Due: February 1, 2022 at 4:00 PM CST
Bid #: ACCS-2022-01

ORIGINAL

Joint Purchasing Agreement
Higher Education
Alabama Community College System
For
Request for Bid Response
Prepresents
CCS Presentation Systems
John Doster, CEO

Sincerely,

We look forward to the opportunity to partner with the Alabama Community College System. Bid # ACCS-2022-01.

Our procurement process for ACA 00462013715 represents the Conditions of Governing the Alabama Community College System. We regret that our assistance, due to the complexity of the bid process, was not available.

John Doster, CEO/President of CCS Presentation Systems Southestern

888-880-1240 or e-mailed at jdoster@ccs-southestern.com

Re: RFP # ACCS-2022-01

February 4, 2022

A. Letter of Transmittal

Montgomery, Alabama 36104
135 South Union Street, Suite 135
Joint Purchasing Agreement Initiative
Alabama Community College System
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| 6               | CCS Response for: | Electronic Commerce
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| 8               | CCS Response for: | Customer Satisfaction
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<table>
<thead>
<tr>
<th>Name</th>
<th>Mobile Numbers</th>
<th>Email Address(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ryan Campbell</td>
<td>(312) 4-43-6779</td>
<td><a href="mailto:kcumpbell@ccsunthest.com">kcumpbell@ccsunthest.com</a></td>
</tr>
<tr>
<td>Suzanne Capasso</td>
<td>(312) 4-43-6779</td>
<td><a href="mailto:susanne.capasso@ccsunthest.com">susanne.capasso@ccsunthest.com</a></td>
</tr>
</tbody>
</table>

Please complete the following form to assist the Education Committee in finding Vendor Contact Information.
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Immigration Status Form
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Client References
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3.9 No Obligation

3.8 Disclosure of Bid Contents

3.7 Bid Offer Form

3.6 Vendor’s Rights to Withdraw Bid

3.5 Amended Bids

3.4 Submitting Sub-Contractors

3.3 Vendor Responsibility

3.2 Incurring Cost

See Appendix A for ISO 9001 Certifications.

Acceptance of Conditions Governing the Procurement

GENERAL REQUIREMENTS AND SPECIFICATIONS
3.19 Fiscal Funding

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.18 Bid Terms

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.17 Benefits of Cost Reduction

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.16 Equipment and Services Schedules

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.15 Change in Vendor Representatives

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.14 Vendor Qualifications

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.13 Agreement Terms and Conditions

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.12 Basis of Bid

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.11 Governing Law

comply.

Visionworks, LLC dba CCS Presentation System acknowledges, agrees, and will

3.10 Legal Review

comply.
priority based on the level of their agreement and the service portal provides
support portal (connectwork.com) which allows us to receive requests and
time benefit from all the customers from all over the south east and provides a single point of
requests. The portal exists for both warranty and non-warranty service requests.
A value added service CCS can provide is our service department. We use a

Shipping service. CCS can provide box sale services throughout the state of Alabama. Please
been resolved for two weeks or more, will escalate to the General Manager.

The client’s primary contact will be the Alabama account manager. If the

efficiency. At CCS, we pride ourselves on providing customers with high-quality customer

specified by addressing their needs and resolving all concerns effectively and

solution. Our clients include solutions for local government, public and education institutions, and

home office is in Jacksonville, Florida. Our expertise extends throughout

company serving the southeastern United States for over 25 years. Although our

3.22 Product and Services Delivery Overview

SPECIFICATIONS

3.22.1 New Products

Visionwork, LLC dba CCS Presentation System acknowledges, agrees, and will

Visionwork, LLC dba CCS Presentation System acknowledges, agrees, and will
Open 7 days a week, daily from 8AM to 8PM EST, and 24/7 on weekends. CCS is dedicated to providing excellent customer service and support. CCS is able to provide same day response for new requests or escalated issues and guaranteed on-site or phone support except on a "as available" basis.

Tracking for all time and materials used against a given maintenance agreement.
Once awarded, users will have the option to purchase directly from the website. We currently accept purchase orders, credit card, and checks. We provide a website that contains all product specifications and pricing. In addition, a weekly e-mail is sent to users with the latest product information.

### Electronic Commerce

<table>
<thead>
<tr>
<th>Item Price</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,000</td>
<td></td>
</tr>
<tr>
<td>$200</td>
<td></td>
</tr>
<tr>
<td>$100</td>
<td></td>
</tr>
</tbody>
</table>

**School Name:**

**Reporting Period:**

**Contact Person:**

**Contact Email:**

**Contact Name:**

A PDF copy of this report will be sent to the website's Office to 

**Visionworks LLC dba CCS Presentation Systems**

**Acknowledges, agrees, and will:**
Management solutions, screens

LG - Mounting hardware, cable, furniture, power protection and

collaboration and streaming, software management

EXtron - AV switching and processing, voice application and audio,

LG - Large format displays and projectors

Sharp-MEC - Large format displays, interactive displays, projectors and

document cameras, and SMART Lumino software.

SMART Technologies - Large format interactive displays and accessories.

Epson - Multimedia projectors, projectors, accessories, printers, printer accessories,

Product Offering

Clear Touch and Legrand brands - Chief, Cable-Go, Middle Atlantic, and Do-

Manufacturers' available include: Epson, SMART Technologies, Sharp, LG, EXtron,

solutions, power protection, management solutions, and screens.

Clear Touch's available include: Epson, SMART Technologies, Sharp, LG, and

multimedia projectors. EXtron and SMART Technologies' available include:

Clear Touch, LG, and EXtron's available include: Epson, SMART Technologies, Sharp, LG, and

formal projectors, printer accessories.

Premier. CCS Presentation Systems can provide Epson projectors, scanners, wide-

Categories

Visionworks LLC dba CCS Presentation Systems has a variety of displays available.

3.25 Breadth of Offering
Program management, system engineering, equipment & system support services. Training services; professional development; system design, system screens, classroom furniture, cars & stands, PTZ cameras, on-site installations, document cameras, video & audio conferencing equipment. This includes

**Description/Products/Services:** Classroom educational equipment. This includes

**Contact:** Jeremy King

1. Baldwin County Board of Education (Baldwin County Public Schools)

2. Compny, LLC dba CCS Presentation System knowledgeable, agree & will

**References**

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joy Bell</td>
<td>Sales Director</td>
<td>888-888-1240</td>
<td><a href="mailto:jbell@cconsotheast.com">jbell@cconsotheast.com</a></td>
</tr>
<tr>
<td>Suzanne Capasso</td>
<td>Director of Sales</td>
<td>888-888-1240</td>
<td><a href="mailto:scapasso@cconsotheast.com">scapasso@cconsotheast.com</a></td>
</tr>
</tbody>
</table>

3.26 Primary Account Representative

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kevin McQuil, Account Manager</td>
<td></td>
</tr>
</tbody>
</table>

Visionworx, LLC dba CCS Presentation System knowledgeable, agree & will...
5. Jacksonville University

Descriptive/Public Service: Classroom education, equipment support services.

Including interactive classroom displays, document cameras, equipment repair, and training services. This model includes interactive whiteboards, interactive displays, projection, and screen. This model is designed for classroom education, equipment support services.

Address: 8500 University Blvd N, Jacksonville, FL 32211
Contact: Dee Thompson
Phone/E-mail: (904) 256-7722

4. Faith Academy

Descriptive/Public Service: Classroom education, equipment support services.

Including interactive whiteboards, documents, cameras, streaming systems, on-site installations, training services, classroom cameras, gymnastics, and audio systems. This model includes interactive whiteboards, interactive displays, projection, screens.

Address: 400 Government St, Mobile, Alabama 36602
Contact: Lisa McDaniel
Phone: 251-626-1992

3. Archdiocese of Mobile - Catholic Schools

Descriptive/Public Service: Classroom education, equipment support services.

Inclued interactive whiteboards, interactive displays, projection, screens. This model includes interactive whiteboards, interactive displays, projection, screens.

Address: 224 Government Ave, Mobile, Alabama 36518
Contact: Jeff Ford
Phone: 251-447-4241
Cables: 10G-0 (legrand) - minimum 10% off MSRP
Middle Atlantic (Legrand) - minimum 15% off MSRP
DB-9 (Legrand) accessories - minimum 10% off MSRP
DB-9 (Legrand) equipment - minimum 20% off MSRP
Chief (Legrand) - accessories - minimum 5% off MSRP
Chief (Legrand) equipment - minimum 15% off MSRP

Epson Wide Format Printers - minimum Epson's brighter Futures Education Pricing
Epson Printers - minimum Epson's brighter Futures Education Pricing
Epson Document Cameras - minimum Epson's brighter Futures Education Pricing
Epson Accessories - minimum Epson's brighter Futures Education Pricing
Epson Multimedia Projectors - minimum Epson's brighter Futures Education Pricing

The minimum discounts for each manufacturer indicated in section 3.2.5.
End users will be provided larger discounts when available. Below are
MSRP. Info on products can provide minimum percentage discounts.

3.2.6 Picking, Level and Guarantee

Description: CCJ removed the existing projector and screen.

Additional equipment: included a pop computer/soundbar for video.

Recent project delivered: a HMK/USB wall plate to connect to the receiver computer.

Contact: Michelle L. Johnson

7. University of Florida - UF Health

video conferencing cameras

and installed interactive projectors, will mount, audio system, microphones, and
College. A recent project included updates to 40 classrooms. CCJ delivered

Description: Produced Service: CCJ has completed several projects for Santa Fe

Contact: Michelle Johnson

6. Santa Fe College

Description: Produced Service: CCJ has completed several projects for Santa Fe

Contact: Michelle Johnson
3.34 Order of precedence
Visionworx, LLC dba CCS Presentation System acknowledges, agrees, and will
comply.

3.33 Quantity Guarantee
Visionworx, LLC dba CCS Presentation System acknowledges, agrees, and will
comply.

3.32 Title Passage
Visionworx, LLC dba CCS Presentation System acknowledges, agrees, and will
comply.

3.31 Scope of Work
Equipment schedule is provided on the USB drive, if awarded, this information
will be made available on a dedicated website.

3.30 Installation, setup, and demonstration
Visionworx, LLC dba CCS Presentation System acknowledges, agrees, and will
demonstrate the equipment.

3.29 Goal Presentation and demonstration

SMART Technologies equipment and accessories – minimum 10% of MSRP
Sharp-NEC accessories - minimum 6% off Estimated Street Price
LG Displays equipment - minimum 15% off MSRP
LG Displays accessories - minimum 10% off MSRP
ClearTouch equipment - minimum 20% off MSRP
ClearTouch accessories - minimum 5% off MSRP
3.40 Product Delivery

available basis.

agreement terms 1 year guaranteed onsite or phone support except on a „as

implemented regardless of SLA terms, but customers without a maintenance

inquiry before 2pm MST and 24-48 hour response for correspondence related to existing

unsolved. Customers can expect some day response for new requests unless agreed

customers receive timely and consistent support, and that things are never left

maintenance agreement. The portal is an excellent way to ensure that

requests and sort them based on Region and SLA terms. Customers with

point of contact (service@cssouthwest.com) which allows us to receive

requests from our customers from all over the southwest and provide a single

service request. The portal exists for both warranty and non-warranty service

requests. The purpose of the portal is to receive, manage, and resolve all

requests.

3.39 Technical Support

Visionware, LLC dba CCS Presentation System acknowledges, agrees, and will

3.38 Price Guarantees

Visionware, LLC dba CCS Presentation System acknowledges, agrees, and will

3.37 Warranties

Visionware, LLC dba CCS Presentation System acknowledges, agrees, and will

3.36 Shipment and Risk of Loss

Visionware, LLC dba CCS Presentation System acknowledges, agrees, and will

3.35 Payment Provisions

Visionware, LLC dba CCS Presentation System acknowledges, agrees, and will
Comply with LLC dba CCS Presentation System acknowledgment agreements, and will:

3.51 Survival

3.50 Assignment

3.49 Site Preparation

3.48 FCC Certification

3.47 Replacement Parts

3.46 Ethics

3.45 Website Maintenance

3.44 Indemnification

3.43 Use of Subcontractors

3.42 Records and Audits

3.41 Impeccability of Performance
comply with all applicable laws and regulations. Agrees, and will

Vendors' Disclosure Statement

3.53 Vendor Disclosure Statement

Lease Agreements

3.52 Lease Agreements
Dear [Recipient],

I am pleased to introduce Clear Touch, an interactive technology solution that meets the needs and requirements of educational institutions, government agencies, and commercial enterprises.

Clear Touch Interactive, Inc., is an authorized reseller of Clear Touch Interactiv3, Inc. products and solutions.

Sincerely,

[Signature]

Keesha Task
President

February 2, 2022

To whom it may concern:

Re: Bid Number ACCS Joint Purchasing Agreement

[Clear Touch Interactive logo]
Scott Andress

If you have additional questions, please contact me:

Scott.Andress@scottandress.com
200 Wabash Drive | Indianapolis, IN 46206

The B2B Division of Business Solutions USA, Inc.

25 National Account Manager - Public Sector Team

A complete list of authorized Digital Signage and IT solutions can be found on the LG website:


Commerical Accesssories and Bundles
Commercial Software, Support and Services
Commercial IoT
Commercial Digital Signage
Commercial Displays Monitors
Commercial Direct View LED
Commercial Large Format Displays
Commercial Digital Signage
Commercial Video Walls
Commercial TVs and Displays

The products offered and to be delivered are guaranteed to be of the finest quality in the industry. 

Chris Luecke

System Integrating Manager

Montgomery, AL 36130
135 S Union St.

Alabama Community College System

Thursday, February 08, 2022