Electronic Copy

Alabama Community College System & Higher ED.

"Joint Purchasing Agreement"
Bid # ACCS-2022-01

Bid Due Date: February 11, 2022 4:00PM CST



335 Jeanette Barrett Industrial Blvd., Wetumpka, Alabama 36092

(334) 567-1993

www.uniti.com

Response to: Request for Bid

The Alabama Community College System & Higher ED.

Joint Purchasing Agreement

MANUFACTURER SUPPLIED TECHNOLOGY EQUIPMENT
WITH PERIPHERALS,
SOFTWARE, NETWORKING, EQUIPMENT, MAINTENANCE
AND PROFESSIONAL SUPPORT SERVICES BID

February 11, 2022, 4PM CST

Submitted by: Uniti Fiber, Inc.

335 Jeanette Barrett Industrial Blvd

Wetumpka, AL 36092

Letter of Transmittal

We are pleased to offer our response to the Request for Bid for the Alabama Community College System Joint Purchasing Agreement. We are including the Letter of Transmittal information organized as required by the RFB below.

A. Submitting Organization:

Uniti Fiber, Inc.

335 Jeanette Barrett Industrial Blvd.

Wetumpka, AL 36092

B. Person authorized to obligate organization:

Name: Tony Helton Title: Director - Sales

C. Person(s) authorized to negotiate the contract:

Name: Quincy Minor

Title: VP of Managed Services

Phone: 334-567-1993

Name: Tony Helton Title: Director - Sales Phone: 334-567-1993

D. Person to be contacted for clarification:

Name: Tony Helton Title: Director - Sales Phone: 334-567-1993

E. Acceptance of Conditions Governing the Procurement:

Uniti Fiber, Inc. accepts all conditions governing this procurement.

F. Signature of person authorized to contractually obligate organization:

Signature: Cay Helt

G. Amendment Acknowledgement: (No Amendments Release)

6.5 Appendix E - Evaluation Submission Form

The purpose of this form is to provide a single summary document per submitting vendor that references required materials. This document is intended to assist the Evaluation Committee easily find specific items of information during the evaluation process and to assist participating agency personnel in locating specific vendor information after the award of the bid.

Vendor Contact Information

This will be published for participating agencies to streamline the vendor contact process. Vendors may not have all of these departments/positions/titles. Please complete this information as accurately as possible. If the information below changes, please send a revised version of this page to <u>JPA-Notification@dpe.edu</u>.

Vendor Name:	Uniti Fiber, Inc.	_Last Updated: _	2-10-22	
JPA Website Address:	TBA – Will have Link on Uniti.co	om		

	Name(s)	Phone Number(s)	E-mail Address(s)
Primary Contract Executive(s)	Tony Helton	334-567-1993	Tony.Helton@uniti.com
Sr. Account/Sales Manager(s) (by region if necessary)	Brent Lucas(Southwest) Burke Hughes(Southeast) Mike Gaston(Northwest)	334-567-1993 334-567-1993 334-567-1993	Brent.Lucas@uniti.com Burke.Hughes@uniti.com Mike.Gaston@uniti.com
Account/Sales Manager(s) (by region if necessary)	Jonah Cardwell(Northeast) Cameron Woods(NorthCentral) Ashtin Arant (SouthEast) Tony Oberkirch (Mobile/Baldwin Area)	334-567-1993 334-567-1993 334-567-1993 334-567-1993	Jonah.Cardwell@uniti.com Cameron.woods@uniti.com Ashtin.Arant@uniti.com Tony.Oberkirch@uniti.com
Technical Support	ITS Network Operations Center	866-512-8324	Its.helpdesk@uniti.com

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Please complete the following form to assist the Evaluation Committee in finding specific information as related to your bid response.

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- Bid Summary

We are pleased to respond to your Request for Bid for the Alabama College System Joint Purchasing Agreement. We have included in our responses an extensive product line for the Networking Equipment and Video Conferencing Equipment categories.

Our proposal includes:

- 1. The Cisco Product Line at List Price with Discount Levels.
- 2. The Lightspeed Software Software Line at List Price with Discount Levels.
- 3. The Commscope/Ruckus. product line at their list price.
- 4. The Netapp Product Line at List Price with Discount Levels.
- 5. The VMware Product line at List Price with Discount Levels.
- 6. The Liebert Product Line at List Price with Discount Levels.
- 7. The Viewsonic Products at a price set by Viewsonic
- 8. The Tripp Lite Product Line at List Price with Discount Levels.
- 9. The Panasonic I-Pro Product Line at List Price with Discount Levels.
- 10. The Spectrio Product Line at Resale Prices.
- 11. The Palo Alto Product Line at List Price with Discount Levels.
- 12. The Bitdefender Product Line at List Price with Discount Levels.
- 13. The Verkada Product Line at List Price with Discount Levels.
- 14. The Cleartouch Product Line at Price with Discount Levels.
- 15. The Smart Technologies Product Line at Price with Discount Levels.
- 16. The C2G Product Line at Price with Discount Levels.
- 17. The Bytespeed Product Line at Price with Discount Levels.
- 18. The Cambium Networks Product Line at Price with Discount Levels.
- 19. The Sangoma Product Line at Price with Discount Levels.
- 20. The APC Product Line at Price with Discount Levels.
- 21. The Spectrio (Industry Weapon) Product Line at Price with Discount Levels.
- 22. ITS Desktop, Server, & Network Managed Services
- 23. In addition to the equipment, we are also offering equipment staging, installation and configuration services of all the above product lines.

We are experienced in providing similar services for the Alabama Department of Education Joint Purchasing Agreement. We are a Cisco Premier Partner and hold Partner specialization certifications in IP Telephony and Wireless systems. We are trained and certified to provide full support for the Lightspeed Systems equipment. We also maintain a fully capable video conferencing system in our Wetumpka office utilizing a variety of Cisco Telepresence equipment. We have personnel on staff that have been trained to install and service Cisco Telepresence equipment and have installed 25+ systems throughout the State of Alabama.

- History and Organizational Structure

Uniti Fiber is a services-oriented firm specializing in local and wide area network solutions. Our staff has over 200 years of combined experience in designing and implementing both large and small scale networks for government, education and commercial clients. We provide all the products and services necessary to build high-performance networks and integrated Information Systems.

Uniti Fiber offers a wide range of network and computer system design and implementation services that can be tailored to meet your specific needs. We provide either complete turnkey solutions or only assist you in the aspects of your project where you need help. An overview of some of the services we offer are provided in the following:

System Planning and Design

Uniti Fiber engineers will help you refine and document your system requirements and then work closely with you to produce a comprehensive design to completely satisfy your requirements. Our design packages include detailed descriptions and drawings of the system, complete bill of materials, specifications for all components and a project plan for completion

Structured Cabling System Design and Installation

Uniti Fiber cable designers and installers are registered by (BICSI) Building Industry Consulting Services International. Uniti Fiber is a Certified Installer (CI) for the Leviton System®. Leviton is a leading manufacturer of high-quality structured cabling system components and offers up to a 25 year warranty on all parts and labor.

Network Hardware Staging, Configuration and Installation

Uniti Fiber will assist in the ordering, tracking, inventory control, assembly, configuration, site delivery and installation of network and computer hardware from all major manufacturers. Our facility is equipped to handle multiple projects simultaneously. Uniti Fiber is a Cisco Systems® Premier Certified Partner.

Integrated Voice, Video and Data Systems

Uniti Fiber features solutions using Cisco Systems'® Architecture for Voice, Video and Integrated Data (AVVID). Cisco AVVID solutions prepare your company to compete in the New World economy. By converging data, voice and video onto a single IP infrastructure you can reduce total cost of ownership. Then organizations are able to take advantage of IP-enabled applications for enhanced productivity.

Computer System Application Installation and Configuration

Our technicians are experienced in the installation and configuration of Microsoft products such as the latest Windows Server, SQL, and Exchange System Softwares. We are also familiar in the Installation and Configuration of numerous Higher Educational applications and various Software Technology Incorporated products.

System Troubleshooting and Performance Tuning

Uniti Fiber technicians and engineers are trained and equipped to pinpoint network malfunctions quickly. This is important when your system is down and your employees are idle. We use analysis tools with expert systems software to decode and recommend solutions to performance problems. We can also provide proactive network checkups to baseline performance before and after new application deployment and identify any potential problems as your network traffic increases.

Web-based Surveillance—Physical Security

Once you've made the investment to install the network infrastructure, use it for security monitoring with a network connected camera. Using the internet or intranet you can remotely activate and view any camera by IP address from anywhere in the world. Use it for live web-site or monitor the entrance to your building. The possibilities are just beginning.

Network Maintenance and Upgrade

Uniti Fiber offers network maintenance contracts to enhance your workforce and provide the technical expertise you need at a minimal cost. We understand day to day computer operational costs can be expensive. Our philosophy is to first understand your technical support requirements and then

identify the correct personnel from our staff of experienced technicians to provide you with the technical support you need. We will perform maintenance on structured cabling systems and active components of your network to ensure that everything is operating at the optimal level. We also will perform network equipment firmware revisions and necessary configuration changes after business hours to ensure you don't experience network downtime. Our goal is to provide complete system support. From troubleshooting basic wiring problems to working with other vendors to identify and resolve application and network interoperability issues. I.T.S is your one stop shopping for technical support.

Quincy Minor, BECIS, EMBA, Uniti Fiber VP of Managed Services

Quincy P. Minor brings 20 years of Leadership experience in the IT Industry in service operations, profit-loss management and sales. He is an accomplished technology leader with the ability to define, implement, and lead the execution of technical strategies that strengthen organizational performance. Quincy earned his bachelor's degree in Computer Information Systems from Alabama State University and his EMBA from Auburn University. His vision of the future and his ability to keep our organization operating efficiently has contributed greatly to Uniti Fiber. Mr. Minor is a dynamic and inspiring leader who brings his incredible intensity, passion, and fun to all that he does.

Subcontractors and Project Management

Subcontractors may be used for this project to enhance our ability to provide Professional Services such as outside plant installation. Uniti Fiber employs a highly skilled group of telecommunications and networking professionals. These professionals include technical sales engineers, project managers, network engineers, customer service technicians and customer service representatives. We feel our project management skills set us apart from the competition. Project Managers are assigned to every project to streamline operations and provide a single point of contact for the client. We will procure all required equipment and materials, install them, and configure the system to meet pre-determined objectives.

Installation Standards

Uniti Fiber project managers ensure that a rigorous list of company and industry installation standards (i.e., BICSI, TIA/EIA, Vendor-sponsored) are met and/or exceeded on every project.

Technical Certification

Uniti Fiber holds many certifications and partnerships: See Certification Tab for more information Technical Certifications

- Cisco Premier Partner
- Cisco Certified Sales Expert
- Cisco Certified Design Professional

BICSI Registered Designers and Installers

- RCDD (Registered Communication Distribution Designer)
- BICSI Technicians and Installers

Berk-Tek/Leviton Authorized Registered Contractor

• All Cable Crew Employees Certified

Microsoft Certified Professionals, VMware Certifications

- Responses to General Requirements and Specifications

In this section, we provide responses to each subsection in the General Requirements and Specifications section of the RFB. We have labeled the responses with the corresponding subsection number and title from the RFB. Additional information attached to this bid are referenced within these subsection responses.

3.1 Acceptance of Conditions Governing the Procurement

Uniti Fiber is ISO 9001 certified, and many of our product lines hold an ISO 9001 as well. The Uniti Fiber ISO 9001 is in the Company Information Tab. The Product line ISO 9001's are attached in the Authorized Reseller Forms Tab.

3.2 Incurring Cost

We have read and understand that all costs associated with this response are at our expense.

3.3 Vendor Responsibility

We have read and understand that we are solely responsible for fulfilling the purchase orders issued and accepting payment.

3.4 Serving Subcontractors

If subcontractors are used for support services, they will not directly accept purchase orders or payment for products and services. All such activities will be performed by a Uniti Fiber employee.

3.5 Amended Bids

We have read and understand this section.

3.6 Vendors' Rights to Withdraw

We have read and understand this section.

3.7 Bid Offer Firm

We have read and understand this section. All pricing will be firm for at least 90 days.

3.8 Disclosure of Bid Contents

We have read and understand this section.

3.9 No Obligation

We have read and understand this section.

3.10 Legal Review

We have read and understand this section. We will comply.

3.11 Governing Law

We have read and understand this section. We will comply

3.12 Basis for Bid

We have read and understand this section. No other requirements other than those provided by the System will be considered.

3.13 Agreement Terms and Conditions

We have read and understand this section.

3.14 Vendor Qualifications

We have read and understand this section.

3.15 Change in Vendor Representatives

We have read and understand this section. We will comply with its provisions.

3.16 Equipment and Services Schedules

We have read and understand this section. We will comply with its provisions.

3.17 Benefit of Cost Reduction

We have read and understand this section. Any additional manufacturer discounts/promotions will be factored into our responses to purchase requests.

3.18 Bid Terms

We have read and understand this section.

3.19 Fiscal Funding

We have read and understand this section.

3.20 Insurance

We have read and understand this section. We will comply.

3.21 New Products

We have read and understand this section. All equipment will be new unless otherwise specified in the purchase order.

- Responses to Specifications

In this section, we provide responses to each subsection in the Specifications section of the RFB. We have labeled the responses with the corresponding subsection number and title from the RFB. Additional information attached to this bid are referenced within these subsection responses.

3.22 Product and Services Delivery Overview

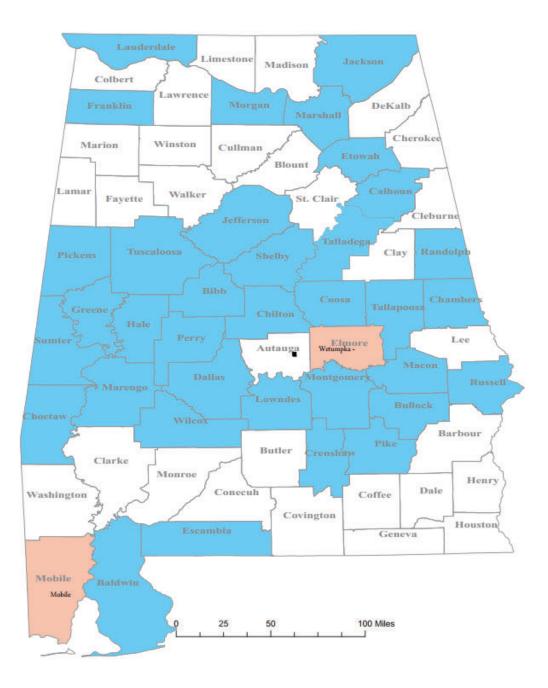
Products ordered from Uniti Fiber may be delivered to any location within the State of Alabama. We primarily utilize the manufacturer's distribution channels to fulfill product orders and follow-up to insure delivery is performed on time. We are fully responsible for the delivery of equipment and will resolve any issues with equipment not arriving in the expected timeframe. If necessary, we can consolidate and stage large equipment orders until they are actually required to be on the institution's site(s).

We have support personnel located in every region of Alabama. We can provide a variety of services in addition to basic equipment procurement. These services include, but are not limited to, the following:

- LAN/WAN planning, procurement, implementation and support
- Implementation of Cisco IP Communications product solutions that include Voice over IP (VoIP), IP Telephony systems, voice messaging, unified messaging and rich media conferencing.
- Cisco Smartnet maintenance registration and administration, including coordination of product returns and replacement shipping.
- Planning, implementation and documentation of structured network cabling systems.
- Installation, configuration and periodic reporting of system security status in conjunction with the Lightspeed Systems content filtering product line.
- Planning, implementation, staging, configuration and on-site setup of fully integrated classroom video conferencing systems.
- Coordination of activities involving multiple entities to insure the proposed solutions will meet the customers' requirements.

Our main Network Operations Center is located in Wetumpka, AL. We also have a fully staffed Network Operations Center in Mobile, AL and another NOC located in Montgomery AL RSA Building. All of our advanced services offerings will be fulfilled by personnel from one of these two locations. The following map indicates where our remote technicians are located. In addition to these remote technicians, we can dispatch other technicians from our Wetumpka office in Elmore County or from the Mobile office to any location within the State requiring our support services.

Our primary concern is for all of our customers to be satisfied with our service. In order to accomplish this, our management structure has been tailored to meet this requirement. We have dedicated Account Managers who report to the Director of Sales on all Customer Service issues. In addition, Uniti Fiber has implemented a fully staffed department of Project Managers in our Solutions Management Department. They also are led by a VP level employee. All implementations are coordinated from this department, insuring customer service during the implementation stages. From the time that implementation is complete, a 24/7 Network Operations Center is available for service issues after the sale/installation. These three departments all report directly to the CEO, insuring customer satisfaction.



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3.23 Reporting

As a minimum, we will provide the purchase agreement utilization information in the sample format provided in the RFB. Below is an example of our vision for this report but we can and will provide quarterly utilization reports in virtually any format required by the Alabama College System (ACS). If the contract is awarded to Uniti Fiber, we will commit to implement and provide electronic delivery of reports and access to a web-based reporting tool for use only by authorized ACS personnel within the first three months of the contract.



EXAMPLE

Alabama College System Joint Purchasing Agreement

Contract# ACS2022-01

Quarterly Usage Report

Period: 1st Quarter, 1 January 2019 – 31 March 2019

Procuring Entity	Category	Total
Alabama Southern Community College	Cisco Equipment Order	\$40,000.00
Alabama A&M University	Netapp Renewal Order	\$8,500.00
JF Ingram State Technical College	Cisco Equipment Order	\$23,000.00
University of Alabama	Cleartouch Order	\$30,000.00
University of Alabama in Huntsville	Palo Alto Order	\$23,000.00

3.24 Electronic Commerce

ITS will maintain a website with access to the required items. ITS will also make the link to that website available on our company site, www.uniti.com. If a contract is awarded to Uniti Fiber, we will commit to implement a website that contains the following enhanced capabilities:

- Help pages to explain the procurement processes and approvals required to initiate a purchase from Uniti Fiber under this purchasing agreement.
- Links to manufacturers' product information to assist in product selection.
- Phone numbers and email links to request assistance with system design and product selection.

3.25 Breadth of Offering

We propose to offer product lines in three categories. For the Networking Equipment category, we are offering the entire product line for Cisco Systems, Quicklert(Telephony), and Lightspeed Systems (content filtering & classroom software). We are also including a portion of the Video Insight offering (Network Video Surveillance) In the Video Conferencing Equipment category, we are offering the entire Cisco Telepresence product line. In the Storage category, we are including Netapp SAN solutions. In addition, we will provide staging, asset tagging, configuration, installation, training and support services for all networking equipment, video conferencing equipment, firewall services and network cabling in addition to providing PC, Server and Network Managed Services.

All equipment will be new, unopened and in the manufacturer's packaging. All required software and firmware licensing will be included in the systems. Under no circumstances will we assist in circumventing the manufacturer's software licensing policies.

We have attached the product listings and pricing for Cisco Systems, Netapp, Arris, Inc., Quicklert, Smart Technologies, Viewsonic, Elmo, Liebert, Microsoft, VMware, HPE-Aruba, and Lightspeed Systems. In addition, pricing for our service offerings are provided that will enable participating institutions to purchase equipment and services that will effectively provide a turnkey solution. We believe we add value by providing more than just products for those institutions that require assistance in implementation.

3.26 Primary Account Representative

The primary account representative for this proposal will be Tony Helton, located in our Wetumpka, AL office. The marketing supervisor will also be Tony Helton.

3.27 References

Uniti Fiber is an experienced provider of a wide range of products and services for the educational environment. Our business was started in the educational market. We support over 70 K-12 school systems in the state of Alabama. We are currently a Cisco reseller on the Alabama Department of Education Joint Purchasing Agreement. See the "References" tab of this bid for a list of a complete customer reference list.

3.28 Pricing Level and Guarantee

We have included the pricing levels in the attached spreadsheets. We are offering the entire Cisco Systems product line of networking hardware and software at a 32% discount off of the manufacturer's list price. Cisco Systems Smartnet maintenance is offered at 20% off the manufacturer's list price. In addition, we are offering the Lightspeed Content Filtering & Classroom Software with list prices and discounts.. We are offering Smart Technologies, Viewsonic, Elmo, Netapp, Cleartouch at a standard education price. We are also offering Liebert, VMware, Extron, and Spectrio, with standard discounts noted in its tab respectively. In addition to the equipment, we are also offering equipment staging, installation and configuration services which are also included in the attached pricing sheets.

All of the discount levels provided will be the minimum discounts offered throughout the term of the contract. However, manufacturer changes in list price may result in price changes without notice. Upon request, Uniti Fiber will provide Manufacturer contact information to validate baseline pricing.

3.29 Oral Presentation and Demonstration

Uniti Fiber agrees to provide the Evaluation Committee the opportunity to meet with and question the proposed primary account representative.

3.30 Equipment and Services Schedule

The Equipment and Services Schedule (ESS) for our product and service submissions are included as a tab to this bid opportunity. Our ESS includes the discounts described herein.

3.31 Scope of Work

We agree to deliver the products or services requested through a valid purchase order from all approved procuring entities of this contract. We also understand and support efforts for more competitive discounts where applicable.

3.32 Title Passage

Uniti Fiber understands that title of equipment will pass to the procuring entity upon acceptance.

3.33 Quantity Guarantee

Uniti Fiber understands this agreement is not exclusive and procuring entities may procure products from other vendors.

3.34 Order of Precedence

Uniti Fiber has read, understands and agrees with the order of precedence for resolving conflicts.

3.35 Payment Provisions

Uniti Fiber has read, understands and agrees with the payment provisions described in the RFP.

3.36 Shipment and Risk of Loss

Uniti Fiber understands that we are responsible for freight charges and will assist with the settlement claims of damaged goods. We understand the title passes at the time the goods reach their destination and we retain title and control until delivered and accepted by the buyer. Uniti Fiber will only agree to pay the expense of returned items when the return is a result of incorrect shipment of procured products by Uniti Fiber or its distribution partners. All shipments of products will be by UPS or Fedex Ground Service. Any request for a more expeditious shipment will be at the expense of the buyer.

3.37 Warranties

All products will be covered by the manufacturer's warranty upon delivery.

3.38 Price Guarantees

Uniti Fiber agrees the procuring entity will pay the lower of the prices contained in our Equipment and Services Schedule. Any additional discounts will be negotiated between the procuring entity and Uniti Fiber.

3.39 Technical Support

Uniti Fiber maintains a toll-free technical information assistance line. The toll-free number for this service is 866-512-8324.

3.40 Product Delivery

Uniti Fiber agrees to deliver products to the procuring entity within 30 days of receipt of a valid purchase order.

3.41 Impracticality of Performance

Uniti Fiber agrees to act prudently and promptly to take steps to avoid being excused from performance for any reason.

3.42 Records and Audit

Uniti Fiber agrees to maintain detailed records pertaining to each purchase order for a period of three years from the date of purchase order acceptance. We will make these records available upon request by the procuring entity or appropriate governmental authorities.

3.43 Use of Subcontractors

Uniti Fiber understands that we are solely responsible for the performance of this agreement. All know subcontractors will be identified in the applicable addendum.

3.44 Indemnification

Uniti Fiber has read, understands and agrees with the Indemnification terms outlined.

3.45 Website Maintenance

Uniti Fiber will maintain and support an Internet website for access to our product lists, product descriptions, product specifications in accordance with instructions provided by this contract.

3.46 Ethics

Uniti Fiber warrants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required under this agreement. We also understand the System employees are not allowed to accept personal gifts or gratuities.

3.47 Replacement Parts

All use of refurbished replacement parts will be coordinated with the procuring entity,

3.48 FCC Certification

Uniti Fiber agrees that all hardware supplied meets all applicable FCC Certifications.

3.49 Site Preparation

ITS has read, understands and agrees with the site preparation section.

3.50 Assignment

Uniti Fiber will not assign nor transfer any interest in this agreement or assign any claims for money due or to become due under this agreement without prior written approval from procuring entity.

3.51 Survival

Uniti Fiber has read, understands and agrees with the survival section.

3.52 Lease Agreements

Uniti Fiber understands the procuring entity may agree to lease equipment.

3.53 Vendor Disclosure Statement

Uniti Fiber has provided the Vendor Disclosure Statement in the bid. Please see the Vendor Disclosure Statement Tab.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

2/26/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

this certificate does not confer rights to the certificate holder in	i lieu of such endorseme	nt(s).		
PRODUCER Stephens Insurance, LLC 111 Center Street, Suite 100 Little Rock, AR 72201	CONTACT NAME:	Denise Thompson		
	PHONE (A/C, No. Ext):	501-377-2658	FAX (A/C, No):	501-210-4622
	ADDRESS: denise.thompson@stephens.com			
	INSURER(S) AFFORDING COVERAGE			NAIC#
www.stephensinsurance.com	INSURER A: National Fire Insurance Of Hartford			20478
INSURED	INSURER B: Continental Insurance Company 35289			
Uniti Group Inc. (See Complete Named Insured Addendum)	INSURER C: Great American E & S Insurance Company			37532
10802 Executive Center Drive Benton Building Suite 300	INSURER D:			
	INSURER E :			
Little Rock AR 72211	INSURER F:			

COVERAGES

CERTIFICATE NUMBER: 60392966

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

ISR TR		TYPE OF INSURANCE	ADDL INSD	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s
Α	/	COMMERCIAL GENERAL LIABILITY			7012347039	3/1/2021	3/1/2022	EACH OCCURRENCE	\$1,000,000
		CLAIMS-MADE / OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$100,000
								MED EXP (Any one person)	\$15000
								PERSONAL & ADV INJURY	\$1,000,000
- 1	GEN	LAGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$2,000,000
76		POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$2,000,000
		OTHER:							\$
1	AU1	OMOBILE LIABILITY			7012165356	3/1/2021	3/1/2022	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000
1	1	ANY AUTO						BODILY INJURY (Per person)	\$
		OWNED SCHEDULED AUTOS							\$
		HIRED NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$
									\$
3	1	UMBRELLALIAB / OCCUR			7012165387	3/1/2021	3/1/2022	EACH OCCURRENCE	\$4,000,000
	✓	EXCESS LIAB CLAIMS-MADE			VCEC7040C	2/4/0004	0.44.00000	AGGREGATE	\$4,000,000
)		DED RETENTION \$			XSE678186.	3/1/2021	3/1/2022	Excess - \$5M xs \$5M	\$5,000,000
3		RKERS COMPENSATION EMPLOYERS' LIABILITY			7012165373	3/1/2021	3/1/2022	✓ PER OTH- STATUTE ER	
	ANYI	PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L. EACH ACCIDENT	\$1,000,000
	(Man	datory in NH)						E.L. DISEASE - EA EMPLOYEE	\$1,000,000
	DES	s, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$1,000,000
									0

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

FOR INFORMATIONAL PURPOSES ONLY

See Attached Addendum for Additional Coverage Details

CERTIFICATE HOLDER	CANCELLATION
FOR INFORMATIONAL PUPOSES ONLY XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE Stan Payne

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ADDITIONAL REMARKS SCHEDULE

Page of

Stephens Insurance, LLC POLICY NUMBER		NAMED INSURED		
		Uniti Group Inc. (See Complete Named Insured Addendum) 10802 Executive Center Drive Benton Building Suite 300 Little Rock AR 72211		
				CARRIER NAIC CODE
				EFFECTIVE DATE:
ADDITIONAL REMARKS				

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THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25
                 FORM TITLE: Certificate of Liability (03/16)
NAMED INSURED SCHEDULE:
  FIRST NAMED INSURED: UNITI GROUP INC
  Uniti Group LP LLC
  Uniti Group LP
  Uniti Group Finance Inc
  CSL Capital, LLC
  Talk America Services, LLC
  CSL National GP, LLC
  CSL National, LP - Below Entities are Holding Companies for REIT Assets
  CSL Alabama System, LLC
  CSL Arkansas System, LLC
  CSL Florida System, LLC
  CSL Georgia System, LLC
  CSL Iowa System, LLC
  CSL Kentucky System, LLC
  CSL Mississippi System, LLC
  CSL Missouri System, LLC
  CSL New Mexico, LLC
  CSL North Carolina Realty GP, LLC
  CSL North Carolina System, LP
  CSL North Carolina Realty, LP
  CSL Tennessee Realty Partner, LLC
  CSL Tennessee Realty, LLC
  CSL Ohio System, LLC
  CSL Oklahoma System, LLC
  CSL Texas System, LLC
  CSL Realty, LLC CSL Georgia Realty, LLC
  Uniti Holdings GP, LLC
  Uniti Holdings LP
  Uniti Fiber Holdings -TC LLC
  Uniti Fiber Holdings, Inc.
  Uniti Fiber LLC
  Uniti QRS Holdings GP LLC
  Uniti LATAM GP LLC
  Uniti QRS Holdings LP
 Uniti Leasing LLC
  Uniti Dark Fiber LLC
 Uniti Towers LLC
 PEG Bandwidth Services, LLC
 Contact Network, LLC
 PEG Bandwidth DC, LLC
 PEG Bandwidth DE, LLC
  Inline Services, LLC
 PEG Bandwidth LA, LLC
  PEG Bandwidth MA, LLC
 PEG Bandwidth MD, LLC
 PEG Bandwidth MS, LLC
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ACORD 101 (2008/01)

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ACORD	ADDITIONAL REMARKS SCHEDULE		Pageof
Stephens Insurance, LLC		NAMED INSURED Uniti Group Inc. (See Complete Named Insured Addendum)	
POLICYNUMBER		10802 Executive Center Drive Benton Building Suite 300 Little Rock AR 72211	
CARRIER	NAIC CODE	-	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM, FORM NUMBER: 25 FORM TITLE: Certificate of Liability (03/16) PEG Bandwidth NJ, LLC PEG Bandwidth PA, LLC PEG Bandwidth TX, LLC PEG Bandwidth VA, LLC PEG Bandwidth NY Telephone Corp Hunt Telecommunications, LLC Hunt Brothers of LA, LLC Integrated Data Systems, LLC Nexus Systems, Inc. Nexus Wireless, LLC Southern Light, LLC Uniti Wireless Holdings LLC Uniti LATAM LP

Uniti Leasing X LLC
Uniti Leasing XI LLC
Uniti Leasing XII LLC
Uniti Leasing MW LLC
Information Transport Solutions, Inc.
Uniti Group Finance Holdco Inc
ANS Connect, LLC

Uniti National, LLC

ACORD 101 (2008/01)

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ADDITIONAL REMARKS SCHEDULE

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:JENCY		NAMED INSURED	
Stephens Insurance, LLC		Uniti Group Inc. (See Complete Named Insured Addendum) 10802 Executive Center Drive Benton Building Suite 300 Little Rock AR 72211	
POLICY NUMBER			
CARRIER			
		EFFECTIVE DATE:	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: Certificate of Liability (03/16)

NOTE - COPIES OF THE FORMS REFERENCED BELOW ARE AVAILABLE UPON REQUEST:

The General Liability Policy includes a blanket automatic additional insured endorsement that provides additional insured status to any persons or organizations to which you are obligated by a written agreement to procure additional insured coverage subject to the terms and conditions of CNA75079XX (1-15).

The "Other Insurance - Primary/Excess provision" with respect to additional insured's per form CNA7470XX(1-15).

The General Liability policy includes blanket automatic waiver of subrogation provision where required by written agreement and subject to terms and conditions of CNA7470XX(1-15).

The General Liability policy includes thirty (30) day notice of cancellation endorsement, for reasons other than non-payment of premium, to persons or organizations on file with agent or broker at the time of cancellation if required by contract per terms and conditions of CNA74702XX (1-15).

The Auto Liability Policy includes a blanket automatic additional insured endorsement that provides additional insured status to any persons or organizations to which you are obligated by a written agreement to procure additional insured coverage subject to the terms and conditions of SCA 23 500 D (10-11).

The "Other Insurance - Primary/Excess provision" with respect to additional insured's per form CNA71527XX(1-15).

The Auto Liability includes a blanket automatic waiver of subrogation provision where required by written agreement and subject to terms and conditions of CA 04 44 (10-13).

The Auto Liability policy includes thirty (30) day notice of cancellation endorsement, for reasons other than non-payment of premium, to persons or organizations on file with agent or broker at the time of cancellation if require by contract per CNA72315XX (04-19).

The Workers Compensation includes a blanket automatic waiver of subrogation provision where required by written agreement and subject to terms and conditions of WC 00 03 13 (04-84) or Texas - WC 42 03 04B(06-14).

The Work Comp policy includes thirty (30) day notice of cancellation endorsement, for reasons other than non-payment of premium, to persons or organizations on file with agent or broker at the time of cancellation if require by contract per CC68021A (02-13).

The Umbrella Liability follows over underlying General Liability, Auto Liability and Work Comp policies. The Umbrella policy includes additional insured as in underlying per form CNA75504XX (03-15). The Umbrella policy includes blanket waiver of subrogation per form CNA75504XX (03-15).

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AGENCY CUSTOMER ID: 803	
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	ADDITIONAL REMARKS SCHEDULE		Page	of	
SENCY			NAMED INSURED		
Stephens Insurance, LLC			Uniti Group Inc. (See Complete Named Insured Addendum)		
POLICY NUMBER			10802 Executive Center Drive Benton Building Suite 300 Little Rock AR 72211		
CARRIER	NAIC	CODE			
			EFFECTIVE DATE:		

ADDITIONAL REMARKS

FORM NUMBER: 25 FORM TITLE: Certificate of Liability (03/16)

General Liability & Umbrella Liability policies both include separation of insured provisions that are automatically built into coverage forms CG0001 (04-113) and CNA75504XX (03-15). The General Liability & Excess policies "do not" include cross suits exclusion endorsements.

Contractors' GL Extension Endorsement per form CNA7470XX(1-15).includes Contractual Liability Railroad (#7).

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Uniti Fiber Company Information

Uniti Fiber operates using several different SPINs, depending on the region where services are provided. This proposal is being made by Uniti Fiber, SPIN# 143036587

On behalf of all of us at Uniti Fiber, thank you for taking the time to review our proposal. We hope you'll find our response to your recent RFP reflects our passion for assisting K-12 school districts like yours leverage E-Rate funding to unleash superior fiber broadband technology that also benefits the economic growth of your community.

About Us

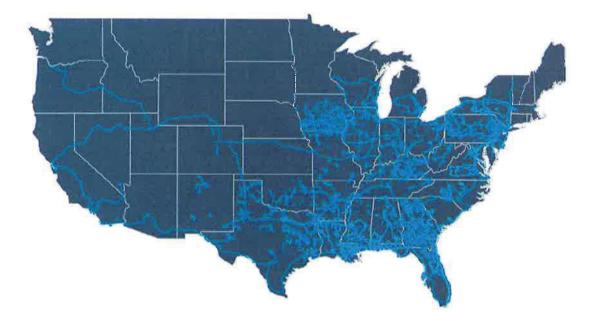
Uniti Fiber is a leading provider of fiber optic networks in the Gulf South and Southeast regions, where we specialize in delivering dark and lit fiber optic capacity to underserved markets and customers with critical infrastructure needs.

Uniti Fiber devotes a large portion of its workforce to support the technology needs of schools and libraries with an E-Rate team built from names you've come to know and trust. Hunt Telecommunications, Information Transport Solutions (ITS), InLine, Nexus Systems, and Southern Light, are now Uniti Fiber, dedicated to providing the same service you've come to depend on to schools and libraries.

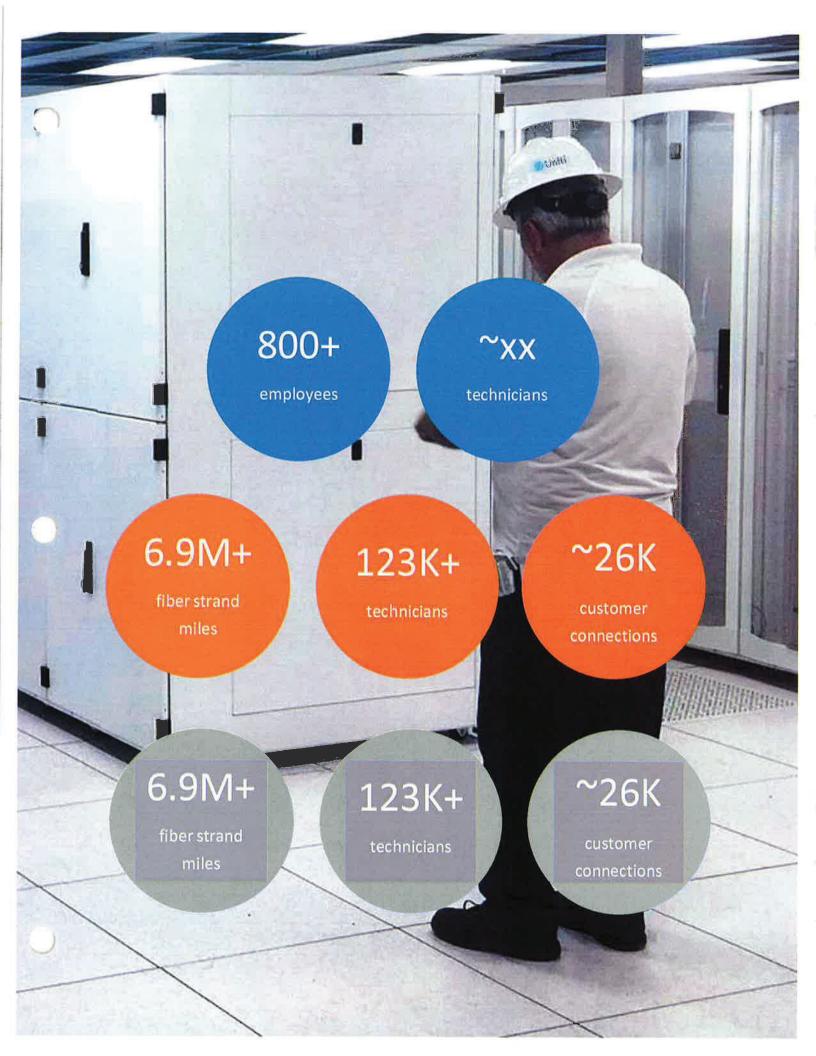
Our goal is to work with you to build and operate a reliable and affordable fiber optic network to serve all customers, and over time, as the network expands, to other businesses and government facilities in the surrounding communities. Ultimately, the implementation of a Uniti Fiber network will enable the entire surrounding area to take advantage of this newly implemented fiber broadband.

Company Background

Since its formation in 2015 as the first U.S. REIT focused on acquiring and leasing communications distribution systems, Uniti (NASDAQ: UNIT) has grown substantially. Over the past several years the company has hired hundreds of employees, engaged in numerous transactions, and currently owns millions of strand miles of fiber, hundreds of communications towers and other communications assets throughout the U.S. In an industry that is famously capital intensive, Uniti collaborates with operators to develop assets and simultaneously relieves them of the burden of raising investment capital. However, unlike a private equity or venture fund, Uniti does not take an ownership interest in or exercise control over operations. Rather, operators gain access to a vast reserve of capital along with the freedom to use it in ways that best suit their strategic objectives. Uniti's unique REIT structure provides the vital connection between investors and operators of capital and unlocks the value of the network forthe benefit of both parties.



Uniti, as a S&P SmallCap 600 Company and the first diversified communication infrastructure REIT, is dedicated to forging partnerships, igniting ideas, and pursuing strategies that



NOC Description and Times of Operations

Uniti Fiber's geographically diverse Network Operations Center consists of dozens of help desk and network engineering staff located in state of the art facilities in strategic proximity to our network backbone and customers. The NOC and support lines are staffed 24x7x365 by onsite personnel.

The NOC monitors Uniti Fiber and customer network resources for outages and SLA violations. Network problems and customer outages are worked within our customer interactive ticketing system to ensure resource notification, SLA policy adherence, and rapid mobilization when needed. NOC monitoring tools and ticketing tools are backed up at multiple disaster recovery sites.



Help Desk Procedures

When it comes to carrier class network monitoring, Uniti Fiber is ready to perform. Our ability to deliver information in a timely and critical manner helps to improve the uptime and availability of network services. We have a 24x7x365 staff of experts that leverages all their cumulative years of experience to make the right decisions, quickly and accurately. Our Network Operations Center (NOC) is housed behind two levels of physical security. Our IT security network utilizes firewalls, antivirus and intrusion protection devices ensuring our communications network integrity. Our NOC support teams work day and night to ensure the network not only remains healthy, but is optimized for performance.

Uniti Fiber has in place a proven trouble ticketing system that allows our clients to report any issues via web, e-mail or telephone. Both our customers and our internal data center and field service personnel use this system every day to support our customers. This system provides full reporting capabilities and is overseen throughout the day for escalation and quality assurance purposes. Once a trouble ticket is opened by any means the client receives a ticket number via e-mail, and as the ticket progresses the client receives regular status notifications. In addition, the client can update the ticket through the support portal, or by simply replying to any notification e-mails.

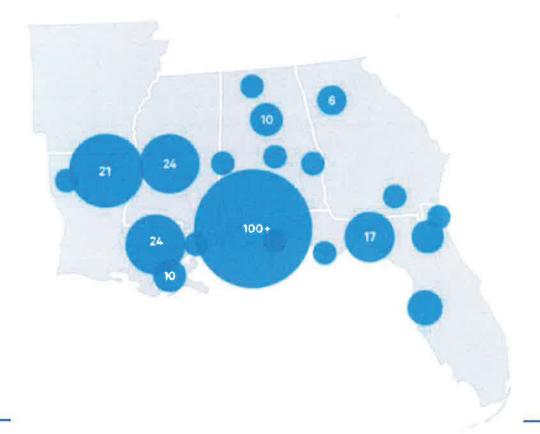
Our NOC operates on a multi-tier basis with subject matter experts in each of our major service areas. The NOC teams are responsible for documenting all actions taken to support a user or problem, and they utilize real time dashboards that display graphically the total number of tickets at any given time in important statuses such as new, customer responded, unassigned, or past due. These same indicators are repeated on the desktops of all the key service desk personnel and are interactive, allowing them to quickly drill down to at risk tickets. NOC leadership can view extensive real time and historical reporting from anywhere, and reallocates personnel and resources to resolve any critical issues.

SPOTLIGHT ON:

Service Response Procedures

Uniti Fiber and its legacy companies have been engaged in providing solutions and support to Southern corporations, educational institutions, and government entities for over 80 years combined. We rely on a systematic approach to resolving issues, and our technicians have established procedures for many of the routine tasks that require specialized setup and configuration. These procedures range from very simple to very detailed procedures like router configurations, firewall configurations, Server setups and troubleshooting various problems on any number of platforms.

Uniti Fiber maintains a trained and professional staff of field service technicians, cabling crews, and tower crews across our network footprint. To ensure that problems are tracked and resolved Uniti Fiber has both full time support dispatchers and a Technical Services Manager supporting this team. Dispatchers provide a single point of contact for telephone requests, dispatches appropriate team members based on trouble tickets, and proactively manages the scheduling of team members



throughout the day. To ensure the most immediate response, primary service for the equipment in the State of Alabama would be provided from our State of Alabama teams.

24/7/365

Support personnel are available 24 hours a day, 7 days a week, 365 days a year. The NOC utilizes a multi-tier response plan to provide the most rapid response to customer issues.

Tiered Response System

Our Tier One team serves as a triage team that is also capable of providing quick resolution of many general connectivity issues. Technicians are schooled in efficient identification of issues requiring advanced support, typically trained to spend no more than 30 minutes on an issue before beginning escalation of the problem. When trouble tickets require a more complex diagnostic approach or specific technological expertise, they are assigned to our Tier Two technicians, who are subject matter experts able to provide the best support possible in the shortest amount of time.

Escalation Process

If the issue requires further escalation, it is referred to a Tier Three technician or an appropriately trained onsite technician. Tier Three technicians also monitor and oversee ongoing technical support issues in the lower two tiers to ensure rapid resolution and detect broader problems or issues impacting the network. When issues require an

onsite technician, they will be escalated to Tier Four and the onsite manager will be responsible for deploying an onsite technician to the necessary location.

Accountability

We have implemented our service automation and ticketing systems to achieve extensive reporting capabilities; our experience and certifications on these systems have given us the knowledge to train our people. Our systems-oriented environment guarantees service issues are promptly resolved. Every person in our company is accountable and receives reports monthly to reassure this accountability.

Service Locations Number of Technicians

Toll-Free 24/7/365 Help Desk: 877-652-2321

LA - South	54
AL - South	167
LA - North	26
AL - Central	31
MS - South	4
FL - Panhandle	23
FL - West	19
FL - East	7
AL - North	6
GA - South	5
GA - North	4
Midwest	2
MS - Central	17
FL - Central	2
Texas	11
Northeast	8

Network Security

Customer Experience & Privacy

As Uniti helps build an increasingly connected and accessible digital world, the trust our customers place in us to help them thrive in this environment continues to grow.

In Q4 2020, our security tools blocked over 5.2 million malicious emails.

This trust is a paramount driver for our work and we prioritize addressing the risks that come

with operating in an "always-on, always there" society, including those related to privacy and data security. Our Data Protection Policy provides additional information on our security and data protection protocols.

Cybersecurity Approach

Cybersecurity is a top priority for Uniti and we work diligently to protect our network, systems, and data.

To more effectively address the cybersecurity threats posed today, Uniti has a dedicated security staff augmented by partnerships with industry leading security experts. The team is responsible for leading enterprise-wide information security strategy, policy, standards, and processes. Our team is continuously building and improving a comprehensive information security program with the goals of increasing cybersecurity threat awareness and fostering a corporate culture of security-minded users.

Zero Trust Network Access (ZTNA)

ZTNA is a set of technologies that operates on an adaptive trust model, where trust is never implicit, and access is granted on a "need-to-know," least-privileged basis defined by granular policies. ZTNA gives users seamless and secure connectivity to private applications without ever placing them on the network or exposing applications to the internet.

Endpoint Detection & Response (EDR)

EDR is next-generation antivirus that blocks known malware and uses artificial intelligence to detect abnormal behavior. EDR also provides the capability to automatethe response by stopping any malicious actions and removing malicious files from the device.

Information Security Program

Uniti's comprehensive information security program must ensure the core concepts of confidentiality, integrity, and availability are supported by adequate security controls to mitigate or reduce the risks of data loss, disruption, or corruption. We use a multi-layered approach involving administrative, technical, and physical controls. This includes (among other aspects) vulnerability management,



antivirus and malware protection, access control, email and phishing security, and employee awareness. Uniti's information security program is governed by a set of policies and standards based on accepted industry best practices. These policies set forth our commitment to information security and define the practices and procedures that are to be followed by all employees, helping protect information resources and information systems from unauthorized access, leakage, falsification, loss, destruction or other security risks. We routinely review and revise these policies and standards to address changes in the risk landscape, threats, and the regulatory environment.

Risk Assessments

Our security controls are continuously evaluated by performing risk assessments throughout the year. These assessments — designed for continuous improvement of the information security program's effectiveness — consist of social engineering, vulnerability scanning, and penetration testing conducted by our information security team and third-party industry experts.

Employee Training

Each employee plays a critical role in protecting Uniti's most sensitive information. To increase employee awareness of information security threats, we require all personnel to complete various training exercises that help them easily identify security threats and malicious activity.

These exercises include online video training, authorized internal phishing campaigns, and security newsletters with advice on security best practices and updates on the current threat landscape.

Strengthening Measures

Uniti is committed to safeguarding the trust of its customers, employees, and business partners. We recognize that potential cybersecurity threats will continue to grow. Our approach is to remain proactive and continually evolve our information security program. We continuously seek opportunities to improve practices, implement stronger controls, and provide more robust security against new threats, all to protect the confidentiality, integrity, and availability of the data entrusted to our care.

Staff Background

Quincy P. Minor, VP E-Rate and Government Sales

Quincy P. Minor brings 20 years of Leadership experience in the IT Industry in service operations, profit-loss management and sales. He is an accomplished technology leader with the ability to define, implement, and lead the execution of technical strategies that strengthen organizational performance. Quincy earned his bachelor's degree in Computer Information Systems from Alabama State University and his EMBA from Auburn University. His vision of the future and his ability to keep our organization operating efficiently has contributed greatly to Information Transport Solutions success. Mr. Minor is a dynamic and inspiring leader who brings his incredible intensity, passion, and fun to all that he does.

Joe McCourt, SVP Enterprise Operations

Joe McCourt joined Uniti Fiber as the Senior Vice President of Enterprise Operations in January of 2019 and is responsible for leading Enterprise Sales, Managed Services, Voice and E-Rate programs.

McCourt began his telecom career at MCI in 1987, holding various sales positions before moving to Brooks Brothers Clothing in 1990, serving as the Director of Communications. He then went on to a variety of senior executive leadership roles — from sales and marketing to operations and strategy — at communications companies including Metropolitan Fiber Systems (MFS), TW Telecom, Telcove, Level 3 Communications, DukeNet and Zayo. Before joining Uniti Fiber in 2019, McCourt served as Executive Vice President and Chief Revenue Officer for Lumos Networks.

Patricia Dalton, Broadband Coordinator/USAC Specialist

Retired from Mississippi Department of Education where she served as the State E-rate Coordinator. Patricia has been Involved with E-rate filing the state application and training district personnel in filing their applications since the inception of the program in 1998. She has been with Uniti Fiber (previously InLine) for the past 4 1/2 years assisting applicants to make sure they file properly and work through any questions they have. When necessary, she helps applicants file appeals.

Jeff Drury, VP and Controller

Jeff Drury has over 30 years of accounting and financial experience. He has a BS in Accounting from Troy State University and his experience includes Corporate, Cost, and Governmental accounting as well as internal auditing. He also served as the Technology Administrator for the Lee County Board of Education. While at the Lee County Board of Education he was responsible for implementing the financing that installed the first OC3 system wide fiber optic network for K12 education in the state of Alabama..

Greg Tapscott, Director, Revenue Assurance

Mr. Tapscott joined Uniti Fiber in September 2006 and oversees the Company's accounting and regulatory departments. Greg is a CPA and member of the American Institute of Certified Public Accountants. Greg has had exposure to a wide variety of industries. He began his career at Ernst & Young, LLP in the Birmingham, Alabama office spending eight years there and ultimately serving as an audit manager to large manufacturing, distribution and retail clients throughout the state of Alabama. While at Ernst & Young, he provided accounting and public filing guidance to clients and mentored younger staff. Most recently, Greg worked at Compass Bancshares, a Fortune 500 company headquartered in Birmingham, Alabama, managing division controllers. He also assisted Compass in performing due diligence and completing accounting integration on several significant acquisitions. Greg holds a B.S. in Accounting from Birmingham-Southern College.

Andrew Newton, President

Mr. Newton is a founding member of Uniti Fiber and plays a key role in the financial aspects of our business. He also has extensive outside plant fiber optic construction experience, having started and served as president of two construction companies. Mr. Newton has been the primary member responsible for raising all rounds of funding for the company. A graduate of Birmingham Southern College, Mr. Newton was featured in the December 2000 issue of Alabama Business Magazine as one of five top Alabama Entrepreneurs under the age of 35, Mobile Press Register's articles on July 13, 2000 highlighting Mr. Newton's career, and June 24, 2001 article entitled "Uniti Fiber Runs Rings Around Mobile," and 'Southern Magazine's Fall 2001 issue "A Million Points of Uniti Fiber." In addition to the companies listed above, Mr. Newton has served on the board of other companies and organizations such as the Mobile Area

Chamber of Commerce, Compass Bank, America's Junior Miss, Mobile's Bayfest, American Pitch Pine Co., Herrin/Chandler YMCA (Chairman) and Dauphin Way UMC Board of Trustees.

Engineering and Operations

Besides those whose detailed biographies are provided below, Uniti Fiber has a team of over 200 highly skilled telecommunications operations personnel who work to maintain the company's networks. Of these 200 operations individuals, many are network technicians with considerable experience and various levels and types of networking certifications, ranging from Cisco IP and networking to SONET network certifications with various network equipment manufacturers. Having so many technicians located in this market gives Uniti Fiber an unparalleled ability to bring in the right resources in a very short time frame should a problem arise. Thanks to the expertise and dedication of our operations and engineering teams, Uniti Fiber was able fully recover from Hurricane Ivan in Pensacola and Baldwin County in a mere 48 hours – before other network companies had even finished surveying the extent of their damage, and to sustain service in Hurricane Katrina with minimal impact.

Chris Lathem, Senior Network Architect

16 years' experience in the information technology and telecommunications industry. Served as an IT Manager in the private sector. Specialties: Carrier Ethernet, MPLS, OSPF, BGP, CWDM, Optical networking, Service Provider networking, Layer 2/3 LAN/WAN configuration and design, Firewalls, Virtualization with VMware, Network Security, Enterprise Wireless, Project Management, Active Directory

Certifications include: FCNSA, FCNSP, CSSA, VCP3, VCP4, VCP4-DT, VCP5, and Network+

Bryan King, Internet Department Director

18+ Years' Experience as a Network Engineer. Skilled in Cisco Technologies, Firewalls, Servers, Disaster Recovery, VPN, VMware Infrastructure, Network Design, Storage Area Networks, vSphere, System Administration, Security, Storage, IIS, Cloud Computing, Network Administration

Eric Daniels, SVP Operations

Mr. Daniels is a founding member of Uniti Fiber and has served as the Chief Operating Officer (COO) of Uniti Fiber since 2000 until the 2017 acquisition by Uniti Fiber, when he became the Senior Vice President of Operations. Mr. Daniels has overseen the construction of all of Uniti Fiber's fiber optic networks, as well as the design, installation and on-going management of our lit networks. Mr. Daniels is an expert in fiber optic outside plant construction and maintenance as well as optical network design and management. Prior to joining Uniti Fiber, Mr. Daniels served as an active-duty officer with the United States Navy. He served as Flag Lieutenant/Aide de Campe to Admirals Jose Betancourt and Dennis Conley, and as Combat Information Center Officer on the USS LABOON and the USS ANTRIM. Mr. Daniels currently maintains the rank of Commander with the U.S. Navy Reserve and served in Operation Iraqi Freedom. He is a 1993 graduate of the United States Naval Academy.





September 21, 2021

RE: Subsidiaries of Uniti Fiber Holdings Inc.

To Whom it May Concern:

This letter is to set forth the relationship of Uniti Fiber Holdings Inc. and several of its direct subsidiaries:

On July 3, 2017, **Southern Light, LLC** was acquired by Uniti Group Inc. and now is a subsidiary of Uniti Fiber Holdings Inc.

Also on July 3, 2017, **Hunt Telecommunications**, **LLC** was acquired by Uniti Group Inc. and now is a subsidiary of Uniti Fiber Holdings Inc.

On October 19, 2018, **Information Transport Solutions**, **Inc (ITS)** was acquired by Uniti Group Inc. and now is a subsidiary of Uniti Fiber Holdings Inc.

Each of these entities continues operations as a valid corporate entity, now part of the Uniti family of companies. These entities remain active parties to current and future contracts. However, due to consolidation of operations, you may receive billing or correspondence from "Uniti." If you need further information on the status of Southern Light, please contact me directly.

Sincerely,

Julie K. Plowman

Vice President & Deputy General Counsel of all Uniti companies

or an office companies

julie.plowman@uniti.com

(512) 739-8939

Schneider Electric IT USA, Inc. 70 Mechanic Street Foxboro, MA 02035 Tel: 508-543-8750

Uniti Fiber 107 St. Francis Street Mobile, AL 36602

January 28, 2022

To whom it may concern:

Schneider Electric IT USA, Inc. "formerly known as APC by Schneider Electric", confirms that Uniti Fiber is an authorized reseller of APC products. This authorization demonstrates their knowledge of APC products and validates their expertise to design, deploy and maintain customer networks. Uniti Fiber is not authorized to perform services on behalf of APC.

Please contact me with any questions regarding this authorization.

Regards,

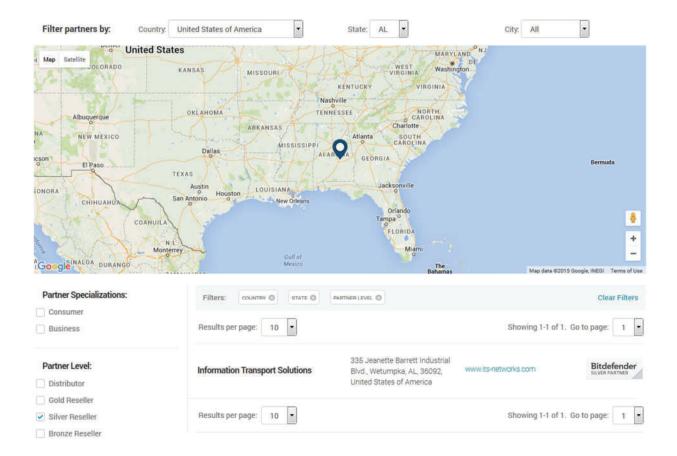
Lucy Simeone

Channel Programs Specialist

Luy W Smeone

BitDefender Authorized Partner

http://www.bitdefender.com/partners/partner-locator.html





January 24, 2022

Uniti

Attn: Tony Helton, Director, Sales 335 Jeanette Barrett Industrial Blvd Wetumpka, AL 36092

Subject: Letter of Authorization for Uniti

Dear Mr. Helton,

ByteSpeed acknowledges that Uniti, doing business at 335 Jeanette Barrett Industrial Blvd Wetumpka, AL, is an authorized reseller of ByteSpeed hardware and associated equipment and services. Approved products include but are not limited to computer hardware and networking solutions, and accessories associated for the usage of these systems.

Sincerely,

Anna Hanson Sales Director ByteSpeed

ahanson@bytespeed.com

877.553.0777



sales@bytespeed.com



3131 24th Ave S. Moorhead, MN 56560



(877) 553-0777



February 1, 2022

Alabama Community College System In reference to bid: ACCS-2022-01 135 S. Union St Montgomery, AL 36130

Attn: Contract Manager

Cambium Networks is proud to be part of the ACCS-2022-01 bid opportunity in working with Uniti Fiber. This letter certifies that Uniti Fiber is a Cambium Networks authorized education reseller/dealer in good standing with our organization.

Uniti Fiber is a partner of Cambium Networks and has been successfully marketing and selling the Cambium line of wireless products in the state of Alabama. I am confident that Uniti Fiber will do an excellent job of representing and marketing the Cambium Networks solutions as defined in the ACCS-2022-01 bid proposal for the Alabama Community College System

As a Regional Sales Manager, Southeast, I have the authority to write this letter and my contact number is 864-525-5453.

I look forward to a mutually successful relationship working with ACCW through Uniti Fiber. If you have any questions, please do not he sitate to reach out.

Sincerely,

Yancey Johnson

Regional Sales Manager

Yancey M Johnson

Cambium Networks



Manufacturer's Authorization Form

Date: January 21, 2022

To: Alabama Community College System, State of Alabama

Subject: ACCS-2022-01

Cisco Systems, Inc., a company duly organized under the laws of the State of Delaware of the United States, having its principal place of business at 170 W. Tasman Drive, San Jose, CA 95134-1706, USA ("Cisco"), who is a provider of networking products and services, hereby confirms that, as of the date of this letter, Uniti Fiber (formerly Information Transport Solution, Inc.) ("Reseller") wishes to participate in the Bid or Project stated above and has entered into an Indirect Channel Partner Agreement which entitles Reseller to do the following:

- 1. resell and/or distribute Cisco products and/or services in United States to end users within that territory;
- 2. bid, negotiate and conclude a contract with you for the above products/services manufactured or supplied by Cisco. The Reseller is an independent contractor and has no authority to commit and/or bind Cisco or its affiliates in any way.

Cisco will, within the scope of its agreement with its authorized channels, provide support and product warranty services for Cisco products obtained through its authorized channels.

The confirmation provided under this Authorization form shall be accurate as of the date appearing at the top of this letter.

If you need any additional information, please do not hesitate to contact Victoria Blaylock at 731-217-8543. For more information about Cisco's channel partner program, please visit the following URL: http://www.cisco.com/web/partners/index.html.

Duly authorized to sign this authorization form for and on behalf of: Cisco Systems, Inc.

Brian Dulac, Director, Finance

Ana Esla

Cisco Confidential Page 1 of 1



January 23, 2022

Re: Bid Number ACCS-2022-01

To whom it may concern;

Clear Touch Interactive, Inc. provides interactive technology solutions that helps educational institutions, government agencies and commercial enterprises to Interact Differently. These interactive technology solutions are specifically designed for the demands and requirements of today's collaborative environments.

Uniti is an authorized reseller of Clear Touch Interactive, Inc. products and solutions and is authorized to provide sales, service and support in the State of Alabama and specifically, to meet the needs and requirements of this Solicitation. Uniti is currently a Signature Elite Partner which is the highest level attainable through our reseller program. Uniti has demonstrated their ability to deliver exceptional results and efforts through extensive Clear Touch experience and training.

Sincerely,

Keone Trask President

ktrask@getcleartouch.com

4TL

(864) 973-7973



January 27, 2022

Subject: PartnerPRO Network Authorized Partner

To Whom It May Concern,

CommScope (NASDAQ: COMM) and the recently acquired Ruckus Networks are redefining tomorrow by shaping the future of wired and wireless communications. Our combined global team of employees, innovators and technologists have empowered customers in all regions of the world to anticipate what's next and push the boundaries of what's possible.

This serves to confirm that as of the date of this letter, UNITI FIBER (AKA HUNT TELECOM, SOUTHERN LIGHT, INTEGRATED DATA is a member of the CommScope PartnerPRO® Network. As a Select partner, UNITI FIBER (AKA HUNT TELECOM, SOUTHERN LIGHT, INTEGRATED DATA is able to prepare and submit proposals in response to bids, to the extent the proposal submitted includes Ruckus brand products and solutions. This includes authority for UNITI FIBER (AKA HUNT TELECOM, SOUTHERN LIGHT, INTEGRATED DATA) to provide Ruckus' full line of products to the Alabama Community College System & Higher Ed. Joint Purchasing Agreement Bid ACCS-2022-01.

This authorization does not guarantee special pricing. All special pricing must be authorized by CommScope, and final pricing shall be as agreed between the customer and UNITI FIBER (AKA HUNT TELECOM, SOUTHERN LIGHT, INTEGRATED DATA.

Dieter Verdegem

Vice President, Global Customer Experience



Matt Fancher

Channel Accounts Manager

Joe Powell & Associates

Vertiv – Liebert Products & Services 221 Applegate Trace Pelham, AL 35124

T (205) 444-9192 F (205) 444-9196 mfancher@joepowell.com

To: Tony Helton

Re: Vertiv/Liebert Authorization

Tony,

Uniti Fiber located at 335 Jeanette Barrett Industrial Blvd, Wetumpka, AL 36092 is an authorized reseller of Vertiv products and services. Uniti Fiber is a good standing member of the Vertiv Partner Program!

Please advise if you require further information.

Regards,

Matt Fancher

Channel Accounts Manager

Mother Jack



January 28, 2022

Alabama Community College System Joint Purchase Agreement Initiative 135 South Union Street, Suite 137 Montgomery, AL 36104

Re: ACCS-2022-01

To whom it may concern:

Lightspeed Systems hereby confirms that, as of the date of this letter, Uniti Fiber (Information Transport Solutions, Inc. A Uniti Company), is a certified channel partner and is authorized to sell Lightspeed Systems products to the *Alabama Community College System & Alabama Higher Education Joint Purchase Agreement*

Furthermore, Uniti Fiber has achieved the following:

- 1. Uniti Fiber is a Lightspeed Systems authorized reseller
- 2. Uniti Fiber is authorized to sell Lightspeed Systems products.
- 3. Uniti Fiber is an education reseller.

Please note that the present confirmation is not permanent, and that the status of Lightspeed Systems authorized channel is reviewed on a regular basis. This information is accurate as of the date appearing at the top of this certificate. I am authorized to sign this letter on behalf of Lightspeed Systems. If you need any additional information, please do not hesitate to contact us.

Thank you,

Gregory Funk

VP, Corporate Controller

gfunk@lightspeedsystems.com

737.205.2430



www.netapp.com

703.918.7200 Tel 703.918.7301 Fax 1921 Gallows Road Suite 600 Vienna, VA 22182

February 04, 2022

Uniti Fiber Holdings Inc. 335 Jeanette Barrett Industrial Blvd Wetumpka, AL 36092

REF: Letter/State/Contract/RFP Number ACCS-2022-01

To Whom It May Concern,

NetApp, Inc. ("NetApp") affirms that _	Uniti Fiber Holdings Inc.	("Partner") is an authorized
reseller of NetApp products and servic	es in the SLED market.	
	roducts and services ("Products") listed	• •
for the above-referenced	ACCS-2022-01	("Contract") beginning on the date
wherein NetApp Products are added	to the Contract and for the duration $% \left(1\right) =\left(1\right) \left(1\right) \left($	of the Contract and any extensions
thereof, subject to the conditions below	w.	

Partner must at all times be a NetApp reseller in good standing. If for any reason Partner contract with NetApp lapses or is terminated, the authorization under this letter shall immediately be revoked and Partner shall work to remove its listing of NetApp products and services from the Contract.

Nothing in this letter shall be construed as imposing additional terms and conditions upon NetApp in relation to Partner's sales of Products under the Contract; all such sales shall be governed by the terms and conditions of the reseller agreement in place between NetApp and Partner at the time of sale.

NetApp Products proposed for inclusion on the Contract or any subsequent Contract modification are commercial-off-the-shelf ("COTS") products and services developed entirely at private expense; are of a type customarily used by the general public for purposes other than governmental purposes; and are sold, leased, or licensed in the course of normal business operations to the general public. Partner shall not extend to Contract end-users any rights to NetApp's intellectual property beyond those expressly authorized by NetApp.

NetApp will provide Standard Pricing for Products made available for inclusion on the Contract. NetApp's Standard Pricing provides a small incremental discount to the pricing offered through NetApp's WSCA-NASPO pricing (inclusive of applicable fees). Please contact your distributor for more details on Standard Pricing. Note that Registered Pricing may be available for selected sales opportunities completed under the Contract following award provided that all the Registration criteria are met for the opportunity. NetApp reserves the right to cancel this letter of authority, either in whole or in part, upon thirty (30) days written notice.

Manufacturers Name: NetApp, Inc.

Point of Contact: Harry Franks, SLED Sales Operations Manager Address: 1395 Crossman Ave., Sunnyvale, CA 94089, USA

 Telephone:
 408-822-6000

 Fax:
 703-918-7301

 NetApp Dun and Bradstreet No:
 80-205-4742

Sincerely,

Michelle Rudnicki
VP NetApp US Public Sector

Michelle Budnicke



Wednesday, January 26, 2022

Alabama Community College System 135 South Union Street Suite 135 MontgomeryAL 36104 ATT: Joint PurchæsAgreement Initiative

To Whom It May Conern:

Singlewire Software, LLC hereby confirms that, as defitte of this lette Uniti Fiberis an authorized channel partner for the purchase and resale of Singlewire Software products and/or services.

Furthermore, Uniti Fiber has achieved the following:

- Uniti Fiber is an education reseller
- Uniti Fiber has beem authorized reseller of the Sinvollee Software product suite since 2015
- Singlewire of twareand Uniti Fiber will work to the rovide the solution technical supports Alabama Join Processing Program

If you need additional information, pleasentat me.

Sincerely,

Mike Payne VicePresident of Sass mike.payne@singlewire.com (608) 6641140

> Keeping people safe and informed. Everywhere, every time.



January 26, 2022

Uniti Fiber335 Jeanette Barrett Industrial Boulevard
Wetumpkam, AL 36092

USA

Re:

Authorization to sell SMART product solutions

Per: ACCS-2022-001

To Whom it May Concern:

SMART is the manufacturer of SMART Board® interactive displays and other SMART brand products ("**SMART Products**") (a complete listing of which may be found at www.smarttech.com).

SMART hereby confirms as of the date of this letter that **Uniti Fiber** is authorized to purchase, promote, sell and service SMART solutions for the **Education** and **Enterprise** market for United States.

All SMART Products sold by SMART's authorized resellers will ship with SMART's Assure or Limited Equipment warranty, which SMART will honor.

Yours truly,

Sara Long

Sara Long

Manager, Channel Enablement

SMART Technologies Corporation

SMART Technologies Corporation

Washington Sales Office 1655 North Fort Myer Drive, Suite 1120 Arlington, VA 22209 USA Phone 703.516.7627 Fax 703.351.1113

SMART Technologies ULC

(Head Office)
3636 Research Road NW
Calgary, AB T2L 1Y1 CANADA
Phone 403.245.0333
Fax 403.228.2500
info@smarttech.com
www.smarttech.com



January 26, 2022

Tony Helton Information Transport Solutions, Inc. 335 Jeanette Barrett Industrial Blvd Wetumpka, AL 36092

Dear Tony,

Verkada is pleased to have Information Transport Solutions, Inc. ("ITS") as an approved Verkada partner. ITS is authorized to sell and install Verkada's products and software. In addition, Uniti Group, Inc. (aka "Uniti Fiber"), an affiliate to ITS and pursuant to the Verkada Partner Agreement ("Agreement") with ITS, may transact business in its own name subject to the terms of, and compliance with, the Agreement with respect to addition of Verkada to Uniti Fiber's Request for Bid for its Alabama Community College contract. Verkada appreciates our partnership and the opportunity to work together.

If you require any additional information, please contact me, Caleb Augustin, Director of Channel, via email at caleb.augustin@verkada.com.

Sincerely,

Caleb Augustin
Verkada, Inc.
Director of Channel
caleb.augustin@verkada.com

Verkada Inc. (833) 837-5232 60 E. 3rd Avenue Suite 300 San Mateo, CA 94401

BICSI's Credential Holders Guide: Proper Use of a Credential Logo & Stamp

Use of BICSI Designations: Professionals who have met the certification standards defined by BICSI and who maintain their credential through the recertification process are authorized to use the designation's Logo and Credential Stamp.

Adding your credential logo to your professional profile will draw special attention to your achievement, and to the time and discipline involved in pursuing and attaining your credential. You may include your credential logo on business cards, resumes, your personal web pages, in bylines for articles or blog posts and in email signatures. We encourage you to use your logo to promote your success. Request your logo at customerservice@bicsi.org.

- Place your BICSI credential immediately after your name (e.g., John Doe, RCDD®).
- Always us all-capital letters (e.g., RTPM®).
- Do not use periods between the letters (e.g., TECH)
- Use a comma between multiple credentials (e.g., RCDD®, INSTC®, OSP™)
- If your certification has expired, immediately discontinue using the credential.

Stamp Use Example:





RCDD®, DCDC®, OSP™ credential holders are eligible to receive a complimentary digital stamp and can purchase a self-inking stamp by ordering from your credential dashboard on your BICSI profile. Request a digital stamp at credentialing@bicsi.org.

- Your BICSI credential is a personal credential and is not held by any employer.
- You shall never allow anyone to use your credential stamp.
- You may use your stamp for any project you oversee or design.
- You may review and stamp a design not originated by you but realize that you are then assuming some responsibility.
- It is recommended, but not required, that you sign and date the stamp for any project you oversee or design. Most credential holders stamp and then sign in the legend or mast head.
- Drawings may be stamped with a standard self-inking stamp or a digital stamp attaching the hardcopy printout or digital image to the drawings.
- BICSI does not review, keep, or record stamped drawings for credential holders.
- Refer to the construction documents/specifications for specific instruction criteria on proper use of a standard self-inking stamp or a digital stamp.
- The credential holder shall abide to the BICSI Code of Ethics and Professional Obligations when using your credential stamp.

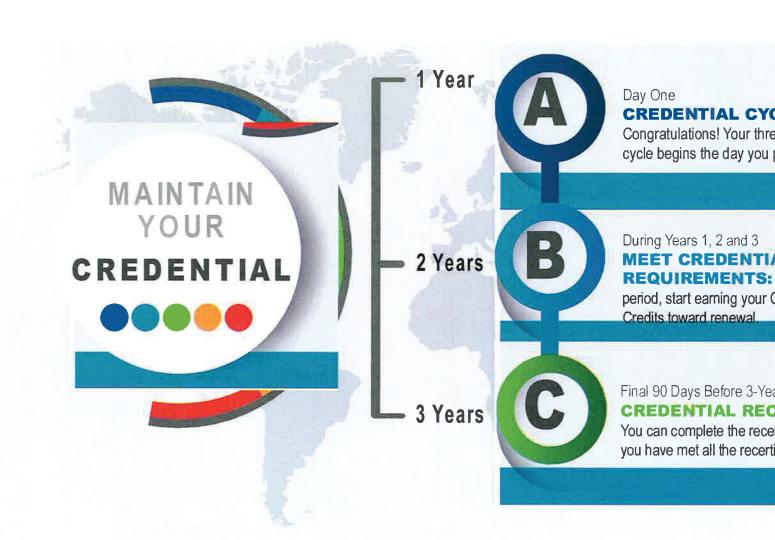
Note: Any credential holder who violates the proper use guidelines for their credential stamp and logo may face violations under the Code of Ethics & Professional Obligations and possible revocation of their credential.

Limitations

The BICSI credential marks, logos and stamps (BICSI Marks) are to be used to signify your accomplishment in achieving the applicable BICSI certification. BICSI Marks may not be used to misrepresent BICSI credential status or an individual's qualifications. Credentialed Individuals further agree not to incorporate any BICSI Marks or potentially confusing variations thereof as part of a trademark, service mark, product name, company name, domain name, or any other commercial designation such as a hashtags or social media page name. Likewise, any application to register or claim any interest in any mark or any other logo, name, trademark, service mark or commercial or product designation confusingly similar to any BICSI Marks is prohibited.

Ownership

BICSI is the owner of the BICSI Marks. BICSI reserves and retains all rights, titles and interests, including, without limitation, all trademark and other intellectual property rights, in and to the BICSI Marks. Nothing contained in this Policy is intended to be or should be construed to grant any ownership rights in or to the BICSI Marks. BICSI reserves the right to audit any and all use of the BICSI Marks and to require correction for any inappropriate use. Any user of the BICSI Marks grants BICSI the permission to access, review, and audit any materials that make use of the BICSI Marks. If at any time, BICSI determines, in its sole discretion that your use of the BICSI Marks is not in compliance with this Policy or otherwise threatens to harm the BICSI Marks, BICSI mayimmediately terminate your right to use the BICSI Marks. You agree to comply with all requests of BICSI to cease and desist useof the BICSI Marks.





Customer Reference List

Last Name Phone Number Alabama Education Association Satherine Robinson 33465233161 Sternine Rabinson 33465233161 Sternine Rabinson 334652533161 Sternine Rabinson 334652533161 Sternine Rabinson 334652533161 Sternine Rabinson 334652533161 Sternine Rabinson Rabi					
Alabama Laugue of Municipalities Chuck Stephenson 3345172533 Jarry prestwood@alea.alabama.gov Alabama League of Municipalities Chuck Stephenson 3342152732 Memple@areapower.com Alabama State Employees Credit Union David Tatum 3344207432 datum@asecu.org Alabama State Employees Credit Union David Tatum 3344207432 datum@asecu.org datum@asecu.org Alabama State Employees Credit Union David Tatum 3344207432 datum@asecu.org datum@	<u>Company</u>	First Name	<u>Last Name</u>		<u>Email</u>
Alabama Rural Electric Association of Cooperatives Mike Temple 3342152732 mtemple@areapower.com Alabama Rural Electric Association of Cooperatives Mike Temple 3342152732 mtemple@areapower.com Alabama State Employees Credit Union David Tatum 3344207432 datum@asecu.org Alabama State University Larry Cobb 3342296812 treebilg@assu.edu Alabama State University Larry Cobb 3342296812 treebilg@assu.edu Alabertville City Schools Ferry Freeman 256548257 treema@albertk12.org Alex City Board of Education Ketth Lashley 2562348676 treema@albertk12.org Alex City Board of Education Analatisal City Shool District Mrs. Amy Hurst 2562314830 hursta@anniston.k12.al.us Anniston City School District Adam Jacobs 32555866011 ajacobs@arabcityschools.org Artalia City School District Adam Jacobs 2555866011 ajacobs@arabcityschools.org Altalia City School System Tim Brothers 2565389221 brothers Baldwin County Board of Education Tisha Scott-Addison Addison@acboe.net Baldwin County Board of Education Tisha Scott-Addison Altalia City Schools Baldwin County Commission Jason Kuehl Sayside Academy Sonny Joiner 2513382898 sonnyl@basideacademy.org Bassemer City Schools Gary Richardson 2054323027 girchardson@bebs.et/1 corg Bringham City Schools Aaron New 2565938180 inglardina@beb.e.org Bullock County Board of Education Genn Henry 3347382860 glenn.henry@bullockco.org Bullock County Board of Education Jenet Dehoff 251867400 beboff@brevtoncityschools.org Bullock County Board of Education Jenet Dehoff 251867400 beboff@brevtoncityschools.org Central Alabama Community College Buter County Board of Education Jenet Dehoff 251867400 beboff@brevtoncityschools.org Central Alabama Community College Buter County Board of Education Jenet Dehoff 251867400 beboff@brevtoncityschools.con Central Alabama County Shool District Al Cas	Alabama Education Association	Katherine	Robinson	3346523161	katheriner@alaedu.org
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Alabama State Employees Credit Union Alabama State University Larry Cobb 3344207432 Alabama State University Larry Cobb 3342296812 Lobb@alasu.edu Lobb@alasu.edu Lobb@alasu.edu Alabama State University Alex City Board of Education Keith Lashley 256248857 Alex City Board of Education Gary Odom 342221224 Analasias City Board of Education Arab City School District Mrs. Amy Hurst 25623148576 Alabama State University Arab City School District Arab City School System Tim Brothers Sos5389221 Aburn City Board of Education Dr. Connie Baid Sade Sossasses Autiaga County Board of Education Tisha Scott-Addison 3348871928 Autiaga County Board of Education Baidwin County Commission Baidwin County Commission Baidwin County Commission Jason Kuehl 2519370264 Richardson Joiner Stajassasses Bayside Academy Sonny Joiner Stajassasses Stayiner Sonny Joiner Stajassasses Barry Sonny Joiner Stajassassassassassassassassassassassassas	·	Chuck	Stephenson	3342622566	chucks@alalm.org
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Alex City Board of Education Andalusia City Board of Education Gary Odom 3342221224 odomg@andalusia.k12.a.lus Andalusia City School District Mrs. Army Hurst 2562314830 Arab City School District Adam Jacobs 25658866011 ajacobs@arabcityschools.org Attalla City School District Attalla City School District Attalla City School District Attalla City School District Autauga County Board of Education Dr. Connie Bain 3348871928 cdbain@auburnschools.org Autauga County Board of Education Dr. Connie Bain 3348871928 cdbain@auburnschools.org Autauga County Board of Education Tisha Scott-Addison Jason Kuehl 2519370264 jkuehl@baldwincountyal.gov Baldwin County Commission Jason Kuehl 2519370264 jkuehl@baldwincountyal.gov Bayside Academy Sonny Joiner 2513382898 sonnyi@aysideacademy.org Birmingham City Schools Gary Richardson 2054323027 grichardson@bessk12.org Birmingham City Schools Joanne Stephens 2052315631 Jdstephens@bhamcityschools.org Brevaton City Board of Education Brett Dehoff 2518678400 glenn.henry@bullockco.org Bullock County Board of Education Glenn Henry 3347382860 glenn.henry@bullockco.org Butler County Board of Education Matthew Shell 334382898 matthew.shell@bullockco.org Butler County Board of Education Matthew Shell 334382898 jenn.henry@bullockco.org Carboll County Board of Education Matthew Shell 334382898 glenn.henry@bullockco.org Butler County Board of Education Matthew Shell 334382898 matthew.shell@bullockco.org Carboll County Board of Education Matthew Shell 334382898 jenn.henry@bullockco.org Carboll County Board of Education Matthew Shell 334382898 matthew.shell@bullockco.org Central Alabama Electric Gooperative Tom Stackhouse 334418655762 Travia Cassandra Undsey 2562154277 rcreel@cacc.edu Central Alabama Electric Cooperative Tom Stackhouse 3343655762 Travia Cassandra Undsey 2562154277 rcreel@cacc.edu Central Alabama Electric Cooperative Tom Stackhouse 3348639331 rdivas@chochasawschools.com Chilton County Board of Education Michael Sanders 3348693331 rdivas@chochasawschools.com Chilton County Board of Educa	Alabama State University	Larry	Cobb	3342296812	lcobb@alasu.edu
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Anniston City School District Adam Jacobs 2565314830 hursta@anniston.k12.al.us Arab City School District Adam Jacobs 2565866011 ajacobs@arabcityschools.org Attalla City School System Tim Brothers 2565389221 throthers@attalla.k12.al.us Auburn City Board of Education Dr. Connie Bain 3348871928 cdbain@auburnschools.org Autauga County Board of Education Altalla City School System Tisha Scott-Addison 3348655706 Tisha.Addison@auburnschools.org Autauga County Board of Education Baldwin County Board of Ed Mike Giardina 2519726850 mgiardina@bcbe.org Baldwin County Commission Baldwin County Commission Bayside Academy Sonny Joiner 2513382898 sonny@baysideacademy.org Bayside Academy Sonny Joiner 2513382898 sonny@baysideacademy.org Bessemer City Schools Gary Richardson 2054323027 grichardson@bessk12.org Birmingham City Schools Joanne Stephens 2052315631 jdstephens@bhamcityschools.org Birmingham City Schools Brevton City Board of Education Brett Dehoff 2518678400 bdehoff@brewtoncityschools.org Bullock County Board of Education Glenn Henry 3347382860 Bullock County Board of Education Glenn Henry 3347382860 Bullock County Board of Education Glenn Henry 3347382860 Carlo Lounty Board of Education Garnel County Board of Education Matthew Shell 334382498 matthew.shell@bulter.oc.k12.al.us Carbaba Center for Mental Health Jonathan Barnes 3344186551 Jonathan.barnes@cahabamentalhealth.cor Calhoun County Board of Education Joshua Bingham 7708323564 Central Alabama Electric Cooperative Tom Stackhouse Central Alabama Electric Cooperative Tom Stackhouse Central Alabama Electric Cooperative Tom Stackhouse Charbers County Board of Education Michael Sanders 3348649343 Sandersmi@chambersk12.org Chitron County Board of Education Michael Sanders Michael Sanders Michael Sanders Myrle Grate 33486742131 myrlegrate@childrensharbor.com Chiton County Board of Education Michael Sanders Michael	Alex City Board of Education	Keith	Lashley	2562348676	klashley@alex.k12.al.us
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Central Alabama Community CollegeRickyCreel2562154277rcreel@cacc.eduCentral Alabama Electric CooperativeTomStackhouse3343656762tstackhouse@caec.coop.comChambers County Board of EducationMichaelSanders3348649343sandersmi@chambersk12.orgCherokee County School District ALCassandraLindsey2569273362clindsey@cherokeek12.orgChickasaw City SchoolsDafneStokes2513808382dstokes@chickasawschools.comChildren's HarborMyrleGrate3348572133myrlegrate@childrensharbor.comChildron County Board of EducationKimArrington2052802828karrington@chiltonboe.comChoctaw County Board of EducationReginaDavis2054593031rldavis@choctawal.orgChristian International Ministry ChurchRickEveritt8502312600everittrick@gmail.comCity of MontgomeryMarcusHolt3346252303mholt@montgomeryal.govCity of NicevilleJessieMason8502796436jemason@niceville.orgCity of Pell CityJayHeadrick2053382244jheadrick@cityofpellcity.netClay County Board of EducationBradleyStrother2562761794strotherb@clayk12.orgCleburne County Board of EducationCoreyCochran2564635624corey.cochran@cleburneschools.netCoffee County Board of EducationGoldaDonaldson3348975016golda@coffeecounty.k12.al.usCommercial Property 1LarryJones3347304138ljones@cpropert			+	+	
Central Alabama Electric Cooperative Tom Stackhouse 3343656762 tstackhouse@caec.coop.com Chambers County Board of Education Michael Sanders 3348649343 sandersmi@chambersk12.org Cherokee County School District AL Cassandra Lindsey 2569273362 clindsey@cherokeek12.org Chickasaw City Schools Dafne Stokes 2513808382 dstokes@chickasawschools.com Children's Harbor Myrle Grate 3348572133 myrlegrate@childrensharbor.com Chilton County Board of Education Kim Arrington 2052802828 karrington@chiltonboe.com Choctaw County Board of Education Regina Davis 2054593031 rldavis@choctawal.org Christian International Ministry Church Rick Everitt 8502312600 everittrick@gmail.com City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jassie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org					
Chambers County Board of Education Michael Sanders 3348649343 sandersmi@chambersk12.org Cherokee County School District AL Cassandra Lindsey 2569273362 clindsey@cherokeek12.org Chickasaw City Schools Dafne Stokes 2513808382 dstokes@chickasawschools.com Children's Harbor Myrle Grate 3348572133 myrlegrate@childrensharbor.com Chilton County Board of Education Kim Arrington 2052802828 karrington@chiltonboe.com Choctaw County Board of Education Regina Davis 2054593031 rldavis@choctawal.org Christian International Ministry Church Rick Everitt 8502312600 everittrick@gmail.com City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org	, ,				
Cherokee County School District AL Cassandra Lindsey 2569273362 Clindsey@cherokeek12.org Chickasaw City Schools Dafne Stokes 2513808382 dstokes@chickasawschools.com Children's Harbor Myrle Grate 3348572133 myrlegrate@childrensharbor.com Chilton County Board of Education Kim Arrington 2052802828 karrington@chiltonboe.com Choctaw County Board of Education Regina Davis 2054593031 rldavis@choctawal.org Christian International Ministry Church Rick Everitt 8502312600 everittrick@gmail.com City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365	'		+	+	
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Children's Harbor Myrle Grate 3348572133 myrlegrate@childrensharbor.com Chilton County Board of Education Kim Arrington 2052802828 karrington@chiltonboe.com Choctaw County Board of Education Regina Davis 2054593031 rldavis@choctawal.org Christian International Ministry Church Rick Everitt 8502312600 everittrick@gmail.com City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org	,			+	
Chilton County Board of Education Kim Arrington 2052802828 karrington@chiltonboe.com Choctaw County Board of Education Regina Davis 2054593031 rldavis@choctawal.org Christian International Ministry Church Rick Everitt 8502312600 everittrick@gmail.com City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org					
Choctaw County Board of Education Regina Davis 2054593031 rldavis@choctawal.org Christian International Ministry Church Rick Everitt 8502312600 everittrick@gmail.com City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org		-			1 · •
Christian International Ministry Church Rick Everitt 8502312600 everittrick@gmail.com City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org	,				
City of Montgomery Marcus Holt 3346252303 mholt@montgomeryal.gov City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org	·		+		<u> </u>
City of Niceville Jessie Mason 8502796436 jemason@niceville.org City of Pell City Jay Headrick 2053382244 jheadrick@cityofpellcity.net Clay County Board of Education Bradley Strother 2562761794 strotherb@clayk12.org Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org	•			-	
City of Pell City Clay County Board of Education Bradley Cleburne County Board of Education Corey Cochran Coffee County Board of Education Commercial Property 1 Community Action Partnership of North Alabama Larry Jay Headrick 2053382244 jheadrick@cityofpellcity.net 2562761794 strotherb@clayk12.org Corey.cochran@cleburneschools.net Corey Cochran 2564635624 corey.cochran@cleburneschools.net golda@coffeecounty.k12.al.us Larry Jones 3348975016 golda@coffeecounty.k12.al.us ljones@cproperty1.com nathan.curry@capna.org	, ,				· · · · · ·
Clay County Board of Education Bradley Strother 2562761794 strother@clayk12.org Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org	·		+		·
Cleburne County Board of Education Corey Cochran 2564635624 corey.cochran@cleburneschools.net Coffee County Board of Education Golda Donaldson 3348975016 golda@coffeecounty.k12.al.us Commercial Property 1 Larry Jones 3347304138 ljones@cproperty1.com Community Action Partnership of North Alabama Nathan Curry 2565850365 nathan.curry@capna.org	, ,				
Coffee County Board of EducationGoldaDonaldson3348975016golda@coffeecounty.k12.al.usCommercial Property 1LarryJones3347304138ljones@cproperty1.comCommunity Action Partnership of North AlabamaNathanCurry2565850365nathan.curry@capna.org	, ,		+	+	- , v
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Lonecun County Board of Education Scott Luthardt 2515/81/52 Scott.luthardt@conecuhk12.com					
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Coosa County Board of Education Kevin Thompson 2563774913 kthompson@coosaschools.k12.al.us	·				
Covington County Schools Mark Miller 3342227571 mmiller@cov.k12.al.us	ě ,				
Covington Electric Cooperative, Inc Tracy Turner 3342224121 tturner@covington.coop	-				i :
Crenshaw County Schools Kevin Messick 3343356519 kmessick@crenshaw-schools.org	,				
Dale County Schools Juan Cepero 3347742355 jcepero@dalecountyboe.org	·			+	, , ,
Daleville City Schools Ryan Kelley 3344775249 kelleyr@daleville.k12.al.us	,				1 '
Dallas County Board of Education Ricky Cortwright 3344075244 cortwrightjr@dallask12.org	·				
Department of Youth Services Yolanda Kelley 3342153830 yolanda.kelley@dys.alabama.gov	'		· ·		1
Dothan City Schools Mark Williams 3347931397 mwilliams@dothan.k12.al.us	,				
East Central Mental Health Don Schofield 3345666022 dschofield@ecmhmr.org		Don	Schofield	3345666022	i -
Elmore County Board of Education Barbara Burchard 3345671228 barbara.burchard@elmoreco.com	Elmore County Board of Education	Barbara		3345671228	barbara.burchard@elmoreco.com
Elmore County Commission Sam Williamson 3345671156 swilliamson@elmoreco.org	Elmore County Commission	Sam	Williamson	3345671156	swilliamson@elmoreco.org
Empire Truck Sales Rick Crowson 6019335160 rcrowson@empiretruck.com	Empire Truck Sales	Rick	Crowson	6019335160	rcrowson@empiretruck.com

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Enterprise City Schools	Brad	Johnson	3343479531	bjohnson@enterpriseschools.net
Escambia County School District	Jamie	Burkett	2518679010	jamie.burkett@escoschools.net
Etowah County Board of Education	Daryl	Henson	2563999668	daryl_henson@ecboe.org
Faith Academy	Sara	Lecroy	2516042493	s.lecroy@faithacademy.us
Fayette County Board of Education	Mary	Raines	2059324092	mraines@fayette.k12.al.us
First Community Bank	Michael	Morgan	3345670081	mmorgan@fcbca.com
Florence City School District	Chris	Westbrook	2567683000	cwestbrook@florencek12.org
Florida Panhandle Technical College	Bryan	Lee	3347984984	bryan.lee@fptc.edu
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Franklin County Board of Education	Sandra	Guinn	2563312139	sandraguinn@franklin.k12.al.us
Gadsden City Schools	David	Asbury	2565492920	dasbury@gcs.k12.al.us
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Geneva County Schools	Josh	Howard	3343605190	josh.howard@genevacoboe.org
GKN Aerospace	Jeff	Mask	3342830570	jeff.mask@usa.gknaerospace.com
Glenwood School	Frankie	Mitchum	3342973614	fmitchum@glenwoodgators.com
Greene County Board of Education	Makane	Morrow	2053722101	mmorrow@greene.k12.al.us
Guntersville City Schools	Sean	Holmes	2565823159	seanholmes@gcboe.net
Hager Companies	Kent	Shuler	3146332723	kshuler@hagerco.com
Hale County Board of Education	Michael	Ryans	3346243051	mryans@halek12.org
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Harris County School District GA	Jonathan	Smith	7065879399	smith-jonathan@harris.k12.ga.us
Hartselle City School District	Tim	Southerland	2567736802	tim.southerland@hcs.k12.al.us
Henry County Schools AL	Geoff	Jones	3345852206	gjones@henrycountyboe.org
Holmes District School Board	Dale	Thomas	8505479341	thomasd@hdsb.org
Homewood City Schools	Dr. Desiree	Smith	2058774551	dsmith@homewood.k12.al.us
Hoover City Board of Education	Bryan	Phillips	2054391088	bphillips@hoover.k12.al.us
Houston County Schools AL	Bob	Blalock	3347928331	bblalock@hcboe.us
Howard Group	Chris	Zorad	8508371886	chrisz@howardhsp.com
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Jackson County Schools FL	Elizabeth	Walden	8504821342	elizabeth.walden@jcsb.org
Jasper City Schools	Susan	Chandler	2053875210	schandler@jasper.k12.al.us
Jefferson County Schools	Laura	Ware	2053792143	lware@jefcoed.com
JF Ingram State Tech	Hubert	Griffin	3342903249	hubert.griffin@istc.edu
John T. Morgan Academy	Betty Carol	Swindle	3344133300	bcswindle@morganacademy.com
Lamar County Schools AL	Darren	Gottwald	2056957615	dgottwald@lamar.k12.al.us
,	Katrina	Goss	ł	
Lanett City Schools			3346445913	kgoss@lanettcityschools.org
Lauderdale County School District Lee County Board of Education	Jason Glenn	Truett	2564432987 3347058667	jason.truett@lcschools.org
,		Granberry	ł	Granberry.glen@lee.k12.al.us
Liberty County School District	Lynn	Guthrie	8506432275	lynn.guthrie@lcsb.org
Life Management Center	Dan	Bascetta	8505224485	DBascetta@Imccares.org
Limestone County Schools	Karen	Tucker	2562325353	karen.tucker@lcsk12.org
Linden City Board of Education	Brandon	Ellis	3342958802	bellis@lindencity.org
Lowndes County Board of Education	Dr. Benitha	Mathews	3345482131	bmathews@lowndesboe.org
Macon County Board of Education	John	Curry	3344219524	curryj@maconk12.org
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Marshall County Board of Education	Janna	Bonds	2565824192	bondsjy@marshallk12.org
Midfield City Schools	DevVon	Pettway	2059232262	dpettway@midfield.k12.al.us
Mobile Area Education Foundation	Chandra	Scott	2514760002	cscott@maef.net
Mobile County Commission	Darren	Martin	2515748733	darren.martin@mobilecountyal.gov
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Mobile County District Attorney	Michael	Moore	2515748400	michaelmoore@mobileda.org
Mobile Public School System	David	Akridge	2512214000	dakridge@mcpss.com
Montgomery City-County Public Library	Courtney	Williams	3346252610	cwilliams@mccpl.lib.al.us
Montgomery County Commission	Lou	Ialacci	3348321267	loulalacci@mc-ala.org
Montgomery Public School System	Alexis	Smith	3342236810	alexis.smith@mps.k12.al.us
Morehouse College	Kimberley	Marshall	6156864472	kimberley.marshall@morehouse.edu
Morgan County Board of Education	Lee	Willis	2563092136	elwillis@morgank12.org
Most Pure Heart of Mary	Jamie	Crain	2514325270	jcrain@mphom.com
Mountain Brook City Board of Education	Donna	Williamson	2058778304	wild@mtnbrook.k12.al.us
Muscle Shoals City Schools	Kevin	Stephenson	2563892699	kstephenson@mscs.k12.al.us
Neptune Technology Group, Inc.	Marge	West	3342837203	mwest@neptunetg.com
NorthEast Florida Educational Consortium	Stephen	Helms	3865300903	Helmsst@NEFEC.org
Nucor Vulcraft Group	Jason	Maxwell	2569960915	Jmaxwell@vulcraft-al.com
Oneonta City School District	Sharon	Reeves	2056254106	sreeves@ocsredskins.com
Opelika City Schools	Stacy	Royster	3347459700	stacy.royster@opelikaschools.org
Opelika City Schools	Stacy Wayne	Royster Young		stacy.royster@opelikaschools.org wyoung@ozarkcityschools.net
	Stacy Wayne Larche	Royster Young Hardy	3347459700 3344453800 8778737232	stacy.royster@opelikaschools.org wyoung@ozarkcityschools.net larche.hardy@paec.org

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Pell City Schools	Stacey	Weaver	2058847961	weaverstacey@yahoo.com
Perry County Board of Education	Verlandar	Jones	3346834145	vjones@perrycountyal.org
Phenix City Board of Education	Jackie	Sanes	3342980534	jsanes@pcboe.net
Pickens County Board of Education	Sabastian	Shamery	2053672062	shamerys@pickens.k12.al.us
Piedmont City School District	Matt	Glover	2564479481	mglover@piedmont.k12.al.us
Pike County Board of Education	Stephanie	Snyder	3345661850	ssnyder@pikecountyschools.com
Pike Road Schools	Kelly	Davis	3344205310	kelly.davis@pikeroadschools.org
Putnam County Libraries - FL	Shane	Burkes	3865300152	shane.burkes@putnam-fl.com
Putnam County Schools FL	Justin	Lehtinen	3863290541	jlehtinen@putnamschools.org
Retirement Systems of Alabama	Jessica	Jones	3345177605	Jessica.jones@rsa-al.gov
Roanoke City Board of Education	Blake	Treadwell	3346463835	btreadwell@roanokecityschools.org
Royal Cup Coffee	Billy	Patterson	2052716957	Billy.Patterson@RoyalCupCoffee.com
Russell County Board of Education	Fabian	Bauerschmidt	7065277181	bauerschmidtf@russellcsd.net
Sabel Steel Service Inc	Jason	Taylor	3342656771	jason@sabelsteel.com
Saraland City Board of Education	Frank	Davis	2514040895	fdavis@saralandboe.org
Satsuma City Schools	Jana	Hoggle	2514901556	jhoggle@satsumaschools.com
Scottsboro City Schools	Tony	LaRue	2562182115	tlarue@scottsboroschools.net
Selma City Schools	Earl	Coleman	3348764404	ecoleman@selmacityschools.org
Sheffield City Schools	Brian	Craig	2563836052	bcraig@scs.k12.al.us
Shrimp Basket Corp	Tom	Seeker	8507128431	tom@shrimpbasket.com
Southwest Alabama Mental Health Care Systems	Candace	Harden	2517435709	candace@swamh.com
St. Mary Catholic School	Deborah	Ollis	2514339904	jlockett@stmarymobile.org
St. Paul's Episcopal School	Leslie	Suffich	2514612158	lsuffich@stpaulsmobile.net
Sumter County Board of Education	Elijah	Bell	2056522271	ejbell@sumter.k12.al.us
Surgical Care Affiliates	Scott	Segars	2057907337	scott.segars@scasurgery.com
Sweet Water Bank	Daniel	Walker	3349944113	dwalker@sweetwaterstbk.com
Talladega City School District	John	Locklin	2563155600	jlocklin@mail.talladega-cs.net
Talladega County Schools	Dr. Brooke	Morgan	2563155100	brookemorgan@tcboe.org
Tallapoosa County Board of Ed	Joel	Padgett	2563974174	ipadgett@tallapoosak12.org
Tallassee City Schools	Jim	Davis	3342836864	jim.davis@tcschools.com
Tarrant City Board of Education	Ingrid	Abner	2058493700	abneri@tarrant.k12.al.us
Thomasville City Schools	Randy	Fullington	3346369955	rfullington@thomasvilleschools.org
Troy City Schools	Eujon	Anderson	3345663741	andersone@troyschools.net
Troy University	Donna	Riley	3342419783	dcriley@troy.edu
Troy University Montgomery	Donna	Riley	3342419783	dcriley@troy.edu
Trulieve Corp	Rick	Wilson	8503827209	rick.wilson@trulieve.com
Tupper Lightfoot Library	Michelle	Richardson	3347352321	mrichards@troycable.net
Tuscumbia City Schools	Suzanne	Stockton	2563892900	sstockton@tuscumbia.k12.al.us
UMS Wright Prepatory School	William	Hale	2514061037	halewg@ums-wright.org
University of Alabama	Michael	Tierney	2053485037	mjtierney@ua.edu
University of Alabama	Marc	Russo	2053485037	mrusso@ua.edu
University Of Alabama at Birmingham	Charles	White	2059341645	cewhite@uab.edu
University of Alabama in Huntsville	Michael	Turner	2568242623	mst0008@uah.edu
University of Alabama in Huntsville	Scott	Podgorny	2568242623	scottp@nsstc.uah.edu
Walton County Board of County Commissioners			8508925986	1.10 1: 11
	Jed	Sconiers		scojed@co.walton.fl.us
Walton County Libraries Walton County Schools FL	Dan	Owens Martin	8508923624 8508921100	owedan@co.walton.fl.us martinh@walton.k12.fl.us
,	Henry		8508921100	jsconiers@waltonso.org
Walton County Sheriff's Department	Josh Jeff	Sconiers Ford		ľ
Washington County Schools FL	1		2518472401	jeff.ford@wcbek12.org
Washington County Schools FL	Dewayne	Geoghagen	8506386048	dewayne.geoghagan@wcsdschools.com
West Alabama Mental Health	Patricia	Moore	3342892410	pmoore@wamhc.org
Wilcox County Board of Education	Michael	Blackburn	3343206514	mblackburn@wilcox.k12.al.us
Winston County Board of Education	Jim	Moore	2054895018	jmoore@winstonk12.org

Content and Technology Feature Schedule Details

Video Production Products

Advanced Montage – 15 seconds

Post-Production:

- One (1):15 second professionally edited video
 - Video produced using client-provided images and/or stock photos/footage
- Professionally written script and voice over.
 - Custom voice over timed with images and on-screen text
- Advanced transitions between images, motion graphics and animated background
- On screen text to support messaging
- Image perspective changes if appropriate
- Royalty free music
- Five (5) business day turnaround from order entry
- One revision round* included (\$50 per revision thereafter)
 - Five (5) business day turnaround from revision request

Advanced Montage – 30 seconds

Post-Production:

- One (1):30 second professionally edited video
 - Video produced using client-provided images and/or stock photos/footage
- Professionally written script and voice over .
 - Custom voice over timed with images and on-screen text
- Advanced transitions between images, motion graphics and animated background
- On screen text to support messaging
- Image perspective changes if appropriate
- Royalty free music
- Five (5) business day turnaround from order entry
- One revision round* included (\$50 per revision thereafter)
 - Five (5) business day turnaround from revision request

Advanced Montage – 60 seconds

Post-Production:

- One (1):60 second professionally edited video
 - Video produced using client-provided images and/or stock photos/footage
- Professionally written script and voice over .
 - Custom voice over timed with images and on-screen text
- Advanced transitions between images, motion graphics and animated background
- On screen text to support messaging
- Image perspective changes if appropriate
- Royalty free music
- Five (5) business day turnaround from order entry
- One revision round* included (\$50 per revision thereafter)
 - Five (5) business day turnaround from revision request

Full Motion

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
- Shoot: one (1) two-hour shoot at one (1) location, capturing interviews (up to 3) and b-roll footage
- Gear/Crew: one (1) professional videographer, one (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

- One (1) up:60 second professionally edited video
- Professionally written script and voice over (optional)
 - Custom voice over timed with images and on-screen text
- Advanced transitions between images, motion graphics and animated background
- On screen text to support messaging
- Image perspective changes if appropriate
- Royalty free music
- Seven (7) business day turnaround from receipt of footage.
- One revision round* included (\$115 per revision thereafter)
 - Five (5) business day turnaround from revision request

3 Video Bundle

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
- Shoot: one (1) two-hour shoot at one (1) location, capturing interviews (up to 3) and b-roll footage
- Gear/Crew: one (1) professional videographer, one (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

- Three total videos
- One (1) up to :60 second, One (1) up to :30 second and one (1) up to :15 second
- Professionally written script and voice over (optional)
 - Custom voice over timed with images and on-screen text
- Advanced transitions between images, motion graphics and animated background
- On screen text to support messaging
- Image perspective changes if appropriate
- Royalty free music
- Seven (7) business day turnaround from receipt of footage
- One revision round* included (\$115 per revision thereafter)
 - Five (5) business day turnaround from revision request

6 Video Bundle

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
- Shoot: one (1) four-hour shoot at one (1) location, capturing interviews (up to 4) and b-roll footage
- Gear/Crew: one (1) professional videographer, one (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

Six total videos

- Two (2) up to :60 second, Two (2) up to :30 second, and Two (2) up to :15 second
- Professionally written script and voice over (optional)
 - Custom voice over timed with images and on-screen text
- Advanced transitions between images, motion graphics and animated background
- On screen text to support messaging
- Image perspective changes if appropriate
- Royalty free music
- Nine (9) business day turnaround from receipt of footage
- One revision round* included (\$115 per revision thereafter)
 - Five (5) business day turnaround from revision request

Premium Bundle

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
- Shoot: one (1) five-hour shoot at up to two (2) locations within 25 miles of each other, capturing interviews (up to 5) and b-roll footage
- Gear/Crew: Two (2) person crew including one professional videographer and either one drone operator or Production Assistant. One (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

- Option 1
 - \circ One (1) up to :60 second, Two (2) up to :30 second, and Two (2) up to :15 second
- Option 2
 - One (1) video up to 150 seconds (2 minutes and 30 seconds)
- Professionally written script and voice over (optional)
 - Custom voice over timed with images and on-screen text
- Advanced transitions between images, motion graphics and animated background
- On screen text to support messaging
- Image perspective changes if appropriate
- Royalty free music
- Nine (9) business day turnaround from receipt of footage
- One revision round* included (\$115 per revision thereafter)
 - Five (5) business day turnaround from revision request

Animation Package

Pre Production:

• Meeting with animation Creative Team

Post Production:

- One (1) up to :60 second animated video
- Not to exceed 35 hours of post production
- Motion graphics, animated background with advanced transition between images, on-screen text to support messaging, script, VO, and royalty-free music
- Revisions and SLA
 - o Includes two (2) rounds of revisions
 - \$190 per revision after first two (2) rounds

Half Day Shoot (1-person crew)

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
- Shoot: One (1), four-hour shoot at one (1) location
- Gear/Crew: One (1) professional videographer, one (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

• Raw footage can be used for separately ordered product, or delivered digitally

Half Day Shoot (2-person crew)

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
 - Shoot: One (1), four-hour shoot at one (1) location
- Gear/Crew: One (1) professional videographer, one (1) production assistant, one (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

• Raw footage can be used for separately ordered product, or delivered digitally

Full Day Shoot (1-person crew)

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
- Shoot: One (1), eight-hour shoot at one (1) location
- Gear/Crew: One (1) professional videographer, one (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

• Raw footage can be used for separately ordered product, or delivered digitally

Full Day Shoot (2-person crew)

Pre-Production:

- Production Coordinator correspondence and schedule management with the client/advertiser Production:
- Shoot: One (1), eight-hour shoot at one (1) location
- Gear/Crew: One (1) professional videographer, one (1) production assistant, one (1) HDSLR (or comparable) Camera and audio equipment

Post-Production:

- Raw footage can be used for separately ordered product, or delivered digitally
- One (1) hour of professional post production editing
 - Adobe Creative Suite or Final Cut Pro

Additional Onsite Video Time

• One (1) additional hour onsite HD videographer at one location shooting testimonials and/or broll (only applicable to an existing full motion order or project).

Additional Shoot Location

- One (1) additional location within 25 miles to the existing location.
- Applicable only to a pre-existing full motion or bundle product (cannot be ordered as a stand alone product).

Additional locations may increase the overall shoot time needed for the project.

Video Shoot Cancellation (with less than 48 hours notice)

- When a scheduled and confirmed video shoot is cancelled with less than 48 hours notice.
- Shoots rescheduled or cancelled with at least 48 hours notice incur no charge.

* Included revision round must be requested within 60 days of video delivery. Revision requests made after 60 days are considered charged revisions. Changes to video intent, purpose, branding and or messaging are not considered a revision request and constitute a new video request and will be charged accordingly.

Technology Services

Video Management

- Multiple format encoding currently H.264 MPEG-4 AVC
- SD and HD encoding and delivery options
- Mobile and tablet ready encoding and delivery
- High-availability, high-speed, load-balanced Video Delivery Network
 - At least 99.9% availability with less than 8.76 hours of unscheduled downtime per year
- Video Distribution to Partner YouTube Channel
- Future-proof encoding new formats as necessary
- Access to Spectrio Video Player
 - At least 99.9% availability with less than 8.76 hours of unscheduled downtime per year
- Reporting Services
 - Customized video reporting solution that meets the defined and documented needs of the Reseller.