455.33	\$400.84
\$1,930.00	\$59.37	\$48.87	\$43.02
\$4,482.00	\$137.87	\$113.48	\$99.90
\$5,022.00	\$185.24	\$152.48	\$134.23
\$814.00	\$25.04	\$20.61	\$18.14
\$240.00	\$7.38	\$6.08	\$5.35
\$471.00	\$14.49	\$11.93	\$10.50
\$1,402.00	\$43.13	\$35.50	\$31.25
\$809.00	\$24.88	\$20.48	\$18.03
\$1,041.00	\$32.02	\$26.38	\$23.20
\$3,094.00	\$95.17	\$78.34	\$68.97
\$57.00	\$1.75	\$1.44	\$1.27
\$146.00	\$4.49	\$3.70	\$3.25
\$315.00	\$9.69	\$7.96	\$7.02
\$2,072.00	\$63.73	\$52.48	\$46.18
\$1,359.00	\$41.80	\$34.41	\$30.29
\$7,936.00	\$244.11	\$200.94	\$176.89
\$2,642.00	\$81.27	\$66.90	\$58.89
\$515.00	\$15.94	\$13.04	\$11.48
\$515.00	\$15.94	\$13.04	\$11.48
\$494.00	\$15.20	\$12.51	\$11.01
\$567.00	\$17.44	\$14.36	\$12.64
\$515.00	\$15.94	\$13.04	\$11.48
\$494.00	\$15.20	\$12.51	\$11.01
\$567.00	\$17.44	\$14.36	\$12.64
\$1,802.00	\$55.43	\$45.63	\$40.17
\$902.00	\$27.75	\$22.84	\$20.11
\$902.00	\$27.75	\$22.84	\$20.11
\$902.00	\$27.75	\$22.84	\$20.11
\$947.00	\$29.13	\$23.98	\$21.11
\$98.00	\$3.01	\$2.48	\$2.18
\$5,571.00	\$171.36	\$141.06	\$124.18
\$5,571.00	\$171.36	\$141.06	\$124.18
\$1,833.00	\$62.51	\$50.13	\$42.80
\$1,860.00	\$57.21	\$47.10	\$41.46
\$862.00	\$28.52	\$21.33	\$19.21
\$1,725.00	\$53.06	\$43.68	\$38.45
\$905.00	\$27.84	\$22.91	\$20.17
\$1,800.00	\$49.22	\$40.51	\$35.66

		External HDD Security Kit Type 1357	\$1,179.00	\$36.27	\$29.85	\$26.28
		FACI Enabler	\$760.00	\$23.38	\$19.24	\$16.94
		KIT OPTION UPGRADE DIMM 8GB	\$475.00	\$14.61	\$12.03	\$10.59
34		SP 330DN	\$192.00	\$6.00	\$4.94	\$4.35
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit PB1130	\$124.00	\$3.81	\$3.14	\$2.78
		IEEE 802.11 Interface Unit Type P16	\$29.00	\$0.89	\$0.73	\$0.65
30		SP 377DNwX	\$177.00	\$7.54	\$6.20	\$5.46
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
31		SP 3600DN	\$270.00	\$9.07	\$7.47	\$6.58
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit PB1060	\$130.00	\$4.00	\$3.29	\$2.90
		Paper Feed Unit PB1070	\$232.00	\$7.14	\$5.87	\$5.17
		Adjustable Height Cabinet Type G	\$122.00	\$3.75	\$3.09	\$2.72
34		SP 3710DN	\$219.00	\$9.81	\$8.08	\$7.11
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit PB1130	\$124.00	\$3.81	\$3.14	\$2.78
		IEEE 802.11 Interface Unit Type P16	\$29.00	\$0.89	\$0.73	\$0.65
42		SP 4510DN	\$508.00	\$19.47	\$16.03	\$14.11
42		SP 4520DN	\$718.00	\$25.93	\$21.34	\$18.79
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit PB1060	\$130.00	\$4.00	\$3.29	\$2.90
		Paper Feed Unit PB1070	\$232.00	\$7.14	\$5.87	\$5.17
		Adjustable Height Cabinet Type G	\$122.00	\$3.75	\$3.09	\$2.72
		IEEE 1284 Interface Type A	\$57.00	\$1.75	\$1.44	\$1.27
		IEEE802.11 Interface Unit Type O	\$274.00	\$8.43	\$6.94	\$6.11
		Hard Disk Drive Type P1	\$105.00	\$3.23	\$2.66	\$2.34
		Memory Unit Type N 1GB	\$136.00	\$4.18	\$3.44	\$3.03
		XPS Direct Print Option Type P1	\$42.00	\$1.29	\$1.06	\$0.94
		IPDS Unit Type P1	\$397.00	\$13.54	\$10.86	\$9.27
		Browser Unit Type P1	\$61.00	\$1.88	\$1.54	\$1.36
		VM CARD Type W	\$34.00	\$1.06	\$0.86	\$0.76
52		SP 5300DN	\$860.00	\$30.30	\$24.94	\$21.96
62		SP 5310DN	\$1,392.00	\$46.66	\$38.41	\$33.81
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit PB1100	\$236.00	\$7.28	\$5.98	\$5.28
		Tall Cabinet Type I	\$95.00	\$2.92	\$2.41	\$2.12
		Medium Cabinet Type J	\$81.00	\$2.49	\$2.05	\$1.81
		Caster Table Type M24	\$169.00	\$5.20	\$4.28	\$3.77
		IEEE 802.11 Interface Unit Type M24	\$315.00	\$9.69	\$7.96	\$7.02
		IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
		Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
		Hard Disk Drive Option Type P8	\$126.00	\$3.88	\$3.19	\$2.81
		XPS Direct Print Option Type M24	\$43.00	\$1.32	\$1.09	\$0.96
		IPDS Unit Type P15	\$389.00	\$11.97	\$9.85	\$8.67
		VM Card Type P8	\$76.00	\$2.34	\$1.92	\$1.69
38		SP 6430DN	\$1,193.00	\$40.54	\$33.37	\$29.38
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		(repl w/ 408066) Paper Feed Unit TK2010	\$249.00	\$7.66	\$6.30	\$5.55
		Paper Feed Unit TK2010	\$249.00	\$7.66	\$6.30	\$5.55
		Adjustable Height Cabinet Type D	\$94.00	\$2.89	\$2.38	\$2.10
		Memory Unit Type N 1GB	\$136.00	\$4.18	\$3.44	\$3.03
		250GB HDD Type P4	\$150.00	\$4.61	\$3.80	\$3.34
		IEEE 1284 Interface Type A	\$57.00	\$1.75	\$1.44	\$1.27
		IEEE802.11 Interface Unit Type O	\$274.00	\$8.43	\$6.94	\$6.11
		VM CARD Type W	\$34.00	\$1.06	\$0.86	\$0.76
		IPDS Unit Type P4	\$539.00	\$18.38	\$14.74	\$12.59
		XPS Direct Print Option Type P4	\$42.00	\$1.29	\$1.06	\$0.94
50		SP 8400DN	\$1,820.00	\$59.83	\$49.25	\$43.35
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		Paper Feed Unit PB3240	\$542.00	\$16.67	\$13.72	\$12.08
		LCIT PB3260	\$652.00	\$20.06	\$16.51	\$14.53
		LCIT RT3030 (1500 Sheets)	\$823.00	\$25.32	\$20.94	\$18.34
		Punch Unit PU3060 NA	\$332.00	\$10.21	\$8.41	\$7.40
		Punch Unit PU3060 NA	\$326.00	\$10.03	\$8.25	\$7.27
		Cabinet Type F	\$104.00	\$3.20	\$2.63	\$2.32
		Bridge Unit BU3070	\$136.00	\$4.18	\$3.44	\$3.03
		Finisher SR3210	\$708.00	\$21.78	\$17.93	\$15.78
		Finisher SR3230	\$1,675.00	\$51.52	\$42.41	\$37.34

		Output Jogger Unit Type M25	\$196.00	\$6.03	\$4.96	\$4.37
		Attention Light AL3000	\$726.00	\$22.33	\$18.38	\$16.18
		Internal Multi-fold Unit FD3000	\$1,228.00	\$37.77	\$31.09	\$27.37
		Mail Box CS3010	\$540.00	\$16.61	\$13.67	\$12.04
		IPDS UNIT TYPE P13	\$396.00	\$12.18	\$10.03	\$8.83
		HDD OPTION TYPE P13	\$158.00	\$4.86	\$4.00	\$3.52
		PostScript3 Unit Type P13	\$214.00	\$6.58	\$5.42	\$4.77
		IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
		IEEE 802.11a/g/n Interface Unit Type M19	\$300.00	\$9.23	\$7.60	\$6.68
		XPS Direct Print Option Type P13	\$39.00	\$1.20	\$0.99	\$0.87
		Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
		VM CARD Type P13	\$66.00	\$2.03	\$1.67	\$1.47
		NFC Card Reader Type P11	\$125.00	\$3.86	\$3.17	\$2.79
		External NFC Card Reader Bracket Type P11	\$39.00	\$1.20	\$0.99	\$0.87
21 B&W / 21 Color	SP	C262DNw	\$313.00	\$13.47	\$11.09	\$9.76
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit TK1220	\$114.00	\$3.51	\$2.89	\$2.54
30 B&W / 30 Color	SP	C352DN	\$897.00	\$31.44	\$25.88	\$22.78
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit TK1230	\$118.00	\$3.63	\$2.99	\$2.63
		Paper Feed Unit TK1240	\$189.00	\$5.81	\$4.79	\$4.21
		Low Cabinet Type O	\$87.00	\$2.68	\$2.20	\$1.94
		Tall Cabinet Type N	\$101.00	\$3.11	\$2.56	\$2.25
		PostScript3 Unit Type P12	\$218.00	\$6.71	\$5.52	\$4.86
		IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18
		IEEE 802.11 Interface Unit Type M24	\$315.00	\$9.69	\$7.98	\$7.02
		XPS Direct Print Option Type P12	\$40.00	\$1.23	\$1.01	\$0.89
		VM Card Type P8	\$76.00	\$2.34	\$1.92	\$1.69
		Hard Disk Drive Option Type P12	\$104.00	\$3.20	\$2.63	\$2.32
30 B&W / 30 Color	SP	C360DNw	\$377.00	\$14.30	\$11.77	\$10.36
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit TK1230	\$118.00	\$3.63	\$2.99	\$2.63
		Paper Feed Unit TK1240	\$189.00	\$5.81	\$4.79	\$4.21
		Tall Cabinet Type N	\$101.00	\$3.11	\$2.56	\$2.25
42 B&W / 42 Color	SP	C440DN	\$955.00	\$33.22	\$27.35	\$24.07
		ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
		Paper Feed Unit PB1020	\$288.00	\$8.86	\$7.29	\$6.42
		Tall cabinet Type SP C430	\$114.00	\$3.51	\$2.89	\$2.54
		Medium Cabinet Type SP C430	\$103.00	\$3.17	\$2.61	\$2.30
		Caster Table Type C	\$152.00	\$4.68	\$3.85	\$3.39
		IEEE 1284 Interface Type A	\$57.00	\$1.75	\$1.44	\$1.27
		IEEE802.11 Interface Unit Type O	\$274.00	\$8.43	\$6.94	\$6.11
		Hard Disk Drive Option Type P7	\$124.00	\$3.81	\$3.14	\$2.76
		XPS Direct Print Option Type P7	\$42.00	\$1.29	\$1.06	\$0.94
		IPDS Unit Type P7	\$397.00	\$12.21	\$10.05	\$8.85
		VM Card Type P7	\$76.00	\$2.34	\$1.92	\$1.69
45 B&W / 45 Color	SP	C840DN	\$2,475.00	\$79.98	\$65.83	\$57.95
55 B&W / 55 Color	SP	C842DN	\$3,143.00	\$100.52	\$82.75	\$72.84
		ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
		Paper Feed Unit PB3240	\$542.00	\$16.67	\$13.72	\$12.08
		Paper Feed Unit PB3250	\$247.00	\$7.60	\$6.25	\$5.51
		LCIT PB3260	\$652.00	\$20.06	\$16.51	\$14.53
		LCIT RT3030 (1500 Sheets)	\$823.00	\$25.32	\$20.84	\$18.34
		Punch Unit PU3060 NA	\$332.00	\$10.21	\$8.41	\$7.40
		Punch Unit PU3060 NA	\$326.00	\$10.03	\$8.25	\$7.27
		Caster Table Type M3	\$118.00	\$3.63	\$2.99	\$2.63
		Cabinet Type F	\$104.00	\$3.20	\$2.63	\$2.32
		Imageable Area Extension Unit Type P11	\$35.00	\$1.08	\$0.89	\$0.78
		Banner Paper Guide Tray Type M19	\$381.00	\$11.72	\$9.85	\$8.49
		Bridge Unit BU3070	\$136.00	\$4.18	\$3.44	\$3.03
		Finisher SR3210	\$708.00	\$21.78	\$17.93	\$15.78
		Booklet Finisher SR3220	\$1,501.00	\$46.17	\$38.01	\$33.46
		Finisher SR3230	\$1,675.00	\$51.52	\$42.41	\$37.34
		Output Jogger Unit Type M25	\$196.00	\$6.03	\$4.96	\$4.37
		Attention Light AL3000	\$726.00	\$22.33	\$18.38	\$16.18
		Internal Multi-fold Unit FD3000	\$1,228.00	\$37.77	\$31.09	\$27.37
		Mail Box CS3010	\$540.00	\$16.61	\$13.67	\$12.04
		HDD Option Type P11	\$109.00	\$3.36	\$2.76	\$2.43
		PostScript3 Unit Type P11	\$214.00	\$6.58	\$5.42	\$4.77
		Camera Direct Print Card Type M19	\$117.00	\$3.60	\$2.96	\$2.61
		IEEE 1284 Interface Board Type M19	\$53.00	\$1.63	\$1.34	\$1.18

IEEE 802.11a/g/n Interface Unit Type M19	\$300.00	\$9.23	\$7.60	\$6.89
XPS Direct Print Option Type P11	\$39.00	\$1.20	\$0.99	\$0.87
Extended USB Board Type M19	\$375.00	\$11.54	\$9.50	\$8.36
VM Card Type P8	\$76.00	\$2.34	\$1.92	\$1.69
NFC Card Reader Type P11	\$125.00	\$3.86	\$3.17	\$2.79
External NFC Card Reader Bracket Type P11	\$39.00	\$1.20	\$0.99	\$0.87
Printer on Hotspot Portal INC1YR	\$524.00	\$17.87	\$14.33	\$12.24
UCS P3500M Video Conferencing System	\$1,979.00	\$67.48	\$54.13	\$46.21
ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
External USB Keyboard (No bracket)	\$32.00	\$0.96	\$0.81	\$0.71
UCS P3500 Video Conferencing System	\$1,650.00	\$56.27	\$45.13	\$38.53
D2200 Interactive Whiteboard	\$2,339.00	\$71.95	\$59.22	\$52.14
ESP S1 Power Filter	\$23.00	\$0.71	\$0.58	\$0.51
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
D5510 Interactive Whiteboard	\$5,355.00	\$182.61	\$146.46	\$125.04
Interactive Whiteboard Stand Type 2	\$901.00	\$30.72	\$24.64	\$21.04
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
Interactive Whiteboard Pen Type 1	\$198.00	\$6.75	\$5.42	\$4.62
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
D5520 Interactive Whiteboard	\$2,997.00	\$92.19	\$75.88	\$66.80
ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
Interactive Whiteboard Windows 10 Controller	\$2,030.00	\$69.22	\$55.52	\$47.40
Camera Unit Type 1	\$151.00	\$5.15	\$4.13	\$3.53
Interactive Whiteboard Stand Type 2	\$901.00	\$30.72	\$24.64	\$21.04
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
Logitech Keyboard & Touchpad K400+	\$44.00	\$1.50	\$1.20	\$1.03
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
D6500 Interactive Whiteboard	\$3,798.00	\$116.83	\$96.17	\$84.66
D6500 w/ Business Controller	\$5,688.00	\$174.96	\$144.02	\$126.79
Interactive Whiteboard Stand Type 3 Bundle	\$956.00	\$29.41	\$24.21	\$21.31
Interactive Whiteboard Pen Sensor Kit Type 2	\$236.00	\$8.06	\$6.45	\$5.51
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
D6510 Interactive Whiteboard	\$4,595.00	\$141.34	\$116.35	\$102.42
ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
Interactive Whiteboard Windows 10 Controller	\$2,030.00	\$69.22	\$55.52	\$47.40
Camera Unit Type 1	\$151.00	\$5.15	\$4.13	\$3.53
Interactive Whiteboard Stand Type 3 Bundle	\$956.00	\$29.41	\$24.21	\$21.31
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
Logitech Keyboard & Touchpad K400+	\$44.00	\$1.50	\$1.20	\$1.03
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
D7500 Interactive Whiteboard	\$6,570.00	\$202.09	\$166.35	\$146.45
ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
Interactive Whiteboard Controller	\$1,990.00	\$67.86	\$54.43	\$46.47
Interactive Whiteboard Windows 10 Controller	\$2,030.00	\$69.22	\$55.52	\$47.40
Pen Sensor Kit Type 3	\$281.00	\$9.68	\$7.69	\$6.58
Camera Unit Type 1	\$151.00	\$5.15	\$4.13	\$3.53
IWB Stand Type 4 Bundle	\$1,291.00	\$39.71	\$32.69	\$28.79
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
Logitech Keyboard & Touchpad K400+	\$44.00	\$1.50	\$1.20	\$1.03
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
D8400 Interactive Whiteboard	\$10,972.00	\$337.50	\$277.81	\$244.57
Interactive Whiteboard Pen Sensor Kit Type 2	\$236.00	\$8.06	\$6.45	\$5.51
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
D8600 Interactive Whiteboard	\$11,500.00	\$353.74	\$291.18	\$256.34
ESP XG-PCS-15D (120 Volt, 15 Amp)	\$138.00	\$4.24	\$3.49	\$3.08
TS Network Connect - Interactive Whiteboard	\$225.00	\$7.67	\$6.15	\$5.25
Connection Box 1	\$139.00	\$4.28	\$3.52	\$3.10
Interactive Whiteboard License Type 1	\$618.00	\$21.07	\$16.90	\$14.43
IWB Stand Type 4 Bundle	\$1,291.00	\$39.71	\$32.69	\$28.79
Logitech Keyboard & Touchpad K400+	\$44.00	\$1.50	\$1.20	\$1.03
KONFTELEGO SPEAKERPHONE	\$135.00	\$4.15	\$3.42	\$3.01
TRIPLITE HIGH-SPEED HDMI 4K CABLE	\$15.00	\$0.46	\$0.38	\$0.33
IM Belkin 12FT CAT5E Black RJ45M Cable	\$12.24	\$0.42	\$0.33	\$0.29
TRIPLITE 10IN HOOK AND LOOP VELCRO CABLE MANAGEMENT TIES	\$4.78	\$0.15	\$0.12	\$0.11
TRIPLITE 18FT USB 2.0 EXTENSION CABLE	\$19.00	\$0.58	\$0.48	\$0.42
RF IDEAS MOUNTING VELCRO & CABLE CLIP KIT	\$6.66	\$0.23	\$0.18	\$0.16
TRIPLITE SURGE PROTECTOR POWER STRIP	\$35.00	\$1.08	\$0.89	\$0.78
C2G 15FT WIREMOLD CONDUIT	\$35.00	\$1.08	\$0.89	\$0.78

LOGITECH WEBCAM C930E	\$185.00	\$5.06	\$4.18	\$3.88
PHOENIX AUDIO QUATTRO 3 POWER HUB	\$245.00	\$7.54	\$6.20	\$5.46
PHOENIX AUDIO SPIDER CEILING MOUNT	\$69.00	\$2.12	\$1.75	\$1.54
PHOENIX AUDIO SPIDER	\$725.00	\$22.30	\$18.36	\$16.16
RFIDEAS PCPROX PLUS SP RICOH BLACK MULTI-CABLE USB READER (NO M&S AVAIL)	\$139.00	\$4.28	\$3.52	\$3.10
Interactive Whiteboard Windows 10 Controller	\$2,030.00	\$69.22	\$55.52	\$47.40
G800SE - Camera	\$720.00	\$24.55	\$19.69	\$16.81
Ricoh BR-1 Bar Code RDR	\$599.00	\$20.43	\$16.38	\$13.99
Ricoh G-1 GPS Unit	\$499.00	\$17.02	\$13.65	\$11.65
Ricoh DB-65 Lithium Battery	\$38.00	\$1.30	\$1.04	\$0.89
Ricoh BJ-6 Battery Charger	\$32.00	\$1.09	\$0.88	\$0.75
(Q) 1YR EXTENDED WARRANTY	\$99.00	\$3.38	\$2.71	\$2.31

Appendix D - Lexmark

Speed	Model	Purchase Price	FMV Lease 36 Months	FMV Lease 48 Months	FMV Lease 60 Months
40	C2240	\$695.00	\$21.96	\$17.58	\$15.01
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	500GB Hard Disk Drive (USB)	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Tray	\$188.00	\$5.94	\$4.76	\$4.06
	650-Sheet Duo Tray	\$188.00	\$5.94	\$4.76	\$4.06
	Adjustable Printer Stand	\$286.00	\$9.04	\$7.24	\$6.18
	Card for IPDS	\$511.00	\$16.15	\$12.93	\$11.04
	Card for Prescribe Emulation	\$186.00	\$5.88	\$4.71	\$4.02
	Contact Authentication Device	\$52.00	\$1.64	\$1.32	\$1.12
	Contactless Authentication Device	\$128.00	\$4.04	\$3.24	\$2.76
	Forms and Barcode Card	\$355.00	\$11.22	\$8.98	\$7.67
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
50	C4150	\$1,043.00	\$32.96	\$26.39	\$22.53
	2GB x32 DDR3 RAM	\$78.00	\$2.46	\$1.97	\$1.68
	320+GB Hard Disk Drive	\$363.00	\$11.47	\$9.18	\$7.84
	550-Sheet Tray	\$258.00	\$8.15	\$6.53	\$5.57
	Adjustable Stand	\$255.00	\$8.06	\$6.45	\$5.51
	MarkNet N8360 802.11 Wireless w/NFC	\$157.00	\$4.96	\$3.97	\$3.39
	Surge Protective Device 110-120V	\$30.00	\$0.95	\$0.76	\$0.65
60	C6160	\$1,501.00	\$47.43	\$37.98	\$32.42
	2200-Sheet Tray	\$859.00	\$27.14	\$21.73	\$18.55
	2GB x 64 DDR3 RAM	\$94.00	\$2.97	\$2.38	\$2.03
	320+GB Hard Disk Drive	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Tray	\$289.00	\$9.13	\$7.31	\$6.24
	Caster Base	\$366.00	\$11.57	\$9.26	\$7.91
	Envelope Tray	\$317.00	\$10.02	\$8.02	\$6.85
	Inline Stapler	\$334.00	\$10.55	\$8.45	\$7.21

	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
42	M1242	\$347.00	\$10.97	\$8.78	\$7.50
46	M1246	\$440.00	\$13.90	\$11.13	\$9.50
	250-Sheet Tray	\$129.00	\$4.08	\$3.26	\$2.79
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	550-Sheet Lockable Tray	\$249.00	\$7.87	\$6.30	\$5.38
	550-Sheet Tray	\$198.00	\$6.26	\$5.01	\$4.28
	Adjustable Printer Stand	\$314.00	\$9.92	\$7.94	\$6.78
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
50	M3250	\$695.00	\$21.96	\$17.58	\$15.01
	250-Sheet Tray	\$129.00	\$4.08	\$3.26	\$2.79
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	500GB Hard Disk Drive (USB)	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Lockable Tray	\$249.00	\$7.87	\$6.30	\$5.38
	550-Sheet Tray	\$198.00	\$6.26	\$5.01	\$4.28
	Adjustable Printer Stand	\$314.00	\$9.92	\$7.94	\$6.78
	Contactless Authentication Device	\$128.00	\$4.04	\$3.24	\$2.76
	Forms and Bar Code Card	\$355.00	\$11.22	\$8.98	\$7.67
	IPDS Card	\$511.00	\$16.15	\$12.93	\$11.04
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Marknet N8372 (Front Wifi- FSM)	\$47.00	\$1.49	\$1.19	\$1.02
	Parallel 1284-B Interface Card	\$83.00	\$2.62	\$2.10	\$1.79
	PRESCRIBE Card	\$186.00	\$5.88	\$4.71	\$4.02
	RS-232C Serial Interface Card	\$121.00	\$3.82	\$3.06	\$2.61
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
55	M5255	\$985.00	\$31.13	\$24.92	\$21.28
70	M5270	\$1,681.00	\$53.12	\$42.53	\$36.31
	10-Foot Parallel Printer Cable	\$24.00	\$0.76	\$0.61	\$0.52
	2-meter USB Printer Cable	\$18.00	\$0.57	\$0.46	\$0.39
	2100-Sheet Tray	\$442.00	\$13.97	\$11.18	\$9.55

	250-Sheet Lockable Tray	\$212.00	\$6.70	\$5.36	\$4.58
	250-Sheet Tray	\$177.00	\$5.59	\$4.48	\$3.82
	250-Sheet Tray Insert	\$69.00	\$2.18	\$1.75	\$1.49
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	4-Bin Mailbox	\$265.00	\$8.37	\$6.70	\$5.72
	500GB Hard Disk Drive (SATA)	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Lockable Tray	\$265.00	\$8.37	\$6.70	\$5.72
	550-Sheet Tray	\$252.00	\$7.96	\$6.38	\$5.44
	550-Sheet Tray Insert	\$87.00	\$2.75	\$2.20	\$1.88
	Adjustable Printer Stand	\$286.00	\$9.04	\$7.24	\$6.18
	Caster Base	\$309.00	\$9.76	\$7.82	\$6.67
	Forms and Bar Code Card	\$355.00	\$11.22	\$8.98	\$7.67
	IPDS Card	\$511.00	\$16.15	\$12.93	\$11.04
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$465.00	\$14.69	\$11.76	\$10.04
	Marknet N8370 (Rear Wifi)	\$47.00	\$1.49	\$1.19	\$1.02
	Memory Expansion (4GB) DDR3	\$87.00	\$2.75	\$2.20	\$1.88
	MS7/MS8 High Capacity Output Expander	\$446.00	\$14.09	\$11.28	\$9.63
	MS7/MS8 Output Expander	\$132.00	\$4.17	\$3.34	\$2.85
	Parallel 1284-B Interface Card	\$74.00	\$2.34	\$1.87	\$1.60
	PRESCRIBE Card	\$186.00	\$5.88	\$4.71	\$4.02
	RS-232C Serial Interface Card	\$74.00	\$2.34	\$1.87	\$1.60
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Spacer	\$60.00	\$1.90	\$1.52	\$1.30
	Staple Finisher	\$265.00	\$8.37	\$6.70	\$5.72
	Staple, Hole Punch Finisher	\$585.00	\$18.49	\$14.80	\$12.64
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
35	XC2235	\$1,415.00	\$44.71	\$35.80	\$30.56
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	320+GB Hard Disk Drive	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Tray	\$188.00	\$5.94	\$4.76	\$4.06
	650-Sheet Duo Tray	\$188.00	\$5.94	\$4.76	\$4.06

	Adjustable Printer Stand	\$286.00	\$9.04	\$7.24	\$6.18
	Card for IPDS	\$511.00	\$16.15	\$12.93	\$11.04
	Card for Prescribe Emulation	\$186.00	\$5.88	\$4.71	\$4.02
	Contactless Authentication Device	\$128.00	\$4.04	\$3.24	\$2.76
	Forms and Barcode Card	\$355.00	\$11.22	\$8.98	\$7.67
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Marknet N8327 802.11 a/b/c/g/n/ac Wireless Print Server	\$47.00	\$1.49	\$1.19	\$1.02
	Memory Expansion (4GB) DDR3	\$87.00	\$2.75	\$2.20	\$1.88
	Parallel 1284-B Interface Card	\$83.00	\$2.62	\$2.10	\$1.79
	RS-232C Serial Interface Card	\$121.00	\$3.82	\$3.06	\$2.61
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
40	XC4140	\$2,005.00	\$63.36	\$50.73	\$43.31
50	XC4150	\$2,949.00	\$93.19	\$74.61	\$63.70
	2GB x32 DDR3 RAM	\$87.00	\$2.75	\$2.20	\$1.88
	320+GB Hard Disk Drive	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Tray	\$289.00	\$9.13	\$7.31	\$6.24
	Adjustable Stand	\$286.00	\$9.04	\$7.24	\$6.18
	MarkNet N8360 802.11 Wireless w/NFC	\$176.00	\$5.56	\$4.45	\$3.80
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
40	XC4240	\$1,769.00	\$55.90	\$44.76	\$38.21
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	320+GB Hard Disk Drive	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Tray	\$188.00	\$5.94	\$4.76	\$4.06
	650-Sheet Duo Tray	\$188.00	\$5.94	\$4.76	\$4.06
	Adjustable Printer Stand	\$286.00	\$9.04	\$7.24	\$6.18
	Card for IPDS	\$511.00	\$16.15	\$12.93	\$11.04
	Card for Prescribe Emulation	\$186.00	\$5.88	\$4.71	\$4.02
	Contact Authentication Device	\$52.00	\$1.64	\$1.32	\$1.12
	Contactless Authentication Device	\$128.00	\$4.04	\$3.24	\$2.76
	Forms and Barcode Card	\$355.00	\$11.22	\$8.98	\$7.67
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10

	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Marknet N8327 802.11 ab/c/gh/ac Wireless Print Server	\$47.00	\$1.49	\$1.19	\$1.02
	Memory Expansion (4GB) DDR3	\$87.00	\$2.75	\$2.20	\$1.88
	Parallel 1284-B Interface Card	\$83.00	\$2.62	\$2.10	\$1.79
	RS-232C Serial Interface Card	\$121.00	\$3.82	\$3.06	\$2.61
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
52	XC6152	\$5,191.00	\$164.04	\$131.33	\$112.13
	2200-Sheet Tray	\$859.00	\$27.14	\$21.73	\$18.55
	2GB x 64 DDR3 RAM	\$94.00	\$2.97	\$2.38	\$2.03
	550-Sheet Tray	\$289.00	\$9.13	\$7.31	\$6.24
	Envelope Tray	\$317.00	\$10.02	\$8.02	\$6.85
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	XC6152, XC8160 English Keyboard Kit	\$298.00	\$9.42	\$7.54	\$6.44
60	XC8160	\$6,961.00	\$219.97	\$176.11	\$150.36
	2200-Sheet Tray	\$859.00	\$27.14	\$21.73	\$18.55
	2GB x 64 DDR3 RAM	\$94.00	\$2.97	\$2.38	\$2.03
	550-Sheet Tray	\$289.00	\$9.13	\$7.31	\$6.24
	English Keyboard Kit	\$279.00	\$8.82	\$7.06	\$6.03
	Envelope Tray	\$317.00	\$10.02	\$8.02	\$6.85
	Multi-position Staple Punch Finisher - Short	\$1,393.00	\$44.02	\$35.24	\$30.09
	Multi-position Staple Punch Finisher - Tall	\$1,393.00	\$44.02	\$35.24	\$30.09
	Staple Finisher	\$334.00	\$10.55	\$8.45	\$7.21
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	XC6152, XC8160 English Keyboard Kit	\$298.00	\$9.42	\$7.54	\$6.44
35	XC9235	\$7,847.00	\$247.97	\$198.53	\$169.50
45	XC9245	\$9,617.00	\$303.90	\$243.31	\$207.73
55	XC9255	\$10,797.00	\$341.19	\$273.16	\$233.22
	10-Sheet Banner Tray	\$532.00	\$16.81	\$13.46	\$11.49
	1GBx32 DDR3 RAM	\$69.00	\$2.18	\$1.75	\$1.49
	2 x 500-Sheet Tray with casters	\$1,279.00	\$40.42	\$32.36	\$27.63
	2/3 Hole Punch Tri Fold Booklet Finisher	\$3,549.00	\$112.15	\$89.79	\$76.66
	2500-Sheet Tray - Letter with casters	\$1,673.00	\$52.87	\$42.33	\$36.14

	256MB User Flash Memory	\$55.00	\$1.74	\$1.39	\$1.19
	2GBx32 DDR3 RAM	\$87.00	\$2.75	\$2.20	\$1.88
	3000-Sheet Tray - Letter	\$1,419.00	\$44.84	\$35.90	\$30.65
	Cabinet with Casters	\$295.00	\$9.32	\$7.46	\$6.37
	English Keyboard Kit	\$279.00	\$8.82	\$7.06	\$6.03
	Lexmark 160GB Hard Drive	\$268.00	\$8.47	\$6.78	\$5.79
	MarkNet 8350 802.11 b/g/n Wireless Print Server	\$186.00	\$5.88	\$4.71	\$4.02
	Staple Finisher (Inline)	\$1,064.00	\$33.62	\$26.92	\$22.98
	Staple, 2/3 Hole Punch Finisher	\$1,774.00	\$56.06	\$44.88	\$38.32
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Working Shelf	\$87.00	\$2.75	\$2.20	\$1.88
65	XC9265	\$12,567.00	\$397.12	\$317.95	\$271.45
	10-Sheet Banner Tray	\$532.00	\$16.81	\$13.46	\$11.49
	1GBx32 DDR3 RAM	\$69.00	\$2.18	\$1.75	\$1.49
	2 x 500-Sheet Tray with casters	\$1,279.00	\$40.42	\$32.36	\$27.63
	2/3 Hole Punch Tri Fold Booklet Finisher	\$3,549.00	\$112.15	\$89.79	\$76.66
	2500-Sheet Tray - Letter with casters	\$1,673.00	\$52.87	\$42.33	\$36.14
	256MB User Flash Memory	\$55.00	\$1.74	\$1.39	\$1.19
	2GBx32 DDR3 RAM	\$87.00	\$2.75	\$2.20	\$1.88
	3000-Sheet Tray - Letter	\$1,419.00	\$44.84	\$35.90	\$30.65
	Cabinet with Casters	\$295.00	\$9.32	\$7.46	\$6.37
	English Keyboard Kit	\$279.00	\$8.82	\$7.06	\$6.03
	Lexmark 160GB Hard Drive	\$268.00	\$8.47	\$6.78	\$5.79
	MarkNet 8350 802.11 b/g/n Wireless Print Server	\$186.00	\$5.88	\$4.71	\$4.02
	Staple Finisher (Inline)	\$1,064.00	\$33.62	\$26.92	\$22.98
	Staple, 2/3 Hole Punch Finisher	\$1,774.00	\$56.06	\$44.88	\$38.32
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Working Shelf	\$87.00	\$2.75	\$2.20	\$1.88
42	XM1242	\$648.00	\$20.48	\$16.39	\$14.00
46	XM1246	\$943.00	\$29.80	\$23.86	\$20.37
	250-Sheet Tray	\$129.00	\$4.08	\$3.26	\$2.79
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	550-Sheet Lockable Tray	\$249.00	\$7.87	\$6.30	\$5.38
	550-Sheet Tray	\$198.00	\$6.26	\$5.01	\$4.28
	Adjustable Printer Stand	\$314.00	\$9.92	\$7.94	\$6.78

	Contactless Authentication Device	\$128.00	\$4.04	\$3.24	\$2.76
	Forms and Bar Code Card	\$355.00	\$11.22	\$8.98	\$7.67
	IPDS Card	\$511.00	\$16.15	\$12.93	\$11.04
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Marknet N8327 802.11 ab/c/g/n/ac Wireless Print Server	\$47.00	\$1.49	\$1.19	\$1.02
	PRESCRIBE Card	\$186.00	\$5.88	\$4.71	\$4.02
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
50	XM3250	\$1,415.00	\$44.71	\$35.80	\$30.56
	250-Sheet Tray	\$129.00	\$4.08	\$3.26	\$2.79
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	320+GB Hard Disk Drive	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Lockable Tray	\$249.00	\$7.87	\$6.30	\$5.38
	550-Sheet Tray	\$198.00	\$6.26	\$5.01	\$4.28
	Adjustable Printer Stand	\$314.00	\$9.92	\$7.94	\$6.78
	Contact Authentication Device	\$52.00	\$1.64	\$1.32	\$1.12
	Contactless Authentication Device	\$128.00	\$4.04	\$3.24	\$2.76
	Forms and Bar Code Card	\$355.00	\$11.22	\$8.98	\$7.67
	Inline Staple Finisher	\$265.00	\$8.37	\$6.70	\$5.72
	IPDS Card	\$511.00	\$16.15	\$12.93	\$11.04
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Marknet N8327 802.11 ab/c/g/n/ac Wireless Print Server	\$47.00	\$1.49	\$1.19	\$1.02
	Parallel 1284-B Interface Card	\$83.00	\$2.62	\$2.10	\$1.79
	PRESCRIBE Card	\$186.00	\$5.88	\$4.71	\$4.02
	RS-232C Serial Interface Card	\$121.00	\$3.82	\$3.06	\$2.61
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
65	XM5365	\$2,123.00	\$67.09	\$53.71	\$45.86
	10-Foot Parallel Printer Cable	\$24.00	\$0.76	\$0.61	\$0.52

	2-meter USB Printer Cable	\$18.00	\$0.57	\$0.46	\$0.39
	2100-Sheet Tray	\$442.00	\$13.97	\$11.18	\$9.55
	250-Sheet Lockable Tray	\$212.00	\$6.70	\$5.36	\$4.58
	250-Sheet Tray	\$177.00	\$5.59	\$4.48	\$3.82
	250-Sheet Tray Insert	\$69.00	\$2.18	\$1.75	\$1.49
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	500GB Hard Disk Drive (SATA)	\$407.00	\$12.86	\$10.30	\$8.79
	550-Sheet Lockable Tray	\$265.00	\$8.37	\$6.70	\$5.72
	550-Sheet Tray	\$252.00	\$7.96	\$6.38	\$5.44
	550-Sheet Tray Insert	\$87.00	\$2.75	\$2.20	\$1.88
	Adjustable Printer Stand	\$286.00	\$9.04	\$7.24	\$6.18
	Caster Base	\$309.00	\$9.76	\$7.82	\$6.67
	Contact Authentication Device	\$52.00	\$1.64	\$1.32	\$1.12
	Forms and Bar Code Card	\$355.00	\$11.22	\$8.98	\$7.67
	IPDS Card	\$511.00	\$16.15	\$12.93	\$11.04
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$465.00	\$14.69	\$11.76	\$10.04
	Marknet N8370 (Rear Wifi)	\$47.00	\$1.49	\$1.19	\$1.02
	Memory Expansion (4GB) DDR3	\$87.00	\$2.75	\$2.20	\$1.88
	Parallel 1284-B Interface Card	\$74.00	\$2.34	\$1.87	\$1.60
	PRESCRIBE Card	\$186.00	\$5.88	\$4.71	\$4.02
	RS-232C Serial Interface Card	\$74.00	\$2.34	\$1.87	\$1.60
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Swivel Cabinet	\$232.00	\$7.33	\$5.87	\$5.01
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
63	XM7263	\$3,539.00	\$111.83	\$89.54	\$76.44
70	XM7270	\$4,719.00	\$149.12	\$119.39	\$101.93
	1GBx32 DDR3 RAM	\$69.00	\$2.18	\$1.75	\$1.49
	2100-Sheet Tray	\$487.00	\$15.39	\$12.32	\$10.52
	256MB User Flash Memory	\$55.00	\$1.74	\$1.39	\$1.19
	2GBx32 DDR3 RAM	\$87.00	\$2.75	\$2.20	\$1.88
	4-Bin Mailbox	\$279.00	\$8.82	\$7.06	\$6.03
	550-Sheet Tray	\$243.00	\$7.68	\$6.15	\$5.25

	MarkNet 8350 802.11 b/g/n Wireless Print Server	\$186.00	\$5.88	\$4.71	\$4.02
	Offset Stacker	\$132.00	\$4.17	\$3.34	\$2.85
	Staple Finisher	\$265.00	\$8.37	\$6.70	\$5.72
	Staple, Hole Punch Finisher	\$585.00	\$18.49	\$14.80	\$12.64
55	XM7355	\$3,303.00	\$104.37	\$83.57	\$71.34
70	XM7370	\$4,129.00	\$130.48	\$104.46	\$89.19
	10-Foot Parallel Printer Cable	\$24.00	\$0.76	\$0.61	\$0.52
	2-meter USB Printer Cable	\$18.00	\$0.57	\$0.46	\$0.39
	2100-Sheet Tray	\$487.00	\$15.39	\$12.32	\$10.52
	256MB User Flash Memory	\$58.00	\$1.83	\$1.47	\$1.25
	4-Bin Mailbox	\$265.00	\$8.37	\$6.70	\$5.72
	550-Sheet Tray	\$243.00	\$7.68	\$6.15	\$5.25
	Contact	\$52.00	\$1.64	\$1.32	\$1.12
	Contact Authentication Device	\$52.00	\$1.64	\$1.32	\$1.12
	Forms and Bar Code Card	\$355.00	\$11.22	\$9.98	\$7.67
	IPDS Card	\$511.00	\$16.15	\$12.93	\$11.04
	Japanese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Keyboard Kit (English)	\$310.00	\$9.80	\$7.84	\$6.70
	Korean Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)	\$465.00	\$14.69	\$11.76	\$10.04
	Marknet N8370 (Rear Wifi)	\$47.00	\$1.49	\$1.19	\$1.02
	Memory Expansion (4GB) DDR3	\$87.00	\$2.75	\$2.20	\$1.88
	Offset Stacker	\$132.00	\$4.17	\$3.34	\$2.85
	Parallel 1284-B Interface Card	\$74.00	\$2.34	\$1.87	\$1.60
	PRESCRIBE Card	\$186.00	\$5.88	\$4.71	\$4.02
	RS-232C Serial Interface Card	\$74.00	\$2.34	\$1.87	\$1.60
	Simplified Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
	Spacer	\$60.00	\$1.90	\$1.52	\$1.30
	Staple Finisher	\$265.00	\$8.37	\$6.70	\$5.72
	Staple, Hole Punch Finisher	\$585.00	\$18.49	\$14.80	\$12.64
	Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
	Traditional Chinese Font Card	\$236.00	\$7.46	\$5.97	\$5.10
45	XM9145	\$6,739.00	\$212.95	\$170.50	\$145.56
55	XM9155	\$7,393.00	\$233.62	\$187.04	\$159.69
65	XM9165	\$9,611.00	\$303.71	\$243.16	\$207.60

10-Sheet Banner Tray	\$532.00	\$16.81	\$13.46	\$11.49
1GBx32 DDR3 RAM	\$69.00	\$2.18	\$1.75	\$1.49
2 x 500-Sheet Tray	\$1,152.00	\$36.40	\$29.15	\$24.88
2/3 Hole Punch Tri Fold Booklet Finisher	\$3,549.00	\$112.15	\$89.79	\$76.66
2500-Sheet Tandem Tray - Letter	\$1,419.00	\$44.84	\$35.90	\$30.65
256MB User Flash Memory	\$55.00	\$1.74	\$1.39	\$1.19
2GBx32 DDR3 RAM	\$87.00	\$2.75	\$2.20	\$1.88
3000-Sheet Tray - Letter	\$1,419.00	\$44.84	\$35.90	\$30.65
Cabinet with Casters	\$186.00	\$5.88	\$4.71	\$4.02
English Keyboard Kit	\$279.00	\$8.82	\$7.06	\$6.03
MarkNet 8350 802.11 b/g/n Wireless Print Server	\$186.00	\$5.88	\$4.71	\$4.02
Staple Finisher (Inline)	\$1,064.00	\$33.62	\$26.92	\$22.98
Staple, 2/3 Hole Punch Finisher	\$1,774.00	\$56.06	\$44.88	\$38.32
Surge Protective Device 110-120V	\$34.00	\$1.07	\$0.86	\$0.73
Working Shelf	\$87.00	\$2.75	\$2.20	\$1.88

Appendix E - HP					
Speed	Model	Purchase Price	FMV Lease 36 Months	FMV Lease 48 Months	FMV Lease 60 Months
22	E77822dn	\$2,367.37	\$74.81	\$59.89	\$51.14
25	E77825dn	\$2,540.00	\$80.26	\$64.26	\$54.86
30	E77830dn	\$2,822.11	\$89.18	\$71.40	\$60.96
	Cabinet	\$176.84	\$5.59	\$4.47	\$3.82
	Dual Cassette 2 X 520 sheets	\$436.84	\$13.80	\$11.05	\$9.44
	2000 sheet High Capacity Input	\$830.53	\$26.24	\$21.01	\$17.94
	2nd Exit - See definitions for requirement	\$42.11	\$1.33	\$1.07	\$0.91
	Inner finisher	\$649.47	\$20.52	\$16.43	\$14.03
	External stapler/stacker finisher -3000 sheets	\$1,001.05	\$31.63	\$25.33	\$21.62
	Booklet maker finisher	\$1,689.47	\$53.39	\$42.74	\$36.49
	Hole punch - 2/3 for inner finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Hole punch - 2/3 for external finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Fax	\$238.95	\$7.55	\$6.05	\$5.16
	Secure High Performance Hard Disk Drive	\$424.21	\$13.41	\$10.73	\$9.16
	Smartcard US Govt Niprnet Solution	\$302.11	\$9.55	\$7.64	\$6.53
	Trusted Platform Module Print Accessory	\$80.00	\$2.53	\$2.02	\$1.73
	Smartcard US Govt Siprnet Solution	\$338.95	\$10.71	\$8.58	\$7.32
	Jetdirect 2900nw Print Server	\$126.32	\$3.99	\$3.20	\$2.73
	Internal USB Ports	\$28.42	\$0.90	\$0.72	\$0.61
	Foreign Interface Harness	\$78.95	\$2.49	\$2.00	\$1.71
	Jetdirect 3000w NFC/Wireless Accessory	\$50.53	\$1.60	\$1.28	\$1.09
	USB Universal Card Reader	\$136.84	\$4.32	\$3.46	\$2.96
	Job Separator	\$55.79	\$1.76	\$1.41	\$1.21
	Paper Tray Heaters	\$74.74	\$2.36	\$1.89	\$1.61
	Spacer (see definitions)	\$69.47	\$2.20	\$1.76	\$1.50
40	E87640dn	\$4,709.47	\$148.82	\$119.15	\$101.72
50	E87650dn	\$5,736.84	\$181.28	\$145.14	\$123.92
60	E87660dn	\$6,646.32	\$210.02	\$168.15	\$143.56
	Cabinet	\$176.84	\$5.59	\$4.47	\$3.82
	Dual Cassette 2 x 520 sheets	\$436.84	\$13.80	\$11.05	\$9.44
	2000 sheet High Capacity Input	\$830.53	\$26.24	\$21.01	\$17.94
	3000 side HCI (dept)	\$1,691.58	\$53.45	\$42.80	\$36.54

	Inner finisher	\$649.47	\$20.52	\$16.43	\$14.03
	External stapler/stacker finisher -3000 sheets	\$1,001.05	\$31.63	\$25.33	\$21.62
	Booklet maker finisher	\$1,689.47	\$53.39	\$42.74	\$36.49
	Hole punch - 2/3 for inner finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Hole punch - 2/3 for external finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Fax	\$238.95	\$7.55	\$6.05	\$5.16
	Secure High Performance Hard Disk Drive	\$424.21	\$13.41	\$10.73	\$9.16
	Smartcard US Govt Niprnet Solution	\$302.11	\$9.55	\$7.64	\$6.53
	Trusted Platform Module Print Accessory	\$80.00	\$2.53	\$2.02	\$1.73
	Smartcard US Govt Siprnet Solution	\$338.95	\$10.71	\$8.58	\$7.32
	Jetdirect 2900nw Print Server	\$126.32	\$3.99	\$3.20	\$2.73
	Internal USB Ports	\$28.42	\$0.90	\$0.72	\$0.61
	Foreign Interface Harness	\$78.95	\$2.49	\$2.00	\$1.71
	Jetdirect 3000w NFC/Wireless Accessory	\$50.53	\$1.60	\$1.28	\$1.09
	USB Universal Card Reader	\$136.84	\$4.32	\$3.46	\$2.96
	HP LaserJet Job Separator Dept - R/D	\$162.11	\$5.12	\$4.10	\$3.50
	Paper Tray Heaters	\$74.74	\$2.36	\$1.89	\$1.61
25	E72525dn	\$2,043.16	\$64.56	\$51.69	\$44.13
30	E72530dn	\$2,325.26	\$73.48	\$58.83	\$50.23
35	E72535dn	\$2,607.37	\$82.39	\$65.97	\$56.32
	Cabinet	\$176.84	\$5.59	\$4.47	\$3.82
	Dual Cassette 2 X 520 sheets	\$436.84	\$13.80	\$11.05	\$9.44
	2000 sheet High Capacity Input	\$830.53	\$26.24	\$21.01	\$17.94
	2nd Exit - See definitions for requirement	\$42.11	\$1.33	\$1.07	\$0.91
	Inner finisher	\$1,001.05	\$31.63	\$25.33	\$21.62
	External stapler/stacker finisher -3000 sheets	\$1,001.05	\$31.63	\$25.33	\$21.62
	Booklet maker finisher	\$1,689.47	\$53.39	\$42.74	\$36.49
	Hole punch - 2/3 for inner finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Hole punch - 2/3 for external finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Fax	\$238.95	\$7.55	\$6.05	\$5.16
	Secure High Performance Hard Disk Drive	\$424.21	\$13.41	\$10.73	\$9.16
	Smartcard US Govt Niprnet Solution	\$302.11	\$9.55	\$7.64	\$6.53
	Trusted Platform Module Print Accessory	\$80.00	\$2.53	\$2.02	\$1.73
	Smartcard US Govt Siprnet Solution	\$338.95	\$10.71	\$8.58	\$7.32
	Jetdirect 2900nw Print Server	\$126.32	\$3.99	\$3.20	\$2.73

	Internal USB Ports	\$28.42	\$0.90	\$0.72	\$0.61
	Foreign Interface Harness	\$78.95	\$2.49	\$2.00	\$1.71
	Jetdirect 3000w NFC/Wireless Accessory	\$50.53	\$1.60	\$1.28	\$1.09
	USB Universal Card Reader	\$136.84	\$4.32	\$3.46	\$2.96
	Job Separator	\$55.79	\$1.76	\$1.41	\$1.21
	Paper Tray Heaters	\$74.74	\$2.36	\$1.89	\$1.61
	Spacer (see definitions)	\$69.47	\$2.20	\$1.76	\$1.50
40	E82540dn	\$3,965.26	\$125.30	\$100.32	\$85.65
50	E82550dn	\$4,984.21	\$157.50	\$126.10	\$107.66
60	E82560dn	\$5,893.68	\$186.24	\$149.11	\$127.30
	Cabinet	\$176.84	\$5.59	\$4.47	\$3.82
	Dual Cassette 2 x 520 sheets	\$436.84	\$13.80	\$11.05	\$9.44
	2000 sheet High Capacity Input	\$830.53	\$26.24	\$21.01	\$17.94
	3000 side HCI (dept)	\$1,691.58	\$53.45	\$42.80	\$36.54
	Inner finisher	\$649.47	\$20.52	\$16.43	\$14.03
	External stapler/stacker finisher -3000 sheets	\$1,001.05	\$31.63	\$25.33	\$21.62
	Booklet maker finisher	\$1,689.47	\$53.39	\$42.74	\$36.49
	Hole punch - 2/3 for inner finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Hole punch - 2/3 for external finisher	\$389.47	\$12.31	\$9.85	\$8.41
	Fax	\$238.95	\$7.55	\$6.05	\$5.16
	Secure High Performance Hard Disk Drive	\$424.21	\$13.41	\$10.73	\$9.16
	Smartcard US Govt Niprnet Solution	\$302.11	\$9.55	\$7.64	\$6.53
	Trusted Platform Module Print Accessory	\$80.00	\$2.53	\$2.02	\$1.73
	Smartcard US Govt Siprnet Solution	\$338.95	\$10.71	\$8.58	\$7.32
	Jetdirect 2900nw Print Server	\$126.32	\$3.99	\$3.20	\$2.73
	Internal USB Ports	\$28.42	\$0.90	\$0.72	\$0.61
	Foreign Interface Harness	\$78.95	\$2.49	\$2.00	\$1.71
	Jetdirect 3000w NFC/Wireless Accessory	\$50.53	\$1.60	\$1.28	\$1.09
	USB Universal Card Reader	\$136.84	\$4.32	\$3.46	\$2.96
	HP LaserJet Job Separator Dept - R/D	\$162.11	\$5.12	\$4.10	\$3.50
	Paper Tray Heaters	\$74.74	\$2.36	\$1.89	\$1.61
40	P77740dn	\$1,843.16	\$58.24	\$46.63	\$39.81
50	P77750z	\$3,014.74	\$95.27	\$76.27	\$65.12
60	P77760z	\$4,089.47	\$129.23	\$103.46	\$88.33
60	E75160dn	\$2,735.79	\$86.45	\$69.22	\$59.09

Cassette - 1 X 550 sheets	\$236.84	\$7.48	\$5.99	\$5.12
Cassette - 1 X 550 sheets plus stand	\$482.11	\$15.23	\$12.20	\$10.41
Cassette - 3 X 550 sheets plus stand	\$800.00	\$25.28	\$20.24	\$17.28
Cassette - 2 X 2000 sheets plus stand	\$1,118.95	\$35.36	\$28.31	\$24.17



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Careful attention to customer satisfaction is the reason we've been in business since 1955.

“Our policy is very simple. If you are not happy with our equipment, service, supplies, billing - anything - let us know and we'll make it right, right away.”

A handwritten signature in black ink, reading "Chip Crunk".

Chip Crunk
President & CEO



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State of Alabama Disclosure Statement

(Required by Act 2001-955)

ENTITY COMPLETING FORM

RJ Young

ADDRESS

211 Frankfurt Circle Birmingham, AL 35211

(205) 453-4327

CITY, STATE, ZIP

TELEPHONE NUMBER

Alabama Community College System (ACCS)

STATE AGENCY/DEPARTMENT THAT WILL RECEIVE GOODS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD

135 South Union Street

ADDRESS

Montgomery, AL 36104

(334) 293-4500

CITY, STATE, ZIP

TELEPHONE NUMBER

This form is provided with:

☐

Contract

☐

Proposal

☒

Request for Proposal

☐

Invitation to Bid

☐

Grant Proposal

Have you or any of your partners, divisions, or any related business units previously performed work or provided goods to any State Agency/Department in the current or last fiscal year?

☐

Yes

☒

No

If yes, identify below the State Agency/Department that received the goods or services, the type(s) of goods or services previously provided, and the amount received for the provision of such goods or services.

STATE AGENCY/DEPARTMENT	TYPE OF GOODS/SERVICES	AMOUNT RECEIVED

Have you or any of your partners, divisions, or any related business units previously applied and received any grants from any State Agency/Department in the current or last fiscal year?

☐

Yes

☒

No

If yes, identify the State Agency/Department that awarded the grant, the date such grant was awarded, and the amount of the grant.

STATE AGENCY/DEPARTMENT	DATE GRANT AWARDED	AMOUNT OF GRANT

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF PUBLIC OFFICIAL/EMPLOYEE	ADDRESS	STATE DEPARTMENT/AGENCY
n/a		

OVER

2. List below the name(s) and address(es) of all family members of public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the public officials/public employees and State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF FAMILY MEMBER	ADDRESS	NAME OF PUBLIC OFFICIAL/ PUBLIC EMPLOYEE	STATE DEPARTMENT/ AGENCY WHERE EMPLOYED
n/a			

If you identified individuals in items one and/or two above, describe in detail below the direct financial benefit to be gained by the public officials, public employees, and/or their family members as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

n/a



Describe in detail below any indirect financial benefits to be gained by any public official, public employee, and/or family members of the public official or public employee as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

n/a

List below the name(s) and address(es) of all paid consultants and/or lobbyists utilized to obtain the contract, proposal, request for proposal, invitation to bid, or grant proposal:

NAME OF PAID CONSULTANT/LOBBYIST	ADDRESS
n/a	

By signing below, I certify under oath and penalty of perjury that all statements on or attached to this form are true and correct to the best of my knowledge. I further understand that a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00, is applied for knowingly providing incorrect or misleading information.

Signature _____ Date 2/13/19

Notary's Signature _____ Date 02.13.19

Date Notary Expires 09.07.21



Article 3B of Title 41, Code of Alabama 1975 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.

