



Bid Identification: **ACCS 2022- 01**
Attention: Joint Purchase Agreement Initiative
Alabama Community College System
135 South Union Street #135
Montgomery, Alabama 36104

Bid for ACCS 2022
Technology
by
Tim Adams
Graybar Electric
1040 London Drive
Birmingham, Alabama 35211
205-244-2561
tim.adams@graybar.com



ACCS 2022 RFB

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February 10, 2022

Alabama Community College System
135 South Union Street
Montgomery, Alabama 35104
Attn: Joint Purchase Agreement Initiative

Dear Sirs:

Please accept Graybar's bid for the ACCS 2022 RFB.

Graybar has included pricing discounts on an extensive list of best-in-class suppliers offering a unique opportunity to streamline your supply chain and find innovative or integrated solutions in their passive telecom and data hardware products.

Graybar agrees to the Conditions Governing the Procurement on this RFB.

Enclosed in the bid are the required signed and notarized State Compliance forms, certificates, W-9 and E-Verify documents, in addition to the list of manufacturers product discounts and our response the General Requirements and Specifications.

We are excited for the opportunity to work with ACCS in support of the community colleges, technical colleges and other participating institutes in higher education in the State of Alabama.

A handwritten signature in black ink, appearing to read "Tim Adams".

Tim Adams
Sales Representative
Graybar
1040 London Drive
Birmingham, Alabama 35211
www.graybar.com
205-244-2561 (direct)
tim.adams@graybar.com

6.5 Appendix E - Evaluation Submission Form

The purpose of this form is to provide a single summary document per submitting vendor that references required materials. This document is intended to assist the Evaluation Committee easily find specific items of information during the evaluation process and to assist participating agency personnel in locating specific vendor information after the award of the bid.

Vendor Contact Information

This will be published for participating agencies to streamline the vendor contact process. Vendors may not have all of these departments/positions/titles. Please complete this information as accurately as possible. If the information below changes, please send a revised version of this page to jpa-notification@accs.edu

Vendor Name: GRAYBAR Date: 2/10/22
Website Address: _____

	Name(s)	Phone Number(s)	E-Mail Address(s)
Primary Contract Executive(s)	CHRIS ROMANS	205-244-2560	CHRIS.ROMANS@GRAYBAR.COM
Senior Account/Sales Manager(s) (by region if necessary)	TIM ADAMS	205-244-2561	TIM.ADAMS@GRAYBAR.COM
Account/Sales Manager(s) (by region if necessary)	JACOB IRVIN	205-244-2657	JACOB.IRVIN@GRAYBAR.COM
Technical Support			

BID INFORMATION INDEX

Please complete the following form to assist the Evaluation Committee in finding specific information as related to your bid response.

	Document Name	Page Number(s)
Product and Services Delivery Overview	RESPONSE	SECTION 9
Geographic Coverage	"	"
Availability of Technical Support	"	"
Problem Resolution	"	"
Customer Satisfaction	"	"
Value Added Services	"	"
Reporting	"	"
Electronic Commerce	"	"
Breadth of Offering	BID SPREADSHEET	SECTION 7
Primary Account Representative	TRANSMITTAL	SECTION 1
References	GRAYBAR REFERENCE	SECTION 6
Pricing Level and Guarantee	BID SPREADSHEET	SECTION 7



References

University of South Alabama

5840 USA Drive South

Mobile, Alabama 36688

Austin Langner

251-460-6161

alangner@southalabama.edu

University of North Alabama

One Harrison Plaza

Florence, Alabama 35632

Randall Phifer

256-765-4153

rdphifer@una.edu

Mobile County Board of Education

1 Magnum Pass

Mobile, Alabama 36618

David Neidhardt

251-221-5169

daneidhardt@mcpss.com

Jefferson County Board of Education

2100 18th Street South

Birmingham, Alabama 35209

Isaac Pettway

205-873-4242

ipettway@jefcoed.com

Hoover City Schools

2810 Metropolitan Way

Hoover, Alabama 35243

Wes Wilbanks

205-439-1000

wwilbanks@hoover.k12.al.us

Additional:

Bevill State Community College

Shelton State Community College

J. F. Ingram State Technical College

University of Alabama- Birmingham

University of Alabama- Tuscaloosa



ACCS 2022 Bid Summary

Tim Adams
Graybar Electric
Birmingham, Alabama

Graybar products cover a range of hardware, supplies and tools that IT techs use to implement, support, maintain and repair voice and data networks. ACCS members and participants have staff that use these products in day-to-day operations. The suppliers we represent are the best in the industry, known for quality and cost effectiveness.

Because of the number of suppliers and products available we are submitting a Discount Schedule that commits to a discount level off each Manufacturer's List/MSRP within each category.

Discount Schedules Attached:

- 1) Discount Schedule by Manufacturer off List
- 2) Discount Schedule by Product Category off List

*Discounts are the same, we are presenting two different formats to make analysis easier.

Additional Attachment:

Graybar Communication and Security Products Line Card that shows each supplier and category of products or solutions

Detailed information on each supplier and their products can be found on our catalog website:

www.graybar.com/manufacturers



Warranty on Submitted Products

LIMITED WARRANTIES - Graybar warrants that all goods sold are free of any security interest and will make available to Buyer all transferable warranties (including without limitation warranties with respect to intellectual property infringement) made to Graybar by the manufacturer of the goods. GRAYBAR MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES, AND SPECIFICALLY DISCLAIMS ALL IMPLIED WARRANTIES INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PURPOSE. UNLESS OTHERWISE AGREED IN WRITING BY AN AUTHORIZED REPRESENTATIVE OF GRAYBAR, PRODUCTS SOLD HEREUNDER ARE NOT INTENDED FOR USE IN OR IN CONNECTION WITH (1) ANY SAFETY APPLICATION OR THE CONTAINMENT AREA OF A NUCLEAR FACILITY, OR (2) IN A HEALTHCARE APPLICATION, WHERE THE GOODS HAVE POTENTIAL FOR DIRECT PATIENT CONTACT OR WHERE A SIX (6) FOOT CLEARANCE FROM A PATIENT CANNOT BE MAINTAINED AT ALL TIMES.



Response to General Requirements and Specifications

Graybar agrees to meet or exceed the General Requirements and Specifications of the ACCS 2022 Request for Bid, and will provide further information or documentation where needed to satisfy the requirements and specifications of the attached RFB as outlined.

General Requirements and Specifications Section 3.1- Section 3.21

Graybar agrees to meet or exceed the General Requirements and Specifications

Specifications Section 3.22- Section 3.53

Graybar agrees to meet or exceed the Specifications